

**MINUTES
GWCCA EXECUTIVE COMMITTEE MEETING**

**November 19, 2012
Executive Board Room
9:00 a.m.**

Committee Members Present:

David Allman
Anne Hennessy (*by phone*)
Glenn Hicks
Lee Hunter
Tim Lowe, Chair
Doug Tollett

GWCCA Staff:

Dale Aiken
Kevin Duvall
Stephanie Kindregan
Jen LeMaster
Frank Poe
Sherrie Spinks

Committee Members Absent:

None

Guests:

Pargen Robertson, Owen Gleaton

Chair Lowe called the meeting to order at 9:09 a.m. and asked for a motion to approve the November 13, 2012 meeting minutes.

A motion to approve the November 13, 2012 GWCCA Executive Committee meeting minutes was made by Glenn Hicks, seconded by Lee Hunter, and unanimously approved.

Today's meeting is a follow-up to the November 13 committee meeting to review in more detail CCLD's proposal for upcoming technology opportunities and possible solutions for the Authority and to review the last outstanding issue on the new stadium term sheet.

CCLD

Staff made a presentation to the Executive Committee regarding technology upgrades necessary to meet customer requirements – a copy of which is attached. Staff made a recommendation to extend CCLD's contract through December 2021. In return for the extension, CCLD would invest the following.

- \$1.5 million for network system upgrades;
- \$125K for wireless system in the Park; and
- \$500K for GWCC Wi-Fi system upgrade in 2015.

And, CCLD would adjust its commission structure as follows.

Event Revenue	Event Commission Rate	DAS Commission Rate
Up to \$3.5M	25%	80%
\$3.5M - \$4M	30%	80%
\$4M - \$4.5M	34%	80%
\$4.5M - \$6M	38%	80%
\$6M+	40%	80%

Chair Lowe asked for a motion to approve recommending the extension of CCLD's contract through 2021 to include a \$2.125M infrastructure investment and a new commission structure.

A motion to recommend extending CCLD's contract through 2021, to include a \$2.125M infrastructure investment and a new commission structure, to the full Board at the November 27, 2012 GWCCA Board of Governors meeting for action was made by Doug Tollett, seconded by Glenn Hicks, and unanimously approved.

STADIUM UPDATE

Mr. Poe updated the committee on the status of the last term sheet item to be resolved, Georgia Dome Status. Today Mr. Poe will submit the term sheet, as presented to the committee today, to the Falcons as final.

There being no further business, the meeting adjourned at 9:54 a.m.

Respectfully submitted:

Approved:

Dale Aiken, Assistant Secretary

Tim Lowe, Chair