

**MINUTES
GWCCA EXECUTIVE COMMITTEE MEETING**

**February 25, 2014
GWCC Sales & Event Services Room
11:30 a.m.**

Committee Members Present:

David Allman
Glenn Hicks
Tim Lowe, Chair
Bill Rice, Member at Large
Bill Russell

GWCCA Staff:

Dale Aiken
Kevin Duvall
Jennifer LeMaster
Frank Poe
Sherrie Spinks

Committee Members Absent:

Lee Hunter

Other:

Pargen Robertson, Owen Gleaton

Chair Lowe called the meeting to order at 11:39 a.m. and asked for a motion to approve the October 22, 2013 meeting minutes.

A motion to approve the October 22, 2013 GWCCA Executive Committee meeting minutes was made by Glenn Hicks, seconded by Bill Russell, and unanimously approved.

SAVANNAH UPDATE

On February 12, 2014 the Georgia International and Maritime Trade Center Authority Board unanimously agreed to move forward with an agreement for the Georgia World Congress Center Authority to manage the Savannah Convention Center. At today's Board meeting, a Resolution authorizing Frank Poe to negotiate the terms and conditions of the management agreement will be presented for action. The Board will also be made aware that the current Bylaws will need to be changed to add the Savannah General Manager and Assistant General Manager positions. A Resolution authorizing the change to the Bylaws will be presented at the March Board meeting for action.

Sherrie Spinks is leading the transition team which consists of Ms. Spinks, Chris Chadwick (GWCC Event Services), and Derrick Marcus (HR). The transition team will focus on Human Resources, financials, and customer sales/marketing. The goal is for the Authority to take over management of the facility effective April 1, 2014. Savannah community reception has been positive. All of the current staff, with the exception of one person, will stay intact. The State owns the center's footprint plus some additional land.

HOTEL UPDATE

Yesterday staff received information on hotel financials, marketing analysis, and financing structure from PKF. Staff is currently evaluating the information provided.

PARK PROJECT STATUS

Authority staff met with Billy Payne to review the Park Vision development. A meeting is scheduled with the Metro Atlanta Chamber of Commerce Executive Committee to talk specifically about the Park Vision. The GWCCA Executive Committee will be informed of the meeting date with the Chamber Executive Committee.

ADDITIONAL COMMENTS

The Authority's current lobbyist contract with Troutman Sanders Strategies expires July 1, 2014. The GWCCA Executive Committee will serve as the Board review committee for this agreement.

There being no further business, the meeting adjourned at 12:10 p.m.

Respectfully submitted:

Approved:

Dale Aiken, Assistant Secretary

Tim Lowe, Chair