Georgia World Congress Center Authority

February 23, 2016

Authority Meeting

Finance

Team

Campus

Authority
## Financial Snapshot – January 2016

### Profit/Loss

<table>
<thead>
<tr>
<th></th>
<th>Georgia World Congress Center</th>
<th>Georgia Dome</th>
<th>Centennial Olympic Park</th>
</tr>
</thead>
<tbody>
<tr>
<td>Budgeted</td>
<td>$510,388</td>
<td>($2,945,961)</td>
<td>($128,000)</td>
</tr>
<tr>
<td>Actual</td>
<td>$336,025</td>
<td>($2,532,990)</td>
<td>($96,485)</td>
</tr>
<tr>
<td>Budgeted YTD</td>
<td>($591,562)</td>
<td>$27,664,746</td>
<td>($47,783)</td>
</tr>
<tr>
<td>Actual YTD</td>
<td>($398,053)</td>
<td>$29,291,183</td>
<td>($417,357)</td>
</tr>
</tbody>
</table>

### H/M Tax YTD

- **Actual**: $16.6M
- **Budget**: $15.9M (4.66%)
- **FY15**: $15.3M (8.68%)

### Customers

- **(Estimated)**: 287,462

### Economic Impact

- **(Estimated)**: $143.5M
Mercedes-Benz Stadium Update

Bill Darden,
Darden & Co.

Wayne Wadsworth,
Project Executive
HHRM JV
MERCEDES-BENZ STADIUM
Hoisting Plan

LIEBHERR 1400
STEEL

LIEBHERR 1600
STEEL

LIEBHERR 11000
STEEL

MANITOWOC 31000
STEEL

MAMMOET
FAçADE

150T HYDRAULIC
PLAZA
Liebherr LR11000

Liebherr Crawler Crane LR 11000
• 1,250 Ton Capacity
Manitowoc 31000

- 2,300 Ton Capacity
Manitowoc 31000
Tekla 3D Coordination
Division 213 Z Assembly
Operable Roof
Bridge Work

MLK Bridge Milestones:
Steel Girder Install Complete: February 2016
Concrete Flat Work Complete: May 2016
Bridge Substantial Completion: August 2016
Georgia Dome Demolition

- Prequalification complete March 31, 2016
- Bid Process April 1, 2016 through August, 2016
Learning & Development Update

Harriet Thomas,
Training & Programs Manager
Traditional Approach

- Customer Service Workshops
- GWCCA University
- The FISH
- Give 'em the Pickle
- Juggling Elephants
- Series 100 – Series 300
- Johnny the Bagger
- Professional Development
- Best in Class
- Workplace Focus
Aligning Our Approach to Training

• **2012**
  - Launched **Best in Class** customer service.

• **2013**
  - On-the-Job
  - Skill and competency development
  - Series 100, 200, & 300 Courses
Aligning Our Approach to Training

• **2014**
  Partnered with The Carl Vinson Institute of Government to deliver professional development to front-line supervisors and managers.

• **2015**
  Launched the Senior Leadership Development Program in partnership with the University of Georgia Terry College of Business.
Aligning Our Approach to Training

• 2016

  International Association of Venue Managers
  • June
  • Venue Management School
  • Venue Management School Graduate Institute

Emerging Leaders Program
  • March thru July
  • Strategic Planning
  • Communicating with Impact
  • Emotional Intelligence
  • Critical Thinking
  • Creating High Performance Teams
Online Application Portals

IAVM Venue Management School

Emerging Leaders Program - Terry College of Business

Request for Participation

Last Name: 
First Name: 
Middle: 
Phone: 
Mobile: 
Email: 
Department:
Position:
Home mailing Address:
Office Phone: 
Office Fax: 
Home Phone: 
Cell Phone: 
Email Address: 
Supervisor Name: 
Supervisor Email:
What transferable knowledge or skills do you plan on transferring to the Authority?
What experience do you have that you think would be beneficial to the Authority?

By submitting your request for participation in Venue Management (VMS), you hereby acknowledge having reviewed the Georgia World Congress Center Authority policies and procedures. Your submission also indicates that you are a registered and duly authorized representative of your institution. You also acknowledge your understanding of your duties as a member of the Authority for a minimum of one (1) years. This is effective from the submission date until the completion of the program. If participation does not continue, for a minimum of twelve (12) months of the completion of the program, you may be subject to disciplinary action. If you have any questions or concerns, please contact us at (404) 881-2734.

Signature:
Building a Community of Learners & Leaders
Organizational Update: Bylaws Change

NOW THEREFORE, BE IT RESOLVED by the Board of Governors of the Geo. L. Smith II Georgia World Congress Center Authority that the Bylaws hereby are amended and new Bylaws are adopted.

Staff recommends approval.
Next Meeting:
Tuesday, March 29, 2016