The Georgia World Congress Center Authority welcomed over 5.7 million guests during Fiscal Year 11, which generated an economic impact of $1.75 billion.
The Georgia World Congress Center Authority (GWCCA) ended Fiscal Year (FY) 2011 on a triumphant note. The campus reported positive net income despite a projected loss of $1.5 million at the Georgia World Congress Center (GWCC). The convention center was able to turn its projected loss into a $1.8 million profit and the campus as a whole ended the year with a profit of $16.3 million. This positive variance can be attributed to a number of factors including our staff’s continued focus on operational efficiencies, improving revenue development and event sales.

Our campus welcomed over 5.7 million guests in FY 11. These visitors generated approximately $141 million in local and state tax revenue and provided a total economic impact of $1.75 billion. The convention/tradeshow and hospitality industry supported over 18,560 jobs for the State of Georgia.

Our FY 11 consolidated financial report for the GWCCA includes total revenue of $111 million with expenditures of $95 million and a net income before depreciation of $16.3 million.

We received the third and final study results from Populous Architects which focused on the feasibility of building an open-air stadium on the GWCCA campus as well as the sustainability of the Georgia Dome for the next 20 years. Following requests from the Atlanta Falcons, our Authority is actively engaged in discussions for the potential development of an open-air stadium on the GWCCA’s campus.

The GWCCA Board of Governors adopted a Centennial Olympic Park Preservation Statement in FY 11. The statement outlines the Authority’s commitment to preserving the original purpose and design intent of the Park as a lasting legacy to the 1996 Olympic Games.

Also during FY 11, our staff commenced the process for building a campus wide strategic plan. Representatives from all three venues explored options for growth, operational improvements and how to better serve our customers in the coming years. With FY 11 as the exploratory and research phase, a plan will be finalized in FY 12.

The following report highlights the GWCCA’s accomplishments and financial performance of FY 11.
Fiscal Year 2011 was another financially challenging year, but it ended on a high note. The 35-year-old facility began the year with a projected loss of $1.5 million. The staff’s dedication to reducing expenses and increasing revenue turned the scenario around and the year ended with a $1.8 million operating profit. Levy Restaurants, the facility’s food and beverage partner, had a strong year producing $1,181,365 revenue over budget. Additionally, utility services had a net gain of $68,900 was generated from sponsorship and advertising initiatives in FY 11.

The GWCC launched a digital signage partnership program in FY 11. A total of twenty-nine 46” and two 32” monitors plus one 36 ft. x 10.5 ft. outdoor digital billboard were installed to assist customers with internal directions as well as increase sponsorship opportunities and corporate advertising. A total of 682,900 was generated from sponsorship and advertising initiatives in FY 11.

The GWCC hosted 49 major trade shows and conventions, 13 public/consumer shows and 197 meetings, corporate events, sporting events, graduations, concerts and more. The convention center welcomed 1,134,442 attendees. A few of the major events from FY 11 included American Farm Bureau Federation 2011 Annual Convention, Seventh Day Adventist 59th Session of the General Conference and Exposition (PITTCON), Primerica Convention and Custom Electronic Design & Installation Association (CEDIA). GWCC managed back-to-back-to-back mega-shows during the busy fall season. National Association of Convenience Stores, National Business Aviation Association and FABTECH each occupied 1 million square feet of gross exhibit space and generated a combined total revenue of over $6.3 million.

As always, care and maintenance of the facility is of utmost importance. The most significant project of FY 11 was the renovation of Building A’s kitchen. Originally installed in 1976, the kitchen received a major renovation which resulted in a more flexible cooking arrangement. Additional improvements included an upgrade to the building automation system, renovation of the Red Parking Dock stairwell, renovation of the Brown Parking Lot, improvements to the employee cafeteria, an upgrade to the fire alarm system, enhancements to the Building A security system and more.

Sustainability continues to be a focus in the facility’s day-to-day operations. A sustainability coordinator was hired this year to manage these efforts. Accomplishments for the year included switching from disposables to china in the employee cafeteria, furthering the education of the staff, receiving grant money for an exhibit hall lighting retrofit, enforcing our reduced vehicle idling policy and creating an Environmental Strategic Planning team to identify sustainability goals for the campus in coming years. Through recycling (plastic, paper, glass, aluminum, cardboard, wood pallets, grease and durable goods), composting and donating food the convention center diverted a total of 682 tons of waste from the landfill.

The GWCC team continues to look for ways to reduce expenses and increase revenue while improving services to our customers.
“I wanted to write to thank you for helping to make WrestleMania 27 the absolute success that it was on so many levels. We very much value our partnership with you and the very special and meaningful relationship that WWE has developed with Atlanta. Thank you for all of your key support and assistance at the GWCC!”

– WWE

“Thank you so much for all of your help, patience and stellar performance for me at this year’s IWF. I can’t thank you enough for helping to make me look good.”

– International Woodworking Fair

“Overwhelmingly, we have received positive feedback about the show from both our exhibitors and attendees and are hearing that this was the best show ever. There are many facets to delivering a show the size of the NACS show, but to pull it off with best show ever praise, is no small feat.”

– The Association for Convenience & Petroleum Retailing

“Thank you for an amazing job performed by you and your staff. I have extremely high service expectations and I hope that I wasn’t too much of a pest. Everything was absolutely to our liking; all of our needs were timely met and the meeting was a great success.”

– Columbia Residential

“Thank you very much for all of your hard work on this past Bronner Bros. International Hair Show. I really appreciate all your help and I am looking forward to working with you again in the future. You were right there, helping out whenever and wherever was needed during the show.”

– Bronner Bros. International Hair Show


– American Farm Bureau Federation

(left photo) Twenty-six thousand members of the business aviation community attend National Business Aviation Association, which promotes the aviation interests of organizations utilizing general aviation aircraft for business purposes. (right photos: left to right) Hundreds of boats fill the halls of Building C every January attracting boat enthusiasts from all over the Southeast. • Over 22,000 professionals attend Custom Electronic Design & Installation Association (CEDIA) for the most up-to-date information on home electronic system planning and installation. • Former President George W. Bush speaks to members of the convenience and petroleum retailing industry at the National Association of Convenience Stores. • Located in downtown Atlanta since 1947, the Bronner Bros. International Hair Show highlights the latest in styling products twice a year at the Georgia World Congress Center.
They are the first ones here and the last ones to leave. Hours before fans fill the Georgia Dome, Team Dome is meticulously inspecting 1.6 million square feet of event space. Long after the dramatics of the event are done and the roar of cheering fans has quieted, the team is still hard at work to make sure the venue is ready to welcome guests the next day.

The hours are long and odd, and the work may not be glamorous, but Team Dome wouldn’t have it any other way. In their eyes, it’s all worth it. “The most rewarding part of our job is when a customer takes the time to say that they feel welcome and comfortable in the Dome, because in the end, that’s what we are here for, we are totally devoted to serve,” said 16-year Dome veteran Pat White, Building Services Manager of the facility.

And serve they did, welcoming more than 1.5 million visitors during 188 licensed use days, including 37 major publicly ticketed events. Highlighted by the Super Bowl of Sports Entertainment, Wrestlemania XXVII, a Falcons playoff game vs. the eventual World Champion, Green Bay Packers, two International soccer matches, and the inaugural season of Georgia State University football, the Dome was responsible for generating more than $267 million in economic impact.

While delivering on its tradition of service excellence, throughout the fiscal year the Dome further defined its brand by reinforcing other core values including safety, sustainability, and technology:

• Team Dome is committed to creating a safe, comfortable and enjoyable event day experience. This past year, the NFL’s unannounced audit of our security best practice operations once again ranked us in the highest scoring category among the 31 NFL stadiums. In addition, full time staff members underwent Emergency Response and Automated External Defibrillators (AED) training and additional AED machines were permanently installed throughout the Dome.

• Team Dome is improving the quality of life for future generations by choosing to be environmentally responsible. During the past fiscal year, the Dome collected over 84 tons of recyclable materials due in part to new initiatives such as placing recycling containers throughout all public areas for every event, baling cardboard, and donating to food banks.

• Team Dome is leading the stadium industry in fan engagement through innovative new media. Embracing emerging technologies to enhance the customer experience, the Dome introduced the use of Quick Response Codes (QR Codes), a first for a major United States sporting venue. Located throughout the facility, when scanned by a smart phone, QR Codes provide direct access to the Dome’s mobile concierge service. This user friendly “app” allows attendees to select a location within the facility through a comprehensive, intuitive directory of many of the Dome’s features and service offerings.

• The Dome continued to grow its social media platforms as part of an integrated communication strategy. Facebook saw a growth of 501% while Twitter followers grew 426% over the previous year. The addition of a Dome specific YouTube Channel had over 150,000 views in its first year.

Through the diversity of the events hosted, the Georgia Dome continues to be at the forefront of the stadium industry. By keeping to its core values of safety, service, sustainability and technology the Dome continues to meet its mission of providing an enhanced quality of life for all citizens while driving economic impact to the city of Atlanta and the State of Georgia.
“I wanted to extend an Andre-the-Giant-sized thank you to your team for your tireless efforts in producing one of the most memorable live events EVER–bar none. You should be very proud of what we collectively accomplished.”

– WWE Live Events

“I was very impressed with the Dome employees. It made me proud to be a Falcon fan. All of the ladies at the gate were so friendly. They were taking the time to speak to fans and going out of their way to be friendly and welcoming. The first people we encountered inside were the same way. I was really impressed and felt proud.”

– NFL Fan

“I wanted to again express my thanks and appreciation to you and your entire staff for the outstanding service and commitment to Georgia State Football. Our inaugural football season was a success because of the teamwork between our two organizations”

– Georgia State University Football

“I wanted to say thank you for taking excellent care of us. We feel that the Dome went beyond their responsibility on accommodating the new security issues from Monster Jam. The way the Dome handled the entire situation was very professional and accommodating. My husband and I were very pleased with the way we were treated.”

– Monster Jam Fan

“I would like to take this time to say thank you for your superb services that were provided during our 59th General Conference Session June 23 – July 3, 2010. As anticipated, this turned out to be a huge undertaking but with your well-coordinated assistance I am glad to report that it was a wonderful success!! An event of this magnitude requires many hours of advanced planning and I am sure I speak for our management team in reporting that our partnership with you was above and beyond the call of duty.”

– Seventh Day Adventist

“We would like to personally thank you and your staff for providing outstanding service last evening at our suite. The food was excellent and enjoyed by our guests.”

– Georgia State Football Fan

“I just wanted to express sincere gratitude for your excellent performance leading up to the game. Even with the tremendous pressure of working in such an ever-changing environment that this game seemed to encompass, you were totally unflappable. Handling everything that was thrown your way with cool professionalism and a determination to find a solution made all of us look good.”

– International Soccer

“I wanted to let you know how impressed we were with everyone associated with the Georgia Dome. Your people were amazing. We were greeted daily with smiling faces and everyone was very helpful.”

– SEC Basketball Fan

“YOU HAVE AN INCREDIBLE STAFF AND TEAM THERE. IT IS A PLEASURE TO DEAL WITH SUCH PROFESSIONALS.”

– International Soccer
Centennial Olympic Park continued its string of hosting quality, annual public events in FY 11. For the fourth time in three years, ESPN’s Game Day broadcast was in the Park highlighting Atlanta, a college football game at the Georgia Dome and of course, the Park. In addition to this national broadcast, the Park hosted a wide range of nationally recognized events, including: the Purina Dog Challenge, National Black Arts Festival, Coca-Cola’s 125th Anniversary Celebration, World Wrestling Entertainment’s ticket pre-sale party and the Major League Baseball Wanna Play children’s festival. The Park also served the Atlanta charity community by hosting events such as Juvenile Diabetes Research Foundation, the Leukemia and Lymphoma Society and Crohn’s and Colitis. Finally, promotional road shows were again a strong piece of the Park’s FY 11 event mix. A total of 17 promotions chose the Park to market their products and/or services, including Wal-Mart, Avon, Blackberry, Disney and Ford.

As has been the case over the last two years, due to the extension of the ice rink season, the Park self-produced 164 event days for a total of 213. The Park’s self-produced events, including the Fourth of July Celebration, Wednesday WindDown, Music @ Noon, Fourth Saturday Family Fun Day and Atlanta’s only outdoor ice rink, continue to anchor the Park’s event offerings. This wide mix of events, with something happening in all 12 months of the year, is integral to having a venue that is clean, safe and actively programmed.

Centennial Olympic Park, much like downtown Atlanta and the area surrounding it, continues to transition and grow. In recent years, the Park has received requests for commercial development in-sid its boundaries. Because of this, in June 2011, the Georgia World Congress Center Authority Board of Governors adopted a Centennial Olympic Park Preservation Statement. The statement outlines the Authority’s commitment to preserve the original purpose and design intent of the Park as the lasting legacy to the 1996 Olympic Games.

With Centennial Olympic Park celebrating fifteen years since the games, economists have taken this occasion to measure its impact. According to Harvey Newman, professor of public policy at Georgia State University, “One of the most prominent legacies of the games is Centennial Olympic Park in the heart of Atlanta. The 21-acre plaza glistens in what was an area of urban decay, and children run and linger in the fountain.” Newman goes on to say, “The area surrounding the park is part of the Olympics’ $5 billion economic impact on the city. The games also planted the seeds for new tourist attractions, including the Georgia Aquarium.” Central Atlanta Progress estimates the Park’s direct impact on revitalization of the area immediately surrounding the Park at $2.1 billion.

The Park’s core principles - keeping our 21-acres clean, safe and actively programmed - allows us to provide a welcoming green space for the entire community, while enhancing the offerings of the Georgia World Congress Center and Georgia Dome. Centennial Olympic Park will continue its mission as the lasting legacy of the 1996 Centennial Olympic Games, triggering economic growth and impact on the surrounding area.
WHAT OUR CUSTOMERS HAVE TO SAY

“I’d like to thank you and your staff again for helping... You are all truly professional and most helpful.”

~ Friends of Herman Cain

“Thank you so very much for a wonderful experience! You and your team were wonderful to plan with and I so appreciate you being available on Sunday to assist with requests and answer questions. Additionally your onsite team was friendly, helpful and great; very accommodating with ensuring we had the best set up. The space was perfect for our group. Thank you again for a wonderful experience!”

~ W Atlanta Downtown

“Just want to thank you for your help and support in prep for our shoot yesterday. You’ve been a delight to work with. We completed all we needed to do yesterday and the park provided a visually stunning backdrop. Thanks again for letting us film there.”

~ The Church of Jesus Christ of Latter Day Saints

“So Great! All of your staff was fantastic!... We shot a great opening scene for our Atlanta episode and want to thank you for making it a smooth process for us! I hope we were not too much of an inconvenience for the staff or the public... Thanks again!”

~ Long Pond Media for the Food Network

“Nothing but “Top Shelf” stuff going on at Centennial Olympic Park. The evening was perfect... As always, another winner.”

~ Southeast Festivals and Events

“I am in awe of what this team produced this past weekend. We went from zero to 125 miles per hour in record time and created some very special Coca-Cola moments through the Family Fest and Concert for the associates, partners and consumers.

As the final walk-thru of Centennial Olympic Park was this morning, we are now well and truly finished, so I wanted to send you all my personal thanks for a job well done. You not only made it happen, but did so with passion, pride and professionalism. You came together as one team, made it look easy, and left everyone smiling.

It is the mark of a successful event when the vendors, contractors, and all who experienced its creation and execution are still happy at the end of the process. We have achieved that on all levels. Thank you for helping to celebrate this once-in-a-lifetime milestone.”

~ The Coca-Cola Company

“MY PERSONAL THANKS TO EACH OF YOU - YOU MOVED PEOPLE AND CREATED POSITIVE COCA-COLA MEMORIES. THANKS NOT ONLY FOR WHAT YOU DID, BUT FOR THE SPIRIT YOU DISPLAYED THROUGHOUT THE PROCESS!! WELL DONE, AND MANY, MANY THANKS!”

~ The Coca-Cola Company
In Fiscal Year 2011, the Georgia World Congress Center welcomed 1.1 million attendees. These visitors generated an estimated $770 million “new dollars” for the local and state economy. According to a Georgia State University study conducted by the Andrew Young School of Policy Studies, these visitors spent “new dollars” in Georgia restaurants, hotels, retail shops and on entertainment, generating a total economic impact of almost $1.5 billion. The facility generated more than $118 million in new tax revenue. Events held at the GWCC in FY 11 sustained over 15,000 jobs totaling personal income of $545 million for the state’s workforce.

**REVENUE & EXPENSE REPORT**

Rent, food services and utility services remain the primary sources of operating revenue for the Georgia World Congress Center accounting for a total of 71 percent of all operating revenue in Fiscal Year 2011. Rent served as the largest revenue generator, accounting for 31 percent of the income followed by food services at 21 percent and utility services at 19 percent. Operating revenue for the year totaled almost $34 million. With a projected loss of $1.5 million, the year ended with a profit of $1.8 million due to reduced expenses and additional revenue generated through new bookings.
**GWCCA annual report 2011**

### DOME ECONOMIC ACTIVITY

**“New Dollars”** 139,319,066

Total Economic Impact 267,150,435

- Personal Income 97,769,767
- Employment 2,989

### TAX REVENUES

- Georgia Sales Tax 7,674,881
- Local Sales Tax 7,094,821
- Hotel/Motel Tax 3,177,694
- Personal Income Tax/Other 4,439,727

Total 22,387,123

### PRIOR 3 YEAR ECONOMIC SUMMARY

<table>
<thead>
<tr>
<th>Year</th>
<th>“New Dollars” Generated</th>
<th>Total Impact of “New Dollars”</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008</td>
<td>186,921,689</td>
<td>285,883,949</td>
</tr>
<tr>
<td>2009</td>
<td>190,561,092</td>
<td>295,709,909</td>
</tr>
<tr>
<td>2010</td>
<td>224,650,253</td>
<td>348,550,611</td>
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</table>

### FISCAL YEAR 2011: DOME ATTENDANCE

- Atlanta Falcons Games 647,356
- Georgia State University Games 75,671
- Other Football Games 209,326
- Basketball Championship 99,246
- Soccer Matches 65,314
- Commencement Ceremonies 57,601

Total Attendance 1,535,972

Total Out of State Attendance 402,198

Total Number of Out-of-State Visitor Days 641,106

During Fiscal Year 2011, the Georgia Dome welcomed more than 1.5 million visitors during 188 licensed use days. According to a study conducted by Georgia State University’s Andrew Young School of Policy Studies, the stadium generated $139 million “new dollars” and had a total economic impact of $267 million for the State of Georgia. Additionally, activities at the Georgia Dome raised over $22 million in new tax revenue and sustained almost 3,000 jobs totaling personal income of almost $98 million for the state’s workforce.

### DOME REVENUE & EXPENSE REPORT

**OPERATING REVENUE**

- Rent 10,428,636
- Utility Services 148,559
- Parking 768,791
- Food Services 7,566,363
- Advertising 3,992,755
- Seat/Suite License Fees 18,182,981
- Miscellaneous 768,594

Subtotal 41,849,678

### NON-OPERATING REVENUE

Transfer from Prior Year Reserves 1167,438

H/M Tax 19,040,355

Contributed Equipment 857,942

Subtotal 20,006,735

Total Revenue 61,856,413

### OPERATING EXPENSES

**Personal Services** 8,825,329

**Regular Operating** 6,142,132

**Equipment/Other** 670,062

**Contractual: Game Tickets** 8,456,608

**Brokerage Commissions** 4,244,899

**Contractual Falcons** 6,328,241

Per Diem/Fees/Contracts 3,559,070

Subtotal 38,223,341

Net Operating Profit 3,626,337

### NON-OPERATING EXPENSES

- Capital/ Renovation Projects 1,411,608
- Contributed Equipment 648,601
- Debt Service Interest Expense 6,840,319

Subtotal 8,900,328

Total Expense 47,123,669

Net Income Before Depreciation 14,791,744

In Fiscal Year 2011, seat and suite license fees remained the largest contributor to the facility’s operating revenue accounting for 43 percent. Rent, food services and advertising accounted for a collective 53 percent of the operating revenue with rent accounting for 25 percent, food 18 percent and advertising 10 percent. Operating revenue for the year totaled $42 million and the year concluded with a $14.8 million profit.
Food Services accounted for 45 percent of the Park’s operating revenue in Fiscal Year 2011. Sponsorship accounted for 26 percent, rent 24 percent and utility services and miscellaneous accounted for the remaining five percent.

Located between the Georgia World Congress Center and the downtown hotel district, Centennial Olympic Park continues to welcome visitors headed to the convention center and to serve as a community gathering place with free programming year round.

(left to right photos) The Visitor Center is home to the commemorative brick locator kiosks, audio walking tour and the Information Desk. The Visitor center is staffed by friendly volunteers who are available to answer questions about the Park and Atlanta. • Fiesta Atlanta is the city’s largest Hispanic outdoor festival. The event takes place every Cinco de Mayo weekend at the Park in the heart of Atlanta. • In conjunction with the Million Dollar Round Table Annual Meeting at the Georgia World Congress Center, the Park hosts a private concert in the Southern Company Amphitheater. • Park volunteers play a vital role in preserving Centennial Olympic Park’s legacy and donate the gift of community service to ensure everyone has a memorable visit.

GWCCA annual report 2011
Each year the Georgia World Congress Center Authority welcomes millions of guests who attend trade shows, sporting events, conventions, corporate meetings and other events. When attendees, exhibitors and show managers visit Atlanta for events on the GWCCA campus they spend “new dollars” that contribute to the state’s economy.

The chart below highlights net profit to the State of Georgia during the past decade. After paying debt service and operating expenses for Fiscal Year 2011, the State of Georgia realized a net profit of over $46 million.

The Georgia World Congress Center Authority sustains thousands of jobs and pumps millions of dollars into the state’s economy thus fulfilling its mission to generate economic benefits to the citizens of the State of Georgia and the City of Atlanta as well as to enhance the quality of life for every Georgian.

<table>
<thead>
<tr>
<th>DATE</th>
<th>OPERATING REVENUE</th>
<th>OPERATING EXPENSE</th>
<th>OPERATING PROFIT</th>
<th>TAX REVENUE</th>
<th>DEBT SERVICE</th>
<th>STATE PROFIT</th>
<th>DIRECT PROFIT TO GEORGIA</th>
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<tbody>
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<td>26,039,749</td>
<td>3,259,006</td>
<td>65,230,311</td>
<td>46,164,521</td>
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<td>1,472,532</td>
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<td>38,796,611</td>
<td>31,423,297</td>
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<td>29,628,125</td>
<td>28,104,740</td>
<td>1,523,385</td>
<td>76,246,050</td>
<td>40,207,304</td>
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<td>1,969,150</td>
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<td>41,426,601</td>
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<td>64,365,470</td>
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<td>2008</td>
<td>78,955,903</td>
<td>68,702,662</td>
<td>10,253,241</td>
<td>132,866,419</td>
<td>37,530,305</td>
<td>95,335,114</td>
<td>95,564,555</td>
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<td>2009</td>
<td>69,901,524</td>
<td>64,136,324</td>
<td>5,765,200</td>
<td>97,415,555</td>
<td>34,731,065</td>
<td>62,684,490</td>
<td>68,449,590</td>
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<tr>
<td>2010</td>
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<td>62,416,159</td>
<td>5,510,807</td>
<td>100,405,601</td>
<td>36,321,791</td>
<td>64,083,810</td>
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<td>2011</td>
<td>75,735,621</td>
<td>69,187,104</td>
<td>6,548,517</td>
<td>76,219,934*</td>
<td>36,691,726</td>
<td>39,528,268</td>
<td>46,076,786*</td>
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*Direct profit to Georgia is calculated by adding operating profit/loss and state profit. Starting in 2007, Georgia Dome profit and tax revenue included.

An updated economic impact model was utilized by Georgia State University’s Andrew Young School of Policy Studies.

“After paying debt service and operating expenses for Fiscal Year 2011, the State of Georgia realized a net profit of over $46 million.”
The GWCC Employment Team

The staff of the Georgia World Congress Center Authority continued to make the customer the focus of everything they did during FY 2011.

There were 415 full-time employees in FY 11—271 at the Georgia World Congress Center, 117 at the Georgia Dome and 27 at Centennial Olympic Park.

Part-time staff contributed 661,236 hours of labor during the year—the equivalent of 318 full-time employees. Their contribution was an integral part of the success of the facility.

Employees attended 11,632 hours of training during FY 11. Curriculum focused on job-specific aspects of positions, customer service, leadership, computer training and management techniques.

### WORKFORCE DIVERSITY

<table>
<thead>
<tr>
<th></th>
<th>GWCCA</th>
<th>Metro Atlanta</th>
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</thead>
<tbody>
<tr>
<td>Caucasian</td>
<td>23%</td>
<td>53%</td>
</tr>
<tr>
<td>African American</td>
<td>70%</td>
<td>35%</td>
</tr>
<tr>
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<tr>
<td>Male</td>
<td>63%</td>
<td>49%</td>
</tr>
<tr>
<td>Female</td>
<td>37%</td>
<td>51%</td>
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The GWCC Authority Membership 2011

**BOARD OF GOVERNORS**

Bob Prather - Chairman  
Gray Television, Inc.

David Allman  
Regent Partners, LLC

Jeff Anderson  
Huron Consulting Group

Taz Anderson  
Taz Anderson Realty Company

John Downs  
The Coca-Cola Company

Mike Garrett  
Georgia Power Company

Anne Hennessy  
Hennessy Investments

Glenn Hicks  
First Beacon Investments

Lee Hunter  
MidTown Vending, LLC

Tim Lowe  
Lowe Engineers

Gary Smith  
Strategic Value Properties, LLC

Doug Tollett  
Douglas Management Company

John Watson  
TPA Realty Services

Dee Yancey  
State Mutual Insurance Company

**LEGISLATIVE OVERVIEW COMMITTEE**

Senator Judson Hill - Chairman

Senator Don Balfour

Senator Bill Hamrick

Senator Jeff E. Mullis

Senator Chip Pearson

Senator Ronald Ramsey

Representative Mark Butler

Representative Matt Dollar

Representative Chuck Martin

Representative Larry “Butch” Parrish

Representative Donna Sheldon

Representative Ron Stephens

*Hosted at the Georgia World Congress Center, the International Woodworking Fair brings the material processing and design industries together for four days every other year.*  
*The Auburn Tigers and the South Carolina Gamecocks face off in the SEC Championship Game.*  
*The Cuervo Games take over Centennial Olympic Park.*