MEMORANDUM OF UNDERSTANDING FOR A SUCCESSOR FACILITY TO THE GEORGIA DOME

among

GEO. L. SMITH II GEORGIA WORLD CONGRESS CENTER AUTHORITY,
ATLANTA FALCONS STADIUM COMPANY, LLC
and
ATLANTA FALCONS FOOTBALL CLUB, LLC

Dated as of April 5, 2013
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MEMORANDUM OF UNDERSTANDING FOR A SUCCESSOR FACILITY TO THE GEORGIA DOME

THIS MEMORANDUM OF UNDERSTANDING FOR A SUCCESSOR FACILITY TO THE GEORGIA DOME (this “Agreement” or this “MOU”) is entered into as of April 5, 2013, by and among the GEO. L. SMITH II GEORGIA WORLD CONGRESS CENTER AUTHORITY, an instrumentality of the State of Georgia and a public corporation (the “GWCCA”), ATLANTA FALCONS STADIUM COMPANY, LLC, a Georgia limited liability company (“StadCo”), and solely with respect to Section 7.3, Section 12.3 and Section 15.24, ATLANTA FALCONS FOOTBALL CLUB, LLC, a Georgia limited liability company (the “Club”). The GWCCA and StadCo are sometimes referred to herein individually, as a “Party”, and collectively as the “Parties”.

W I T N E S S E T H:

WHEREAS, the Georgia General Assembly has passed legislation authorizing the extension of the designated hotel and motel taxes (“H/MT”) generated by the Taxing Jurisdictions (as defined herein), with such H/MT proceeds to be spent through a contract with a certifying state authority to fund a successor facility to the Georgia Dome so long as the Taxing Jurisdictions adopt a resolution extending the levy of the tax, the GWCCA makes certain certifications and the GWCCA enters into a long-term agreement with a National Football League (“NFL”) franchise to play its home games in such successor facility; and

WHEREAS, the Club, as the owner of a professional football team that is known as the “Atlanta Falcons” (the “Team”) and that is in good standing as a member team of the NFL, has determined that it is in the best interests of the Team and its fans for the Team’s home field to be relocated to a new operable roof, state-of-the-art multi-purpose stadium (the “New Stadium Project” or “NSP”) to be located and constructed on land that will be owned or controlled by the GWCCA, preliminarily identified on Exhibit A hereto (the “NSP Site”); and

WHEREAS, StadCo has been formed as an entity under common control with the Club for the purpose of developing and operating the NSP, and the Club will agree, as provided herein, to guarantee all obligations of StadCo with respect thereto; and

WHEREAS, the GWCCA has determined that the funding of the NSP with the proceeds of the H/MT as a successor facility to the Georgia Dome is in the best interests of the citizens of the State of Georgia; and

WHEREAS, subject to the performance by StadCo of its undertakings contained herein and in the other agreements described herein and in consideration of the continuing economic benefits to be derived therefrom by the GWCCA, the City of Atlanta (the “City”) and the citizens of the State of Georgia, the GWCCA has agreed to join with StadCo in the development of the NSP and to share in certain of the costs thereof to the extent provided in and in accordance with the terms of this Agreement and the other contracts and agreements referred to or incorporated herein or contemplated hereby; and
WHEREAS, the Club and the GWCCA have previously entered into a non-binding term sheet ("Term Sheet") contemplating various terms on which this Agreement is based, and such Term Sheet is replaced and superseded by this Agreement; and

WHEREAS, the GWCCA and StadCo intend that the NSP will be constructed as a first-class facility that will be competitive with other comparably-sized, publicly-owned, multi-use outdoor/indoor sports and community venue projects recently constructed both nationally and internationally, and, although designed and constructed primarily for use as the home field of the Team, the NSP will be programmed as an operable roof, multipurpose facility of approximately 1,800,000 to 2,000,000 square feet with a permanent seating capacity of 66,000 to 72,000 for NFL games and allowing for the potential of expandable seating to 80,000, and designed to accommodate, among others, various events for the National Collegiate Athletic Association ("NCAA"), existing Georgia Dome Legacy Events (as defined herein) and other Georgia Dome customers and Major League Soccer ("MLS"), with the ability to be converted to Fédération Internationale de Football Association ("FIFA") standards; and

WHEREAS, prior to the date hereof, the Board of Directors of the GWCCA (the "GWCCA Board") has approved this Agreement and the transactions contemplated hereby; and

WHEREAS, the Board of Directors of The Atlanta Development Authority d/b/a Invest Atlanta ("Invest Atlanta") has approved the Tri-Party MOU (as defined herein) and the NSP Funding Agreement (as defined herein), and the issuance by Invest Atlanta of revenue bonds maturing not later than thirty (30) years following the issuance thereof and secured by H/MT proceeds (the "H/MT Revenue Bonds"), in an amount anticipated to generate $200,000,000 of net proceeds to be made available as provided herein to fund a portion of the Public Contribution; and

WHEREAS, pursuant to a Resolution adopted by the Atlanta City Council on March 18, 2013, the City has approved (i) pursuant to O.C.G.A. Section 48-13-51(5)(B), the extension of the H/MT through the later of (A) the original expiration date of the License Agreement and the Non-Relocation Agreement (as defined herein) or (B) the payment in full of the H/MT Revenue Bonds issued to finance the NSP and (ii) the transactions contemplated by this Agreement, including the execution, delivery and performance of the NSP Funding Agreement and the O&M Agreement (as defined herein); and

WHEREAS, subject to the performance by the GWCCA of its undertakings described herein, the Club has agreed to execute a non-relocation agreement (the "Non-Relocation Agreement") for the NSP to be the home field of the Team commencing with the 2017 NFL season through the term of the License (as described in Section 7.1), including any renewals thereof, as further described in this Agreement; and

WHEREAS, the GWCCA and StadCo have agreed to use good faith efforts to reach agreement on all Project Documents (as defined herein) contemplated herein; and

WHEREAS, the Project Documents will include, but may not be limited to, those documents listed in Section 11.1 herein (collectively, the "Project Documents"); and
WHEREAS, StadCo currently estimates that the budget for the design, construction and development of the NSP on the NSP Site will be approximately $948 million, subject to subsequent adjustments based on the completion of final design and architectural plans and final project costs for the NSP; and

WHEREAS, in addition to making available the land for the NSP, the GWCCA has agreed to contribute a portion of the NSP Costs (as hereinafter defined) pursuant to the provisions hereof consisting of (i) the net proceeds of the H/MT Revenue Bonds secured by H/MT proceeds as described above and in the Tri-Party MOU and (ii) all net proceeds from the sale of seat rights at the NSP prior to the earlier of (A) the date of the Final Completion of the NSP (as to be defined in the Construction Contract (as hereinafter defined)) (the “Completion Date”) and (B) the date on which the first regular season NFL game is held at the NSP (the “Opening Date”) (collectively, the “Public Contribution”); and

WHEREAS, as consideration for the use and occupancy of the NSP and in addition to all other amounts for all purposes required to be paid and expended by StadCo under this Agreement and the Project Documents, StadCo will pay or cause to be paid to the GWCCA as the GWCCA’s money and property a certain “License Fee” as defined herein and described in Section 7.1 hereof; and

WHEREAS, the share of the costs of the NSP to be provided by StadCo will be obtained and provided by StadCo, including, but not limited to, the private funds and sources described herein; and

WHEREAS, this Agreement sets forth the preliminary plan of the GWCCA and StadCo regarding the financing, construction and development of the NSP, and the Parties have agreed, subject to the Project Documents, to complete and implement the final financing, construction and development plan consistent with the terms of this Agreement and the Project Documents as soon as reasonably practicable following the Final Closing (as defined herein); and

WHEREAS, simultaneously with the execution of this Agreement, the GWCCA, Invest Atlanta, StadCo and the Club have entered into a Tri-Party Memorandum of Understanding for a Successor Facility to the Georgia Dome (the “Tri-Party MOU”) setting forth certain additional rights and obligations relating to the NSP; and

WHEREAS, any capitalized term used herein and not otherwise defined herein will have the meaning ascribed to it in the Tri-Party MOU.

NOW, THEREFORE, in consideration of the above and foregoing premises and the mutual covenants and agreements herein contained and for other good and valuable consideration, the receipt and sufficiency of which consideration is hereby acknowledged and confessed by each of the Parties hereto, the Parties have agreed and do hereby agree as follows:

ARTICLE I
CERTAIN PRE-CLOSING ACTIONS

The Parties intend to endeavor reasonably and in good faith to achieve the following goals by the following dates:
(a) Promptly following the execution of this Agreement, the Parties shall commence the feasibility process described in Section 3.9 for the NSP Site;

(b) On or before April 30, 2013, the Lead Architect shall have been engaged in connection with the design of the NSP;

(c) On or before May 31, 2013, StadCo shall have entered into the Construction Contract (as defined herein) with the General Contractor (as defined herein) for the NSP as contemplated by Section 3.7;

(d) On or before July 1, 2013, the Parties shall have agreed upon the Conceptual Drawing NSP Budget (as defined herein);

(e) On or before August 1, 2013, the Parties shall have completed all Feasibility Studies (as defined herein) with respect to the NSP Site and shall have determined whether or not the NSP Site is suitable for the development of the NSP;

(f) If the Parties determine that the NSP Site is not feasible, then on or before October 1, 2013, the Parties shall have completed all Feasibility Studies with respect to the North Side Site (as defined herein) and determined whether or not the North Side Site is suitable for the development of the NSP;

(g) On or before October 31, 2013, the Parties shall have agreed upon preliminary schematic drawings (concept drawings, schematics and preliminary elevations) and budget update for the NSP;

(h) On or before June 30, 2014, StadCo, the GWCCA and the General Contractor shall have agreed upon the guaranteed maximum price of the NSP (the “GMP”), and StadCo shall have presented to the GWCCA the NSP Budget (as defined herein), including the GMP, which will not exceed the sum of the Public Contribution (as defined herein) and StadCo’s demonstrated financial capability (demonstrated pursuant to Section 6.6 of the Tri-Party MOU) to fund the StadCo Contribution (as defined herein); and

(i) On or before the Final Closing, at the GWCCA’s discretion, the GWCCA shall have the option to enter into or extend certain license agreements for the Georgia Dome Legacy Events (as defined herein) as part of the transition of such events to the NSP.

ARTICLE II
THE NSP SITE

Section 2.1 The NSP Site. The GWCCA will be responsible for obtaining the rights to, as provided in this Article II, and for licensing to StadCo (as provided in Section 7.1) the NSP Site for certain specified uses(s) to be identified in the License or other applicable Project Documents. The GWCCA will cooperate with the City of Atlanta in acquiring certain land that is not part of the NSP Site, but which is required for offsite infrastructure or which is required in connection with preparation or development of the NSP Site. The GWCCA will have no financial responsibility for the acquisition of any such land. The NSP Site will be situated on the GWCCA Campus as shown on Exhibit A. StadCo (a) will furnish to the GWCCA copies of soils
Section 2.2 Repurposing of Georgia Dome Site.

(a) Upon final transition of operations to the NSP, the Georgia Dome will be demolished in accordance with and dependent upon the NSP construction schedule to be agreed upon by the Parties. NSP Costs will include demolition costs and site preparation costs (including environmental remediation if any) for the Georgia Dome (“Dome Demolition Costs”); provided that if the NSP is constructed on the North Side Site (as defined below), (i) the amount of Dome Demolition Costs included in the NSP Costs will not exceed $9,000,000, and the GWCCA will in such event bear any Dome Demolition Costs in excess of such amount and (ii) StadCo will use commercially reasonable efforts not to incur Dome Demolition Costs in excess of $9,000,000.

(b) The existing site of the Georgia Dome (the “Georgia Dome Site”) will be converted to surface parking, and the Georgia Dome Site will become part of the NSP Site (although the GWCCA will reserve all subterranean development rights on the Georgia Dome Site); provided, however, StadCo recognizes that the GWCCA may in the future redevelop a portion (not to exceed 60,000 square feet) of the NSP Site surface parking area on the Georgia Dome Site, which area is approximately identified on Exhibit B (the “GWCCA Limited Redevelopment Right”). If the GWCCA exercises the GWCCA Limited Redevelopment Right pursuant to the procedures set forth on Exhibit D, the GWCCA will provide up to 160 replacement surface parking spaces on the Team’s home game days and the MLS Team’s home game days in accordance with the requirements set forth in Section 2.6(a) (based upon the surface parking spaces affected by any such redevelopment). The Georgia Dome Site must be used by StadCo exclusively for surface parking, and any potential redevelopment by StadCo thereon will be subject to the GWCCA’s approval.

(c) If the GWCCA exercises the GWCCA Limited Redevelopment Right, the portion of the NSP Site to be used for redevelopment by the GWCCA will revert to the GWCCA and will no longer be included within the land constituting the NSP Site upon commencement of such redevelopment.

Section 2.3 NSP Site Acquisition. The GWCCA will obtain rights to and provide to StadCo under the terms of the License or other Project Documents all real property and real property rights that are part of the NSP Site. The GWCCA will make the NSP Site or other property contemplated hereunder available to StadCo for the construction and operation of the NSP, as contemplated by the Project Documents; provided, however, any property provided by the GWCCA for the NSP Site will be provided “as is”, taking into account all existing conditions, including environmental conditions and conditions relating to adjacent properties or other properties in proximity to the NSP Site (such as existing utilities, pipelines, railroad tracks and other existing infrastructure). Except as provided in Section 4.1(a)(ii) of the Tri-Party MOU, the costs of acquisition of any additional land or interests in land required for the NSP Site will not be borne by StadCo or the Club and will not be included in NSP Costs.
Section 2.4 Property Rights.

(a) The property licensed to StadCo will consist of the NSP Site. The NSP Site will include surface parking areas on the NSP Site, and the cost of construction of such surface parking areas will be included as part of NSP Costs.

(b) StadCo will have certain rights to use and manage the NSP Site as provided under the terms and conditions of the License.

(c) Subject to the Parking Agreement, parking and any other related improvements on the GWCCA Campus outside of the NSP Site will be controlled by the GWCCA.

(d) The GWCCA will use good faith efforts to acquire or secure the right to acquire the Herndon Homes site prior to the Initial Closing, and the obligation of StadCo to proceed with the NSP will be conditioned on the acquisition of the Herndon Homes site. Subject to Section 2.6(a), the use of the Herndon Homes site will be for surface parking, and the Herndon Homes site will not be part of the NSP Site (unless the Parties re-locate the site for the NSP to the North Side Site as provided herein).

Section 2.5 MARTA Line Tunnel. StadCo shall be responsible for working with the Metropolitan Atlanta Rapid Transit Authority (“MARTA”), in connection with the preparation of the Feasibility Stud(ies) concerning optimal NSP location and other related analysis, to ensure that all construction and development plans, specifications, proposed footprint and recommendations take into account the location of any existing MARTA easements, right of ways, improvements, utilities, track locations or other matters requiring MARTA approval. The GWCCA will endeavor to reasonably cooperate with StadCo in connection with the foregoing, subject to limitations at law on the rights or authority of the GWCCA.

Section 2.6 Preservation of Fan Experience.

(a) Subject to the requirements on Exhibit J, if the GWCCA redevelops, demolishes or otherwise alters any land or structures such that any of the guaranteed parking spots dedicated for fan parking at the NSP as shown on Exhibit J are lost, then the GWCCA will be required to replace such lost guaranteed parking spots at its own expense such that there is no diminution in guaranteed parking for any of the Team’s home games. If the lost guaranteed parking spots are in a surface parking lot, then the replacement spots must also be in a surface parking lot in a location that is substantially similar in distance to the NSP as the lost parking spots. If the lost guaranteed parking spots are in a deck parking lot, then the replacement spots must be in either a deck parking lot or a surface parking lot, in each case in a location that is substantially similar in distance to the NSP as the lost parking spots. The Parties acknowledge that the requirements set forth above (i) are necessary to preserve fan experience at the NSP, (ii) will apply to the GWCCA’s exercise of the GWCCA Limited Redevelopment Right and (iii) do not otherwise expand in any way the GWCCA’s right to redevelop the Georgia Dome Site beyond its ability to exercise the GWCCA Limited Redevelopment Right.

(b) In order to preserve fan participatory experience for all games for the Team and MLS Team (as defined below) and all Georgia Dome Legacy Events held at the NSP (collectively, “Plaza Events”), the parcel of land known as “Georgia International Plaza” may
continue to be used for pre- and post-game enjoyment and activities. The Parties also acknowledge that the preservation of “Georgia International Plaza” in its current form is an important aesthetic feature of the NSP and will be necessary to maintain the views of downtown Atlanta from the NSP. In recognition of the activities and benefits described above, following the date of this Agreement and continuing throughout the term of the License, the GWCCA will not construct on, redevelop, demolish or otherwise alter in any material way the land and structures that comprise “Georgia International Plaza”, unless agreed to in writing by StadCo, which will not be unreasonably withheld. Notwithstanding the foregoing, nothing in this Section 2.6(b) will limit the GWCCA’s use of “Georgia International Plaza” for any event held on a day that is not a Plaza Event day (and reasonable set-up and take-down periods on either side of such Plaza Events).

ARTICLE III
NSP DEVELOPMENT AND CONSTRUCTION

Section 3.1 Development of the NSP. Subject to the terms and conditions set forth in this Agreement and the Project Documents:

(a) StadCo will, in conjunction with the GWCCA as described herein, and pursuant to agreements entered into with a Lead Architect and a General Contractor, plan, design, develop, construct, complete and make operational the NSP substantially in accordance with the NSP Scope as described on Exhibit E; and

(b) The respective funding commitments of the Parties will be funded from the sources and in the manner provided in Article IV hereof and Articles IV, V, and VI in the Tri-Party MOU.

Section 3.2 Ownership of the NSP and the Plans.

(a) The GWCCA will own the NSP for the purposes provided herein and as set forth in the Geo. L. Smith II Georgia World Congress Center Act (the “Act”).

(b) The GWCCA and StadCo will jointly own all the NSP architectural drawings, renderings, designs, plans and specifications for the NSP (the “Plans”). The GWCCA will, however, upon terms and conditions to be set forth in the applicable Project Documents, license to StadCo the right to use the Plans for any purpose related to the development and operation of the NSP or any other stadium (and any modifications and expansions related thereto) to be the home of the Team, and StadCo shall have the right to sublicense such license (in whole or in part) to any persons or entities, provided that such sublicensee shall only be entitled to use the Plans for such purpose.

Section 3.3 Design and Construction of the NSP.

(a) StadCo will serve as the developer of the NSP, with responsibility for the design, construction and development of the NSP, and will enter into agreements with the Lead Architect (jointly with the GWCCA), the General Contractor and any other entities necessary for the planning, design, engineering and construction of the NSP (to the extent agreements with
such entities are not subcontracts of the agreement with the Lead Architect or General Contractor).

(b) The GWCCA will have final approval rights over the drawings, plans and specifications for the overall material design elements for the NSP as listed on Exhibit F (the “Material Design Elements”).

(c) The GWCCA will have certain review rights over NSP construction as described herein, which may include the GWCCA contracting with an independent construction representative (the “Construction Representative”) to review NSP construction for compliance with the overall material design elements listed on Exhibit F as approved by the GWCCA. Subject to the cap set forth in Section 4.1(a)(xiii) of the Tri-Party MOU, any such costs incurred by the GWCCA may be included as Project Costs and will be reimbursed to the GWCCA.

Section 3.4 Procurement Requirements.

(a) All procurement procedures for NSP construction and design will comply with applicable law, including, but not limited to, Title 50, Chapter 22 of the Official Code of Georgia Annotated, as amended (regarding procurement of “professional services”) (“Chapter 22”). The architect selection process, including all procedures and processes set forth in the Lead Architect’s RFQ, must comply with Chapter 22.

(b) The GWCCA will have approval rights in respect of all contracts requiring payment greater than $25,000,000 recommended by StadCo to be entered into by StadCo for the purchase of goods or services in connection with NSP design and construction (other than contracts with StadCo’s consultants).

Section 3.5 Design and Construction Contracts for the NSP. The GWCCA and StadCo will require through their respective contracts with the Lead Architect and the General Contractor that such contracts will:

(a) comply with all laws, standards and guidelines governing and/or customary with respect to the construction and development of projects of a similar type or nature as the NSP, including without limitation, as applicable, (i) United States Occupational Safety and Health Administration requirements, (ii) Americans with Disabilities Act requirements, (iii) requirements under Title VII of the Civil Rights Act of 1964, as amended, (iv) Age Discrimination in Employment Act requirements, (v) building codes and zoning requirements, (vi) storm water, street, utility and related requirements, and (vii) immigration laws (collectively, “Applicable Laws and Code Requirements”); and

(b) adopt and implement a workforce training and participation program.

Section 3.6 Lead Architect and Engineers.

(a) StadCo and the GWCCA will jointly participate and have an even number of representatives on the Evaluation and Recommendation Committee for the selection of the lead architect (the “Lead Architect”) and the design professionals in the Lead Architect’s firm as required for the design of the NSP. StadCo and the GWCCA will enter into an architectural
services agreement (the “Architectural Services Agreement”) with the Lead Architect, and the Lead Architect will have the primary responsibility for the architectural design of the NSP. The GWCCA will have final approval rights over the selection of the Lead Architect.

(b) The Lead Architect will be a nationally or internationally recognized architectural firm experienced in the design of multipurpose professional sports and entertainment venues and related facilities of the nature contemplated herein. The GWCCA and StadCo will contractually obligate the Lead Architect to indemnify StadCo and the GWCCA as joint indemnitees and to maintain insurance (including errors and omissions coverage) for the benefit of StadCo and the GWCCA as additional insureds, except for errors and omissions and worker’s compensation coverage, in each case in form and substance not less than is customary for a GWCCA and StadCo-operated design project with a scope similar to that of the NSP.

(c) The Lead Architect will be responsible for engaging and coordinating an architectural and engineering design team (the “A/E Team”) who will be experienced in the design of operable roof, multipurpose professional sports and entertainment venues and related facilities to provide design and construction administration for the NSP. The GWCCA and StadCo will contractually obligate the A/E Team to indemnify StadCo and the GWCCA as joint indemnitees and to maintain insurance (including errors and omissions coverage) for the benefit of StadCo and the GWCCA as additional insureds, except for errors and omissions and worker’s compensation coverage, in each case in form and substance not less than is customary for a GWCCA and StadCo-operated design project with a scope similar to that of the NSP.

(d) The GWCCA and StadCo will require in their contracts with the Lead Architect and the A/E Team that the structural elements of the NSP be engineered in accordance with generally accepted engineering practices and engineered at a standard for an estimated useful life of the structural elements of not less than 45 years. In addition, StadCo, on behalf of the GWCCA and with respect to the drawings, plans and specifications, will require that, at a minimum, the NSP be designed to comply, in all material respects, with the current requirements of the NFL, NCAA and MLS, with the ability to be converted to FIFA requirements, when such design is made.

(e) The GWCCA will not be responsible for any fees or expenses incurred from any member of the architectural and engineering design team (including, without limitation, the Lead Architect and/or the A/E Team) in connection with architectural or engineering services for the NSP.

(f) StadCo will not cause the Lead Architect to suspend its work on the NSP without the prior approval of the GWCCA. StadCo will not terminate the Architectural Services Agreement without the prior approval of the GWCCA.

Section 3.7 General Contractor. StadCo will select the general contractor(s) (the “General Contractor”) for the NSP and will make its recommendation to the GWCCA as to the identity of the General Contractor and the terms of the construction contract with the General Contractor (the “Construction Contract”); provided, however, that the GWCCA will have final approval rights over the General Contractor engaged for construction of the NSP and the terms of the Construction Contract with the General Contractor. The General Contractor will be a
nationally or internationally recognized general contractor experienced in the construction of multipurpose professional sports and entertainment venues and related facilities of the nature contemplated herein.

Section 3.8 GWCCA Participation in Designing the NSP. The GWCCA and StadCo will negotiate the terms of an NSP project development agreement (the “Project Development Agreement”) containing terms customary for a project similar to the NSP, and incorporating the following provisions regarding design of the NSP and such other provisions as the Parties may agree to:

(a) StadCo, the Lead Architect, the A/E Team, any engineers with whom StadCo has contracted directly and the General Contractor will consult with the Construction Representative with respect to the NSP’s compliance with all Applicable Laws and Code Requirements.

(b) The Construction Representative’s participation in the design and construction of the NSP will include, but not be limited to (i) with respect to the Lead Architect, General Contractor, and their respective subcontractors, reviewing StadCo’s enforcement of all Applicable Laws and Code Requirements, (ii) verifying that the design of the NSP conforms to all Applicable Laws and Code Requirements, (iii) verifying that the NSP is designed and constructed substantially in accordance with the NSP Scope, as adjusted pursuant to this Agreement, (iv) verifying that StadCo has obtained required approvals, including the approval of the GWCCA, for all connections or tie-ins between the NSP and existing streets, storm sewers and utilities, (v) approving on behalf of the GWCCA the proposed vehicle access and circulation in order to provide efficient and effective traffic flow to and from public streets, during both event and non-event days and (vi) reviewing NSP construction for compliance with the overall material design elements listed on Exhibit F as approved by the GWCCA.

Section 3.9 Feasibility.

(a) The Parties will have the right to examine and review:

(i) all aspects of the physical condition of the NSP Site and to conduct studies of the NSP Site, including engineering, soils, geotechnical, wetlands, and Phase I and/or Phase II environmental inspections, which may include a physical inspection of all improvements, fixtures, mechanical equipment and personal property located thereon; and/or

(ii) market and economic feasibility studies, studies or investigations regarding the site plan for the NSP, the conceptual plans, drawings and specifications for the NSP, the parking plan, NSP Site traffic and ingress/egress access plan, utilities or supporting infrastructure which the GWCCA deems necessary or appropriate for the NSP;

(each component of subsections (a)(i) and (a)(ii), a “Feasibility Study”, and all, collectively, the “Feasibility Studies”).

(b) The Parties shall have until August 1, 2013 (the “South Site Feasibility Period”), in which to perform any such Feasibility Studies and inspections with respect to the NSP Site. In
this regard, if necessary, StadCo or its designated agents may not enter upon the NSP Site for purposes of each such investigation, study, test or inspection as set forth in subsection (a) of this Section until, in each instance, StadCo or its designated agents have:

(i) received prior written consent from the GWCCA to enter the NSP Site and conduct such Feasibility Study; and

(ii) returned to the GWCCA a signed revocable license agreement in the standard form promulgated by the GWCCA or the State, and provided evidence of compliance with all of the terms contained therein.

(c) If either Party determines, in that Party’s reasonable opinion based upon Feasibility Studies conducted by either Party, that development or construction of the NSP on the NSP Site is not feasible or that the NSP Site is not suitable for any other reason, then such Party may, on or before the expiration of the South Site Feasibility Period and upon written notice to the other Party identifying the reason(s) for infeasibility, determine that the NSP Site is not feasible and all Feasibility Studies being conducted by either Party for the NSP Site shall cease.

(d) In the event either Party has reasonable concerns that such Party will eventually determine that the NSP Site is not feasible in accordance with subsection (c) of this Section, Feasibility Studies of an alternative site located to the north of the NSP Site and identified on Exhibit G attached hereto (the “North Side Site”) may be commenced. The Parties shall have until October 1, 2013 (the “North Side Site Feasibility Period”), in which to perform any such Feasibility Studies and inspections for the North Side Site. Any determination on the feasibility of the North Side Site shall comply with and be conducted in accordance with subsection (c) of this Section and such determination shall be made on or before the expiration of the North Side Site Feasibility Period. In this regard, StadCo or its designated agents may enter upon the North Side Site to perform such Feasibility Studies, subject to their compliance with subsection (b) of this Section.

(e) In the event that either the NSP Site or the North Side Site is found to be unsuitable as provided in subsection (c) or (d) of this Section, StadCo shall restore such property, as applicable, which was subject to any Feasibility Study to its original condition if changed due to the Feasibility Studies performed by StadCo or its designated agents. Each Party shall provide the other Party with a copy of the results of all Feasibility Studies made by such Party or its designated agents; and these obligations of StadCo to restore such property and of both Parties to provide such copies to the other Party will survive the termination of this Agreement.

(f) All costs incurred by either Party with respect to any such Feasibility Study performed pursuant to this Section shall be included as an NSP Cost as provided in Section 4.1 of the Tri-Party MOU.

(g) If it is determined by either Party in accordance with subsection (c) or (d) of this Section that neither the NSP Site nor the North Side Site is feasible for construction or development of the NSP then either Party may terminate this Agreement upon written notice to the other Party.
Section 3.10 Demolition of Georgia Dome.

(a) StadCo will hire a third party to demolish the Georgia Dome; provided, however, the GWCCA will have a right of approval with respect to the demolition and site preparation plans for the Georgia Dome, the third party hired by StadCo to accomplish the demolition, and a right of approval (as set forth in Section 2.2(b)) with respect to the design plan for surface parking facilities on the Georgia Dome Site after demolition of the Georgia Dome, including with respect to greenspaces, landscaping, signage, and other material elements thereof.

(b) StadCo will be responsible for all Dome Demolition Costs, and such costs will be NSP Costs as provided in Section 4.1 of the Tri-Party MOU; provided, however, that if the North Side Site is selected, (i) Dome Demolition Costs included in the NSP Costs will not exceed $9,000,000, and the GWCCA will in such event bear any Dome Demolition Costs in excess of such amount and (ii) StadCo will use commercially reasonable efforts not to incur Dome Demolition Costs in excess of $9,000,000.

(c) If the North Side Site is selected for the NSP, upon (i) receipt by the GWCCA of a signed revocable license agreement in the standard form promulgated by the GWCCA or the State and (ii) evidence of compliance with all of the terms contained therein, StadCo and any third party hired by StadCo to demolish the Georgia Dome will be permitted to enter the Georgia Dome Site.

(d) Except as provided below, StadCo will have all salvage rights with respect to the demolition of the Georgia Dome. Any proceeds received by StadCo with respect to such salvage rights shall be used for the benefit of the NSP. The GWCCA will have salvage rights with respect to any equipment or other property from the Georgia Dome that the GWCCA will reuse in existing buildings on the GWCCA Campus within the twelve (12) months following demolition of the Georgia Dome.

(e) StadCo acknowledges that the GWCCA has informed it that retirement (including demolition) of the Georgia Dome prior to payment in full of the Georgia Dome Bonds will require the consent of (i) the trustee and the majority owner of the Georgia Dome Bonds pursuant to the Georgia Dome Trust Indenture and (ii) the City of Atlanta and Fulton County pursuant to the Stadium Funding Agreement for the Georgia Dome Bonds. Upon the execution of this Agreement, the GWCCA will cooperate with StadCo to obtain such consents, but the GWCCA cannot assure StadCo or the Club that such consents can be obtained.

Section 3.11 GWCCA Permits and Inspectors. StadCo will obtain, or cause to be obtained through contracts with the Lead Architect, A/E Team and/or General Contractor, the permits, licenses and approvals required (including pursuant to any agreement between StadCo and the GWCCA regarding permitting requirements and procedures) in connection with the construction of the NSP and other permits or approvals (if any) issued by other governmental agencies, to the extent required by law, that StadCo may obtain in its name or in the name of the applicable parties it is under contract with, and the GWCCA will assist wherever practicable regarding same, and the amount of the fees therefor will be an NSP Cost.
Section 3.12 Construction Contract Provisions. The Construction Contract between StadCo and the General Contractor must include provisions which protect the GWCCA and StadCo during and after construction under the following circumstances:

(a) customary payment and performance security for the payment and performance by the General Contractor or its subcontractors, which may include payment and performance bonds or other appropriate security and will be furnished by the General Contractor or its subcontractors to the extent required by StadCo or Applicable Laws or Code Requirements and name the GWCCA as a joint or co-obligee thereunder;

(b) indemnification (which will include commitments to defend and hold harmless) consistent with indemnification provisions customarily provided by prime contractors for construction projects with a scope similar to that of the NSP and which is in compliance with Applicable Laws and Code Requirements; and

(c) a builder’s risk insurance policy and such other insurance as described in Section 7.4(a)(i)-(ii).

Each such indemnity and insurance policy will name both the GWCCA and StadCo, and StadCo’s affiliates, as joint indemnitees and as additional insureds, as the case may be. The GWCCA may from time to time request in writing that StadCo furnish to the GWCCA a certificate or certified copy of the insurance provided by the General Contractor.

Section 3.13 Agreement between StadCo and the GWCCA Regarding Construction. The Project Development Agreement will also address various aspects of the construction of the NSP, including the construction schedule, the construction completion date, consequences of a delayed opening, and construction completion guarantees, as well as all other issues ancillary thereto.

Section 3.14 Construction Contracts.

(a) StadCo will negotiate and enter into all contracts necessary for the construction and completion of the NSP, including such requirements as provided in Sections 3.12 and 3.13. StadCo will provide to the GWCCA a copy of each construction contract to which StadCo is a party; provided, however, that StadCo is not authorized to act as an agent of the GWCCA when entering into such construction contracts.

(b) The Construction Contract with the General Contractor will include, without limitation, the following:

(i) a provision that requires the General Contractor to provide a GMP prior to commencing construction;

(ii) a required substantial completion date, with liquidated damages that are reasonably acceptable to the GWCCA for failure to achieve substantial completion on or before the required date;
(iii) a provision that the GWCCA is an express third party beneficiary thereunder, provided that the GWCCA may not enforce its rights under the Construction Contract if StadCo is diligently enforcing same;

(iv) a provision that gives the GWCCA the right, within fourteen (14) days of receipt by the GWCCA and prior to execution thereof, to participate jointly with StadCo in any approval process pursuant to the terms of the Construction Contract of any subcontracts with a contract value in excess of $25,000,000; and

(v) GWCCA step-in rights in the event StadCo defaults under the Construction Contract and fails to cure such default in accordance therewith.

Section 3.15 Additional Construction Considerations.

(a) Upon any material breach by StadCo, the GWCCA will have step-in rights with respect to all construction and development aspects of the NSP, subject to a dispute resolution process to be agreed upon between StadCo and the GWCCA.

(b) In case of any abandonment of the NSP project by StadCo, StadCo will be obligated to demolish any portion of the NSP that has been partially constructed and remove debris in the event the GWCCA does not exercise its step-in rights and/or otherwise so elects.

Section 3.16 Additional Project Development Agreement Requirements. The Project Development Agreement will require StadCo to direct the following entities or persons to take the following actions and to undertake the following responsibilities:

(a) the Lead Architect will provide to the Construction Representative copies of schematic design, design development and construction plans and specifications for the NSP (including revisions) as such plans and specifications are completed and approved or accepted by StadCo and will be available, in accordance with the requirements between StadCo and the GWCCA with regard to the development and construction of the NSP, to discuss with the Construction Representative comments the Construction Representative may have concerning such plans and specifications;

(b) the Lead Architect will provide at least three sets of construction documents approved or accepted by StadCo to the Construction Representative, signed and sealed by one or more registered professional architects or engineers licensed in the State of Georgia;

(c) the General Contractor will provide the Construction Representative with a copy of the detailed construction schedule outlining the major items of work of each major subcontractor, and any revisions to such schedule;

(d) the Lead Architect or such other qualified person selected by and contracting with StadCo will have certain on-site observation responsibilities, which shall include visits to the NSP Site at intervals appropriate to the stage of the General Contractor’s operations, or as otherwise agreed by StadCo, the GWCCA and the Lead Architect;
(e)  StadCo or such person selected by and contracting with StadCo will keep the Construction Representative advised and informed regarding the design and construction of the NSP in accordance with the requirements between StadCo and the GWCCA with regard to the development and construction of the NSP;

(f)  StadCo or such person selected by and contracting with StadCo will provide the Construction Representative with advance notice of regularly-scheduled construction meetings and will permit the Construction Representative to attend such meetings in accordance with the requirements between StadCo and the GWCCA with regard to the development and construction of the NSP;

(g)  the General Contractor will be responsible during construction of the NSP on the NSP Site for ensuring that vehicular and pedestrian access to the remainder of the GWCCA’s streets, buildings and other public infrastructure and facilities (the “GWCCA Campus”) is, to the extent reasonably possible, not interrupted, including the provision of temporary facilities, such as pavements and utilities, until permanent facilities are in place or existing facilities are restored;

(h)  the General Contractor will coordinate site security with the GWCCA within designated areas under construction, except as otherwise expressly required by its Construction Contract with StadCo;

(i)   the General Contractor will comply with, and will require that its agents and contractors comply with, all Applicable Laws and Code Requirements regarding the use, removal, storage, transportation, disposal and remediation of hazardous materials;

(j)   the appropriate engineers and/or geotechnical experts of the A/E Team or under contract to StadCo will cause all appropriate soils and materials testing to be conducted by certified independent laboratories and will furnish to the GWCCA copies of reports of such testing otherwise prepared by or for such engineers;

(k)  the General Contractor will coordinate and work with all appropriate governmental agencies and officials with respect to the sequencing and timing of the demolition of the Georgia Dome and the relocation of power transmission lines, relocation of any rail lines, and any other utility or infrastructure adjustments or other work that is required during construction of the NSP; provided, however, that the GWCCA shall have approved any and all such demolition and relocation activities and their related sequencing and timing as herein provided;

(l)   the General Contractor will promptly repair, restore or correct all damage caused by the General Contractor or its subcontractors to property or facilities of the GWCCA, and will reimburse the GWCCA for out-of-pocket costs actually incurred by the GWCCA that are directly related to the GWCCA’s necessary emergency repairs of such damage;

(m)  the General Contractor will provide advance notice to the Construction Representative and will allow the Construction Representative to be present during the scheduled pre-final (if any) and final inspection of the NSP following substantial completion of construction and/or any applicable phase thereof;
(n) the General Contractor will obtain correction of defective work, and will perform warranty work (or will cause such work to be performed) pursuant to the Construction Contract within the applicable corrective period as required in its Construction Contract with StadCo;

(o) the General Contractor shall cause the GWCCA to be a third party beneficiary of any and all warranties and guarantees issued in connection with construction of the NSP, with direct rights of enforcement in respect thereto inuring to the GWCCA.

(p) the General Contractor (and any building commissioning agents required to be procured or utilized by the General Contractor to commence operations and/or use the building systems) will provide StadCo and the GWCCA with a sufficient number of copies of all building systems, training, operation and maintenance manuals for the NSP promptly following completion of construction; and

(q) the General Contractor will provide StadCo and the GWCCA with a sufficient number of complete as-built drawings for the NSP promptly following completion of construction.

Section 3.17 Collateral Effects of NSP Development and Construction.

(a) StadCo, as well as the General Contractor and any other persons engaged in connection with the construction and development of the NSP, will take reasonable and customary measures in order to minimize the negative effects of construction of the NSP on the ongoing operations of the other facilities on the GWCCA Campus and will work together with the GWCCA to ensure that any such disruptions are limited. The Project Development Agreement will include a plan to accomplish the foregoing goals.

(b) The GWCCA and StadCo will endeavor to minimize negative effects on businesses, traffic and neighboring properties and businesses surrounding the NSP during construction, development and operation of the NSP, and will further seek to identify reasonable opportunities to enhance the area surrounding the NSP; provided that the GWCCA will not be required to incur any material costs or take any actions that materially disrupt its normal business operations in connection with such activities. StadCo will have the lead role in these efforts and will work with the GWCCA to develop a mutually satisfactory mitigation plan.

ARTICLE IV
COSTS OF THE NSP

Section 4.1 NSP Costs. The costs of the NSP (collectively, the “NSP Costs”) will consist of those established in Section 4.1 of the Tri-Party MOU.

Section 4.2 Development of the NSP Budget and Master Plan.

(a) Prior to July 1, 2013, StadCo will seek to develop in collaboration with the Lead Architect and General Contractor preliminary or conceptual plans for the NSP and a detailed preliminary budget for the NSP (the “Conceptual Drawing NSP Budget”). As soon as practicable after StadCo determines, but prior to the Initial Closing (defined below), that the Lead Architect’s preliminary or conceptual plans for the NSP are satisfactory and in conformity
with the NSP Scope (and subject to the GWCCA’s approval rights under Section 3.3(b)), and after an initial estimate of total NSP Costs has been determined based on such plans, StadCo will deliver to the GWCCA:

(i) a set of such preliminary or conceptual plans (the “Conceptual Master Plans”) that identify the proposed locations of the parking tracts and of the NSP, the parking facilities and the infrastructure on the NSP Site; and

(ii) the related Conceptual Drawing NSP Budget setting forth the aggregate amount of NSP Costs and identifying in reasonable detail each material cost item.

(b) As soon as practicable after StadCo determines, but prior to the Final Closing (defined below), that the Lead Architect’s design development drawings and specifications and any applicable construction documents for the NSP are satisfactory and in conformity with the NSP Scope (and subject to the GWCCA’s approval rights under Section 3.3(b)) and adequate for the General Contractor to provide a GMP, and after the GMP and all other applicable NSP Costs have been determined based on such plans and included into a final budget of all NSP Costs (the “NSP Budget”), StadCo will deliver to the GWCCA:

(i) a set of such design development or construction documents, as applicable (the “Master Plans”) that were the basis for the GMP; and

(ii) the NSP Budget.

(c) The NSP Budget will be developed on sound architectural and construction principles to include analysis of NSP Site conditions (including, but not limited to, surface/subsurface conditions, pedestrian/vehicular access to the NSP Site during and after construction), and such other features and measures that are customarily and reasonably a part of a modern NFL multi-purpose stadium and supporting infrastructure.

(d) All costs subsequently proposed to be paid by StadCo for any offsite improvements not established within the original NSP Budget, but considered by StadCo to be NSP Costs, will require the approval of the GWCCA.

(e) StadCo will deliver to the GWCCA any material updates to the Master Plans and the NSP Budget that are delivered to StadCo. The GWCCA and StadCo currently estimate that the NSP Budget will be approximately $948 million (exclusive of any contribution from the City or Fulton County for any other infrastructure costs related to the NSP), subject to subsequent adjustments. No change will be made by StadCo to the NSP Budget if such change will result in a change to a Material Design Element that has been previously agreed to by the GWCCA pursuant to Section 3.3(b), unless approved by the GWCCA.

ARTICLE V
INTENTIONALLY OMITTED
ARTICLE VI
INTENTIONALLY OMITTED

ARTICLE VII
LICENSE MATTERS

Section 7.1 The License. The StadCo license agreement (the “License”) will include the following material terms, and such other provisions as are customary for a license by a governmental authority of a public facility and for facilities of the same or substantially similar type and usage as the NSP:

(a) The License and the Sublicense (as defined below) will each be for an initial term commencing on the date of the Final Closing and ending on February 28, 2047 (as such date may be extended for any NFL home playoff games for the Team and as such date may be otherwise extended, if the NSP does not open on or before the 2017 NFL season, to reflect a total term of thirty (30) years from the date of such opening). StadCo will have the option to renew such License (and Sublicense) for three (3) successive renewal terms of five (5) years each. If StadCo decides to exercise a renewal option, then it must provide written notice to the GWCCA of such election at least two (2) years prior to the expiration of the initial term or any applicable renewal term. If the License is renewed, then the Sublicense will automatically be renewed for the same renewal period as the License and the Non-Relocation Agreement will automatically be extended for the same period of time as the License. StadCo will not have any early termination rights except as otherwise provided in the Project Documents.

(b) StadCo will be responsible, pursuant to the License, for all costs associated with the NSP including, without limitation, operating (i.e., costs for personnel, supplies, security/police personnel and investigators, etc.), utilities, insurance, and maintenance costs, but excluding costs of any GWCCA personnel, unless the services of certain GWCCA personnel are requested by StadCo in support of their operating responsibilities. The Club will guarantee all obligations of StadCo under the License.

(c) Commencing with the date of occupancy of the NSP and continuing during the term of the License, StadCo will be obligated to pay to the GWCCA as the GWCCA’s money and property an annual fee (the “License Fee”) equal to $2,500,000, escalated by 2% annually. One half of the License Fee due in each year will be paid by StadCo on May 1 of each year that the License Fee is due, and one half of the License Fee due in each year will be paid by StadCo on December 1 of each year that the License Fee is due. If StadCo fails to pay any installment of the License Fee when due, StadCo will be responsible for a late payment fee equal to 1.5% (or, if less, the maximum amount permitted by law) of the installment of the License Fee for each month that such payment is not timely paid to reimburse the GWCCA for administrative costs it incurs resulting from such late payment.

(d) Subject to the other provisions of this Agreement and the Project Documents, StadCo will have the right to license the use of the NSP and related improvements for
professional football and for any other lawful use (other than customary prohibited uses for a facility such as the NSP) including “StadCo Events” as defined in Section 9.7.

(e) StadCo will enter into a sublicense with the Club (the “Sublicense”), which Sublicense term shall be co-terminous with the term of the License. Subject to the timely completion of the NSP, commencing with the 2017 NFL football season, the Team will use the NSP for all of its preseason (other than neutral site games, when the Team is designated as the “home team”), regular season and post-season and league championship home games; provided, however, that certain games in which the Team is designated the “home team” may be played at a location other than the NSP if requested by the NFL, subject to the Non-Relocation Agreement.

(f) All terms and conditions related to the License, inclusive of the Guaranty Agreement and the provisions of the Non-Relocation Agreement, will be binding on any successor to StadCo and the Club and will not be affected by any change of control of StadCo. Any successor owner of the Club’s NFL franchise will provide guarantees of all obligations of StadCo and any successor to StadCo under all Project Documents.

(g) The License and the Sublicense will each contain the customary provisions for repair, operation, maintenance, security, insurance, indemnity, hazardous materials, default and remedy, casualty and condemnation, assignment, compliance with laws and other customary provisions which are typical for a major professional sports team that plays its home games in a publicly-owned, multi-use outdoor/indoor sports and community venue such as the NSP.

(h) StadCo will be responsible for all food and beverage concessions, sponsorship rights and advertising at the NSP.

(i) Except as otherwise provided in this Agreement, StadCo will have the rights to all revenues generated from such activities and otherwise from the NSP (including premium seating as described in Section 11.4) and will pay all related costs.

(ii) Any such sponsorship or advertising (including naming rights) at the NSP may not:

(A) violate any applicable statute, rule or regulation with respect to sponsorship or advertising, including, but not limited to, Section 16-12-26 of the Official Code of Georgia Annotated, as amended;

(B) contain racial epithets, barbarisms, obscenities or profanity;

(C) relate to any sexually-oriented business;

(D) contain any overt political reference;

(E) reasonably cause embarrassment to the GWCCA, the City, the County or the State; or

(F) with respect to stadium and/or field naming rights only, include any geographic name or reference unless approved by the GWCCA.
(i) StadCo will be responsible for the payment of any and all applicable taxes on the NSP and its operations. Neither StadCo nor the GWCCA expect any ad valorem taxes to be payable with respect to their respective interests in such real property and improvements for the NSP, and neither Party will in any event assume or undertake any ad valorem tax responsibilities or liabilities of the other.

(j) StadCo’s interest in the NSP will constitute a usufruct that is not eligible to be mortgaged for financing purposes. Neither StadCo nor the GWCCA will be entitled to mortgage any portion of the NSP, including the NSP Site and improvements.

Section 7.2 Assignment and Transfer of the License or Sublicense.

(a) The GWCCA will have the right to approve any assignments by StadCo or the Club of the Project Documents to which the GWCCA is a party to other than:

(i) assignments in connection with a sale of the Club’s NFL franchise and related assets that is approved by the NFL, and where the new owner assumes all obligations under the License, the Sublicense and all related agreements (including the Project Documents); provided, however, that the GWCCA shall have the right to approve any assignment by StadCo or the Club if, during the seven (7) year period immediately preceding such assignment, the new owner or any controlling person of the new owner has been convicted in a federal or state felony criminal proceeding of a crime of moral turpitude;

(ii) any lease or license of space in the NSP, provided that such lease or license of space in the NSP is entered into by StadCo or the Club in the ordinary course of its operations and purposes relating to the provision of concessions (or the sale of goods) at the NSP and that support the operations of the NSP; or

(iii) any assignment, transfer, mortgage, pledge or encumbrance of any of StadCo’s receivables, accounts or revenue streams from the NSP provided the same is subject and subordinate to the License or Sublicense, as applicable, and the other Project Documents.

(b) In case of any permitted assignment described in Section 7.2(a)(i), StadCo and the Club will be relieved of all obligations under this Agreement and the Project Documents, which will be fully assumed by the new owner.

(c) The GWCCA will not have approval rights over any change in control of StadCo or the Club so long as (i) the NFL has approved such change in control and (ii) no controlling person during the seven (7) year period immediately preceding such change in control, has been convicted in a federal or state felony criminal proceeding of a crime of moral turpitude.

(d) The NFL will have approved, as and to the extent required, any assignment by StadCo or the Club pursuant to the requirements of the NFL Constitution.

Section 7.3 Non-Relocation Agreement. The GWCCA, Invest Atlanta and the Club will enter into a Non-Relocation Agreement which will be co-terminus with and cross defaulted
with the License (including any renewal periods exercised by StadCo pursuant to the License and the Club pursuant to the Sublicense) and will obligate the Team to play all home games in the NSP (except as requested by the NFL to play certain games at neutral or other sites). The Non-Relocation Agreement will contain specific performance and liquidated damages provisions (which will include, among other things, the repayment of any remaining balance of the H/MT Revenue Bonds and such other terms customary for an NFL franchise.

Section 7.4 Insurance

(a) All insurance coverage obtained by StadCo for the NSP must comport with both:

(i) the State of Georgia Department of Administrative Services (“DOAS”) requirements; and

(ii) a level that is no less than that which is customarily required for NFL facilities similar to the NSP.

(b) In addition to StadCo’s obligation to maintain insurance on the NSP (including, but not limited to, casualty, terrorism protection, liability, and worker's compensation), StadCo will reimburse the GWCCA for any premium costs (or fees in lieu thereof) imposed on the GWCCA by DOAS with respect to the NSP for any insurance premiums the GWCCA is required to maintain under applicable law for the NSP, and StadCo will also reimburse the GWCCA for any funds which may be paid by the State Tort Claims Trust Fund, the State Insurance and Hazard Reserve Fund and all other self-insured funds established and maintained by the DOAS and which are paid in respect to any damage or loss (including costs and expenses) covered by StadCo’s indemnification obligations under the License (including, without limitation, in relation to personal injuries, property damage and/or other claims arising out of or resulting from the performance of the License or due to acts or omissions of StadCo thereunder). StadCo and the GWCCA will use reasonable commercial efforts to avoid redundancy of coverage and to assure the most efficient insurance plan for the NSP consistent with applicable legal and contractual requirements. The License and other applicable agreements will, in that regard, assign primary responsibility for insurance between the Parties in an effort to minimize or address any overlap in coverages.

Section 7.5 Operating Standard. StadCo and the GWCCA will develop appropriate quality operating standards for the NSP (“QOS”), giving due consideration to the relevant standards imposed by ISO and OSHA and the standards used by comparable NFL stadiums. The Parties will agree to the QOS as soon as reasonably practicable after StadCo’s operating team is selected but in no event later than twelve (12) months prior to the scheduled opening of the NSP. The GWCCA will have the right to review and approve all material operating procedure(s) according to the procedures set forth in the Site Coordination Agreement (“SCA”) (described in Section 8.2).

Section 7.6 Operations of Georgia Dome. Following the date of this Agreement, no capital expenditures or “special projects” will be made or undertaken with respect to the Georgia Dome unless agreed to by the Parties. Immediately following the payment in full of the Georgia Dome Bonds, any remaining proceeds in accounts established under the Georgia Dome Trust
Indenture and Georgia Dome Stadium Funding Agreement relating to the Georgia Dome Bonds will be applied as directed by StadCo and as deemed necessary by the GWCCA for the benefit of the NSP.


“Georgia Dome Stadium Funding Agreement” means that certain Stadium Funding Agreement, dated as of August 1, 1989, by and among the GWCCA, the City and Fulton County, as amended.

**ARTICLE VIII**

OPERATIONAL CONSIDERATIONS

Section 8.1  Booking/Master Calendar.

(a) The Parties will agree upon a booking policy establishing certain priorities and procedures (including as described below) for booking events at the NSP. In that regard, certain dates at the NSP will be blocked out for the GWCCA use for convention/tradeshow and other events at the lowest net effective rate (after taking into consideration, in the aggregate, all inducements, concessions, costs, and other considerations) charged to any similarly situated non-affiliated person or party for use of the NSP for any other StadCo Events; provided that, if at any time StadCo offers rates for such StadCo Events to any similarly situated person which are more favorable than the rates theretofore charged to the GWCCA for any GWCCA Events, the rate card for such GWCCA Events will thereafter be automatically and immediately adjusted accordingly to such more favorable rates (collectively, “MFN” or “most favored nation” terms). The NSP will not host the events set forth on Exhibit H which events have been historically hosted by the Georgia World Congress Center (“GWCC”) or Centennial Olympic Park (“Park”), except for those events set forth on Exhibit I which seek to utilize the NSP as part of such event and subject to the booking priorities provided in subsection (c) of this Section 8.1.

(b) With regard to Priority 1 and Priority 2 events (each as defined below), site coordination will be based primarily on historical course of dealing with regard to coordinating activities at the Georgia Dome, subject however to such adjustments as may be appropriate due to unique characteristics of, or certain other conditions (including, by way of example and not limitation, changes in infrastructure which may affect the then customary course of conduct or operation) imposed upon, the NSP Site and its development, and such other matters as may be mutually agreed upon between and among the GWCCA and StadCo.

(c) Booking priorities and procedures will otherwise be established as follows:

(i) the GWCCA and StadCo will agree on booking procedures to establish a priority booking policy to include use fees, event policies/procedures, the appropriate advance notice period for booking events, and such other activities customarily found in multi-purpose venues such as the NSP;
(ii) the Parties will utilize a mutual master calendar software program as
determined by the GWCCA;

(iii) the GWCCA will maintain and control the master booking calendar;

(iv) a scheduling meeting will occur on a monthly basis to review the calendar
and specific multi-event days of the GWCCA Campus facilities (primarily within a
rolling 12-month period);

(v) all provisions related to the booking priority system will take into account
public safety, including integration with the GWCCA Campus functions, Life Safety
Systems, etc.; and

(vi) a booking priority system will be defined related to scheduling all NFL
and non-NFL events at the NSP on the GWCCA Campus.

(d) The booking priority system will be a four priority booking assignment system
(Priorities 1-4), and will be prioritized as follows:

(i) the rights to first option dates for all NFL games (“Priority 1”);

(ii) the rights to second option dates (“Priority 2”) for each of the following
events:

(A) all Georgia Dome Legacy Events;

(B) all GWCCA Events (as defined herein);

(C) all Atlanta Bid Events (as defined herein); and

(D) if an MLS franchise (the “MLS Team”) signs a lease for a
minimum 5 year term to play in the NSP within 10 years of the public opening of the
NSP, the MLS Team will have Priority 2 booking status at the NSP for its regularly
scheduled home pre-season, regular season and post-season playoff games subject to the
following conditions:

(1) Georgia Dome Legacy Event numbers 4, 5, 8, 10 and 13
listed on Exhibit I will have a first option priority over the MLS Team for their
annual date preference;

(2) GWCCA Events which require the NSP and confirm their
space requirements a minimum of 18 months in advance will maintain a first
option priority over the MLS Team for their preferred dates; and

(3) the MLS Team would have rights to first option dates over
other Priority 2 events for the remaining open dates between March through
November (the “MLS Season”) recognizing that the scheduled Priority 2 dates
may not include more than 10 Saturdays during the 17 home game MLS Season
and a maximum of two Saturdays per month during the MLS Season so long as they are non-consecutive Saturdays;

(iii) the rights to third option dates for StadCo Events (as defined herein) that are projected to have an attendance greater than 20,000 (other than NFL events), and for MLS dates that do not have Priority 2 status (collectively, “Priority 3”); and

(iv) the rights to fourth option dates for any events not falling within Priorities 1-3 above (“Priority 4”).

Section 8.2 General Site Coordination Provisions.

(a) The GWCCA and StadCo will enter into the SCA to assure seamless cooperation between activities at the NSP and other events on the GWCCA Campus.

(b) The SCA will primarily address certain logistical issues for coordinating event planning and staffing, traffic control, access to parking and allocations thereof, and allocation of other resources between the NSP and the GWCCA Campus.

(c) A Site Coordination Committee (“SCC”) will be established to address the logistical issues noted above and other coordination issues as set out in Section 8.3. The SCC will be composed of an equal number of representatives of the GWCCA and StadCo.

(d) In connection with the development of the SCA, the Parties will agree on certain processes and standards for the resolution of any disagreements over site coordination issues, which may include in specified circumstances escalation from the SCC to senior executives at StadCo and the GWCCA for mutual resolution. However, to the extent any issue relates to public safety or life safety, the Executive Director of the GWCCA will have final approval rights over the public safety and life safety aspects of such issue.

Section 8.3 GWCCA Campus Logistics and Coordination.

(a) The SCA will address certain logistical and coordination issues on the GWCCA Campus including, but not limited to:

(i) Considerations related to parking/access, including:

(A) a parking agreement on the terms and conditions set forth on the term sheet attached hereto as Exhibit J (the “Parking Agreement”) and Section 2.6(a), separate from (but coterminous with) the License, will be entered into between the GWCCA and StadCo regarding parking and parking operations on the GWCCA Campus and will address such issues as the process for selection of a third party parking operator (if any), the number of spaces available for StadCo NSP event use during other events on the GWCCA Campus, the GWCCA’s use of parking on the NSP Site on non-StadCo Event days for other events on the GWCCA Campus, and the rates and scheduling for all such parking, all subject to further agreement between the GWCCA and StadCo.

(B) NSP parking spaces and access:
(1) the NSP Site will include a defined amount of parking spaces that will be under the control of StadCo for 365 days per year; and

(2) the Parking Agreement will address rates for parking spaces on the NSP Site taking into account currently existing contractual requirements of certain Georgia Dome Legacy Events (defined below).

(C) GWCCA Campus parking spaces and access:

(1) by May 1st (assuming an April release of the NFL schedule), the GWCCA will submit to StadCo the amount of additional spaces available to StadCo for StadCo’s event day parking needs for the upcoming NFL season;

(2) by February 1st (assuming a January release of the MLS schedule), the GWCCA will submit to StadCo the amount of additional spaces available to StadCo for StadCo’s event day parking needs for the upcoming MLS season; and

(3) those additional spaces will be leased from the GWCCA to StadCo at the rate set forth in the Parking Agreement.

(D) Parking revenue and cost allocations for the operation and maintenance of all parking areas and facilities:

(1) StadCo will retain all parking revenues derived from, and will be responsible for the operation, management and maintenance of, all parking facilities as defined within the NSP Site, as set forth in the Parking Agreement;

(2) StadCo will maintain budgetary responsibility for operations, maintenance, repairs and improvements to the parking facilities within the NSP Site. This will include the general staffing, cleaning, maintenance, pressure washing, re-striping, lighting control levels and maintenance, elevator inspections and maintenance, restroom maintenance, parking booth equipment, equipment to run an audit of receipts, and other technology as necessary, etc.;

(3) as set forth in and subject to the Parking Agreement, the GWCCA will retain all parking revenues derived from, and will be responsible for the operation, management and maintenance of, all parking facilities under the GWCCA’s control outside the NSP Site; and

(4) the GWCCA will maintain budgetary responsibility for the parking facilities maintained and controlled by the GWCCA.

(E) Traffic control on days with events on the GWCCA Campus, including StadCo security and local government law enforcement:
(1) the GWCCA will be responsible for traffic control operations for all events across the GWCCA Campus to include NSP event days;

(2) traffic control will include all personnel, equipment, devices, management, coordination and parking lot security for event days hosted at the NSP or other GWCCA Campus facilities (including GWCC and the Park, but only to the boundary line of the NSP Site);

(3) the Project Documents will address StadCo’s agreement to reimburse the GWCCA for any costs incurred by the GWCCA for traffic control outside of the NSP Site;

(4) the GWCCA will provide StadCo with an annual budget and plan for traffic control operations, which StadCo will have the right to review; provided, that StadCo will have no approval rights with regard to such budget or plan except to the extent that the proposed budget and plan is materially inconsistent with historical operating and budgeting standards currently utilized for Georgia Dome event traffic management. StadCo will be financially responsible for all the expenses associated with the traffic control operations for all StadCo Events hosted at the NSP;

(5) the GWCCA will be financially responsible for the traffic control operations for events hosted at the GWCC and Park facilities; and

(6) allocation of responsibility, financial and otherwise, for traffic control operations for events that utilize both the NSP and other GWCCA Campus facilities will be governed by the Parking Agreement.

(ii) Considerations related to maintenance, repairs and improvements, including:

(A) the GWCCA will cooperate reasonably with StadCo on utility relocation and campus-wide infrastructure agreed to be necessary and/or desirable in connection with the development of the NSP, as well as the process of making utilities available to the boundary line of the NSP Site;

(B) the GWCCA will be responsible for contracting with a third party or otherwise providing for greenspace and landscaping maintenance for the entire GWCCA Campus (including the exterior of the NSP Site) and the GWCCA will be reimbursed at the GWCCA’s cost by StadCo for the proportionate expense associated with such maintenance for greenspaces and landscaping located on the NSP Site; and

(C) with respect to directional signage:

(i) the GWCCA will have approval rights with respect to a unified theme and branding for all directional signage for the GWCCA Campus (including at and in connection with
the NSP Site);

(ii) StadCo will be responsible for the maintenance, repair and replacement of directional signage within the NSP Site; and

(iii) the GWCCA will be responsible for the maintenance, repair and replacement of directional signage on the GWCCA Campus other than the NSP Site.

(iii) the GWCCA and StadCo will determine a process for providing ambush marketing protection for each other with respect to naming rights, signage, advertising, and food and beverage sponsors at the NSP and the GWCCA Campus, including any parking facilities located on the NSP Site; provided, however, that the GWCCA shall be permitted (unless otherwise expressly agreed to by the Parties) to enter into sponsorship and advertising agreements (including naming rights agreements) for all facilities (or elements thereof) on the GWCCA Campus other than the NSP.

(b) In connection with the Final Closing, the Parties may agree on terms on which StadCo will act as a broker for the GWCCA on the sale of all outdoor signage and naming rights for the GWCCA Campus.

Section 8.4 Non-Compete Agreement. The GWCCA and StadCo will enter into a Non-Compete Agreement with respect to certain GWCCA Campus events (in addition to certain events historically and currently occurring in the Georgia Dome discussed herein), based upon (among other factors and considerations) seating capacity.

Section 8.5 Annual Expense Budget. StadCo will submit to the GWCCA at least thirty (30) days prior to the commencement of each fiscal year of the NSP StadCo’s budget of operating expenses expected to be incurred by StadCo during such fiscal year (for any fiscal year, the “Submitted Expense Budget”). The GWCCA will review the Submitted Expense Budget and will promptly notify StadCo if there are any costs or expenses in the Submitted Expense Budget that the GWCCA does not deem to be necessary for the operation of the NSP. The GWCCA’s review of the Submitted Expense Budget will not limit in any way the GWCCA’s rights under the License Agreement with respect to any failure of StadCo to maintain the NSP in accordance with the QOS.

ARTICLE IX
NSP EVENT MANAGEMENT

Section 9.1 General Considerations.

(a) If StadCo proposes to hire a third party venue management firm, such third party venue management firm will have a national reputation and representative experience with facilities similar to the NSP, and will in any event be subject to the GWCCA’s approval. In addition, if StadCo proposes to manage operations on an in-house basis, the initial organizational
structure (and if there is a material subsequent change to the initial organizational structure, for example, a change that may adversely affect the delivery of customer service or StadCo’s compliance with the QOS) of such in-house management will in any event be subject to GWCCA approval. The scope of services provided by any such third party management firm or in-house management must be approved by the GWCCA.

(i) Subject to applicable law, StadCo and/or any third party venue management firm hired by StadCo will give certain preferential hiring rights to existing employees of the GWCCA.

(ii) In case of a material breach, StadCo and the GWCCA will have step-in rights with respect to any third party venue management firm.

(b) The process by which Georgia Dome Legacy Events, GWCCA Events, and Atlanta Bid Events are to be booked, operated and managed at the NSP shall be set forth in the SCA.

(c) If at any time any service provided by the NSP staff or outsourced service providers with respect to a Georgia Dome Legacy Event, GWCCA Event or Atlanta Bid Event (each as defined below) is deficient so as to materially impact the quality standard customarily provided at the Georgia Dome with respect to such event(s), the GWCCA will notify StadCo, and StadCo will immediately take all reasonable steps to correct such deficiency. If the GWCCA concludes that the deficiency cannot or will not be corrected by StadCo to the GWCCA’s reasonable satisfaction, the GWCCA will have the right to substitute its own staff or other third party providers to remedy the problem. Cost of such substitution will be the responsibility of StadCo, third party venue manager and/or the vendor for which substitution was necessitated.

(d) All Georgia Dome Legacy Events, GWCCA Events and Atlanta Bid Events (including any such events with the “Special Event Designation”, as defined below) currently held in the Georgia Dome will move to the NSP as soon as reasonably practicable after substantial completion and opening of the NSP. The Georgia Dome will remain functional for a period during transition of operations to the NSP, but the Parties will not conduct any ticketed events at the Georgia Dome, other than as may be required for transitioning of Georgia Dome Legacy Events, GWCCA Events and Atlanta Bid Events, after the opening of the NSP.

Section 9.2 Event Transition. Certain agreements (i.e., event licenses, club seat/suite licenses, sponsorships/advertising, etc.) may need to be transitioned upon completion of the NSP and in connection with moving operations out of the Georgia Dome. The License and the other Project Documents will address these and certain other transitional issues.

Section 9.3 Georgia Dome Legacy Events.

(a) “Georgia Dome Legacy Events” means the events listed on Exhibit I attached hereto.

(b) The GWCCA will continue as the event manager for all Georgia Dome Legacy Events at the NSP. In this role, the GWCCA will perform the following functions:
(i) maintain and control the primary relationships with the event promoters and sponsors;

(ii) negotiate and enter into all licenses relating to the hosting of such events, subject to the terms of this Agreement and the applicable Project Documents. It is expected that the agreement with the sponsor/promoter will be based off of the published rates for rent and expenses, or what the market or bid specifications detail as a requirement to host such event;

(iii) manage and direct all of the staging and event-day production of each Georgia Dome Legacy Event. For this purpose, the GWCCA will designate one or more of its employees as the “Georgia Dome Legacy Event Director(s)”, who will manage the NSP staff for this purpose; and

(iv) the GWCCA may authorize additional support staff to the Georgia Dome Legacy Event Director to ensure obligations of the GWCCA for the Georgia Dome Legacy Events are fulfilled.

(c) StadCo will be responsible for the cost (to be identified) of providing its staff and other support that historically has been provided by the GWCCA in staging the Georgia Dome Legacy Events at the Georgia Dome. Any other costs will be the responsibility of the GWCCA or the sponsor/promoter.

(d) If the license for any Georgia Dome Legacy Event (including any Georgia Dome Legacy Event with the Special Event Designation) at the NSP is not on economic terms (taken as a whole) and standards of operation (taken as a whole) at least as favorable to StadCo or third party venue manager as the respective terms (taken as a whole) for such events currently being held at the Georgia Dome, then the process for approval by StadCo for the new terms for such events at the NSP will be addressed in the Project Documents; provided, however, neither Georgia Dome Legacy Event revenue (including, but not limited to, rent, game day suite, parking, food and beverage) nor variable expense reimbursement (including, but not limited to, police, contract security services, medical, and other staffing) will be less than levels established in 2013.

Section 9.4 GWCCA Events.

(a) “GWCCA Events” means the following events: regional, national or international tradeshows, conventions, corporate events, public shows, certain civic events, and city-wide events requiring the utilization of more than 75,000 gross square feet of contiguous exhibition space in the NSP due to special requirements or unavailability of space in the GWCC or as otherwise requested on a space-available basis in accordance with established booking policies and procedures, or in excess of 25,000 seats for general sessions or meetings at the NSP.

(b) GWCCA Events will receive Priority 2 booking status. StadCo will not book the NSP for any event considered to be an GWCCA Event and for which the GWCCA has the capability to support and host, and which the GWCCA has historically booked and hosted on the GWCCA Campus.
(c) GWCCA Events will be managed by the Georgia Dome Legacy Event Director using the NSP staff (described above).

(i) The GWCCA Event sponsor/promoter will be entitled to retain revenues typically accrued through attendee registration, merchandise, event sponsorship, etc., from GWCCA Events.

(ii) The GWCCA Event sponsor/promoter will reimburse StadCo's costs (including staffing, video boards, and all other events day costs) for each such event based on the published rate card for third party events. No more than one new rate card for third party events shall be published in any calendar year.

(iii) If StadCo enters into an agreement with a third party for use of the NSP on terms (economic or otherwise) better than such existing MFN terms provided to the GWCCA for similar events, the GWCCA is entitled to utilize such terms for all future similar GWCCA Events until such time a new rate card for third party events in published.

Section 9.5 Atlanta Bid Events.

(a) “Atlanta Bid Events” means those “city-wide” events that, from time to time, the Atlanta Convention and Visitors Bureau, Sports Council, or another entity calls upon the GWCCA to include the GWCCA’s facilities as part of a package to host an event via a competitive bid process, including for example BCS bowl games, WWE Wrestlemania and NCAA Championships that are not Georgia Dome Legacy Events.

(b) Atlanta Bid Events may require setting up a third party host entity (local organizing committee).

(c) Atlanta Bid Events will be given a Priority 2 booking status.

(d) Atlanta Bid Events occurring at the NSP may be subject to and eligible for certain support from the Atlanta Convention Marketing Support Fund.

(e) Revenue from Atlanta Bid Events may be utilized to help defray the costs associated with setting up and operating a separate host entity.

(f) StadCo will have the right to participate in the bid process for Atlanta Bid Events, including the right to review and comment on all bid documents relating to the NSP.

(g) StadCo may elect to provide the NSP for such Atlanta Bid Events on terms agreeable to StadCo, in which case StadCo will at a minimum be reimbursed for its direct variable event related operating costs not including full time staff overhead costs but to include without limitation traditional items such as crowd management services (to include ushers, ticket takers, security), uniformed peace officers employed by NSP for the provision of police and security services, fire marshal, utilities, post event clean-up, on-site medical and first aid services, operation of NSP video production center and its components, audio production,
pressure washing, temporary labor, field painting equipment and staffing, plus all sums due for goods and services purchased through the NSP food and beverage concessionaire.

(h) In the event that StadCo is unable to reach an agreement on the terms for the NSP’s participation in an Atlanta Bid Event, the GWCCA will have the ability to cause StadCo to make the NSP available for up to two (2) Atlanta Bid Events within a calendar year so long as
(i) the aforementioned direct variable event related operating costs are reimbursed to StadCo and the GWCCA (as the case may be), and
(ii) any bid enhancements or economic concessions that are part of the bid requirements that would apply to the NSP shall, to the extent applicable, also apply to other GWCCA facilities that are a part of such bid. Nothing shall prohibit or restrict the GWCCA from receiving remuneration for use of any other facilities on the GWCCA Campus during any such Atlanta Bid Event.

Section 9.6 Special Event Designation.

(a) Events at the NSP designated as “special events” (the “Special Event Designation”) will include:

(i) a publicly ticketed event, such as an event staged as part of the Olympic Games, World Cup, a National Football League Super Bowl, NCAA national championship event or event series, NCAA conference championship event or event series, or other event (of whatever type) which, in the good faith judgment of the GWCCA, is of comparable international, national or regional import, for which the GWCCA and StadCo, in their good faith judgment, are required to or do make special arrangements with any such event sponsor concerning (but not limited to) advertising, sponsorship or food and beverage concessions in order to obtain a license for such event with the event sponsor; or

(ii) an event, such as a Democratic or Republican national convention at which a presidential candidate of such party is nominated or confirmed, which is of international or national import, for which the GWCCA and StadCo, in their good faith judgment, are required to or do make special arrangements with the event sponsor concerning (but not limited to) advertising, sponsorship or food and beverage concessions in order to obtain a license for such event with the event sponsor, but not including normal trade shows or professional, trade, business or religious conventions, or other general admission events.

(b) The GWCCA will have the right to apply the Special Event Designation to certain Georgia Dome Legacy Events that satisfy the description of “special events” set forth in subsection (a) of this Section 9.6 (not to exceed three in number in any calendar year). Georgia Dome Legacy Events held on the GWCCA Campus that currently enjoy a clean building provision and/or other special arrangements for the purposes of that Special Event Designation will maintain the same upon transition to the NSP and may include other clean-building requirements or special arrangements that, over time, become customary for such events with the Special Event Designation (subject to certain provisions regarding naming rights agreements entered into by StadCo, if any, in accordance with subsection (c) of this Section 9.6 and Section 11.2(c)).
(c) Future Atlanta Bid Events, such as (by way of example but not limited to) a BCS game or future NCAA Final Four events, that require a clean building provision or other special arrangements will be provided with clean-building and other required assurances in the NSP in order to comply with any such requirements of the applicable Special Event Designation (subject to certain provisions regarding naming rights agreements entered into by StadCo, if any, in accordance with Section 11.2(c)).

Section 9.7 StadCo Events.

(a) “StadCo Events” will include all events conducted at the NSP except for Georgia Dome Legacy Events, GWCCA Events, and Atlanta Bid Events.

(b) StadCo will have the right to manage all service providers and provide such services for all StadCo Events.

(c) StadCo will have the right to sell and service all premium seating and sponsorships for all StadCo Events, Georgia Dome Legacy Events, GWCCA Events and Atlanta Bid Events (subject to limitations to be agreed upon by the GWCCA and StadCo, including limitations as related to the Special Event Designation described above). The purchasers of suites and StadCo seats at the NSP will be entitled to privileges with respect to non-StadCo Events at least equivalent to those enjoyed by holders of suites and StadCo seats at the Georgia Dome.

ARTICLE X
NSP FACILITY REPAIRS, MAINTENANCE AND CAPITAL IMPROVEMENTS

Section 10.1 General Considerations.

(a) StadCo will be required to keep all aspects of the NSP in “first class condition” (“First Class Condition”), which means that the facilities, operational capabilities, systems, finishes and amenities of the NSP are at least equal to that of comparable NFL facilities, taking into account the age of the facility and normal wear and tear. All work on the NSP will be performed in a good and workmanlike manner, and with all reasonable efforts to preserve the aesthetic look of the NSP and to maintain an appearance and comfort level of First Class Condition, thereby reflecting positively on StadCo, the GWCCA, the City, County and State.

(b) Subject to applicable law and the GWCCA’s general procurement policy and procedures, StadCo will manage all processes for capital improvements and maintenance at the NSP subject to the inspection and review of the GWCCA. For any material capital improvements, StadCo will submit in advance to the GWCCA for prior approval the plans and (if and as applicable) identification of the architect and contractor for the improvements.

(c) StadCo will submit to the GWCCA for its review and prior approval all major vendor contracts relating to the NSP (including, but not limited to, concessions, elevator/escalator, cleaning, waste management, audio/video, crowd management, major equipment maintenance providers and security). The GWCCA and StadCo will each either be direct parties to such agreements or have fully acknowledged rights (as appropriate and applicable) as a third party beneficiary.
Section 10.2 Budgets and Plans.

(a) Subject to applicable law and the GWCCA’s general procurement policy and procedures, StadCo will submit to the GWCCA each year, by January 15, a proposed maintenance plan and capital improvement plan for the NSP for StadCo’s following fiscal year. The GWCCA will notify StadCo within 25 business days of receipt if it objects to any of the proposed capital expenditures and the specific reasons for the objection, which must be reasonable under the circumstances. In case of an objection, the GWCCA and StadCo will work together in good faith to finalize the plan within 20 business days following receipt of such objection. StadCo will not commence work on any improvement to which the GWCCA has objected until the objection is resolved to the satisfaction of both the GWCCA and StadCo. Once approved, StadCo will be required to complete all work on a basis substantially consistent with the timetable in the proposed plan, except to the extent affected by factors beyond StadCo’s control.

(b) StadCo will also submit to the GWCCA each year a rolling five-year forecast for projected capital improvements and maintenance. Such submission is for information only and will not constitute authorization for StadCo to undertake any such cost or investment earlier than as approved through the annual process described above.

Section 10.3 Refurbishment and Maintenance Funding and Requirements.

(a) Amounts on deposit in the Refurbishment and Maintenance Reserve Account may be used for any refurbishment or maintenance costs at the NSP, including, without limitation, all preventative or routine maintenance and all renewals and replacements of equipment parts and components.

(b) To the extent there are insufficient funds on hand at any given time in the Refurbishment and Maintenance Reserve Account, the O&M Expense Account or the Surplus Account, StadCo will be required to fund all refurbishment and maintenance costs necessary to satisfy the QOS. In no event will the GWCCA be required to fund any refurbishment or maintenance costs for the NSP.

Section 10.4 Capital Improvement Funding and Requirements.

(a) Amounts deposited in the NSP Renewal and Extension Account as described above will only be used for capital improvements for the NSP, and (except as provided in subsection (d) of this Section 10.4) disbursements therefrom will be subject to the prior written approval of and be under the control of the GWCCA.

(b) The GWCCA will authorize the release of funds from the NSP Renewal and Extension Account that have been approved by the GWCCA as provided in Section 10.2 and upon submission of appropriate proof of the incurring of reimbursable costs.

(c) StadCo will be required to fund all capital improvement costs necessary to satisfy the QOS or that are otherwise approved by StadCo and the GWCCA in excess of then-available reserves in the NSP Renewal and Extension Account and the Surplus Account. In no event will (i) the GWCCA be required to fund from its own resources any capital improvement costs for the
NSP or (ii) StadCo be required to fund any capital improvement costs when reserves are available in the NSP Renewal and Extension Account or Surplus Account.

(d) Approval by the GWCCA is not required for capital improvements and expenditures (whether to be paid from the NSP Renewal and Extension Account or the Surplus Account or from other StadCo resources) up to:

(i) $100,000 per individual item; or

(ii) $1,000,000 in the aggregate spent per year.

The GWCCA will promptly approve disbursement from the NSP Renewal and Extension Account or the Surplus Account to fund any such expenditure upon submission of proof of incurrence thereof.

Section 10.5 Expense Accounts.

(a) Amounts deposited in the Other Events Staging Expense Account or the O&M Expense Account as described above will be used only for operating expenses of the NSP.

(b) The GWCCA will authorize the release of funds from the Other Events Staging Expense Account or the O&M Expense Account to StadCo upon submission by StadCo of a certificate that it has incurred permitted expenses. The amount of such release will equal the amount of expenses as certified by StadCo.

(c) StadCo will be required to fund all non-maintenance and refurbishment operating expenses of the NSP in excess of then-available reserves in the Other Events Staging Expense Account or the O&M Expense Account. In no event will the GWCCA be required to fund from its own resources (except as expressly provided in Section 9.3(c)) any operating expenses of the NSP.

Section 10.6 Surplus Account. If certain capital improvement expenditures have been authorized by the GWCCA and StadCo as described in Section 10.2 or have been approved by StadCo without GWCCA approval under Section 10.4(d), but there are insufficient funds in the NSP Renewal and Extension Account to pay for such capital improvement(s), any amounts then on deposit in the Surplus Account will be used first for such authorized capital improvement(s), and any remaining proceeds therein may then be used for unfunded operating expenses or any other lawful purpose (as determined by the GWCCA and StadCo) for the benefit of the NSP.

ARTICLE XI
ADDITIONAL NSP CONSIDERATIONS

Section 11.1 Project Documents. The Project Documents shall include:

(a) Project Development Agreement;

(b) License;
(c) Club Guaranty Agreement;
(d) Parking Agreement;
(e) Intellectual Property License Agreement;
(f) Site Coordination Agreement;
(g) PSL Marketing Agreement;
(h) Non-Competition Agreement;
(i) Club Sublicense;
(j) Non-Relocation Agreement;
(k) NFL Consent;
(l) EBO Plan;
(m) NSP Funding Agreement;
(n) O&M Agreement;
(o) Bond Proceeds Funding and Development Agreement;
(p) Indemnification Agreement; and
(q) NSP Neighborhood Prosperity Agreement.

Section 11.2 Naming Rights, Sponsors and Signage

(a) Subject to subsection (b) of this Section 11.2 and further subject to Section 7.1(h)(ii), prior to the Final Closing Date (as defined herein) and thereafter pursuant to the License, StadCo will have the right to select the name or names of the NSP, as well as the sponsor or sponsors for which the various portions of the NSP will be named from time to time. StadCo will have the right to select and will be responsible for all signage, branding, sponsorship or other similar rights with respect to the NSP, including without limitation, the right, subject to the provisions of the Site Coordination Agreement, to retain all proceeds therefrom.

(b) StadCo will include the GWCC’s name and logo in the following aspects of the NSP’s marketing program: (i) acknowledgment of the GWCC on the NSP’s website and on the Club’s website with linkage in both cases to the GWCC website, (ii) placement of a plaque or other commemorative sign inside the NSP that recognizes the GWCC and its leadership by name for their contribution to the NSP project, (iii) reference to the GWCC in the parking directions on all parking passes and (iv) reference to the GWCCA Campus in the NSP marketing materials. StadCo will also use its good faith efforts to include the GWCC name and logo on the major marquee for the NSP, recognizing that the ultimate design and content of the marquee will be
subject to significant input from the NSP’s naming rights partner. The foregoing uses of the GWCC’s name and logo shall be subject to the GWCCA’s approval.

(c) Any such naming rights agreement for the NSP described in subsection (a) of this Section 11.2 must contain clean building requirements that are then customary for the holding of events of the type of Georgia Dome Legacy Events, Atlanta Bid Events or events with the Special Event Designation.

(d) Any naming or sponsorship agreements entered into by StadCo prior to the Final Closing will be subject to termination by the GWCCA upon any termination of this Agreement prior to the Final Closing being consummated.

Section 11.3 Intellectual Property Rights.

(a) The GWCCA and StadCo will enter into an Intellectual Property License Agreement (coextensive with the License), the terms of which will provide certain non-exclusive rights to each other to use certain trademarks and other intellectual property, including without limitation:

(i) The GWCCA’s nonexclusive, transferable right which it retains to use the trade name, mark(s), and image(s) of the NSP (which right will be subject to customary limitations on the use of trademarks and trade names that appear on the exterior of the NSP), including but not limited to digital, photographic, and videographic depictions of the image(s) of the NSP (both interior and exterior), for producing and/or marketing television productions, film productions, commercial advertisements, and for any and all other purposes authorized under applicable law, including but not limited to Title 10, Chapter 9 of the Act;

(ii) A grant from the GWCCA to StadCo to utilize images of the NSP in its marketing program (and to sublicense such use to StadCo’s sublicensees);

(iii) The GWCCA’s right to restrict the use by StadCo of images of the other buildings, grounds, and other facilities on the GWCCA Campus; and

(iv) An agreement as to the owner(s) of the trade name, mark(s), and domain rights of the NSP.

(A) StadCo will control the rights to the name and mark(s) of the NSP and domain rights of the NSP (including granting naming rights) during the term of the License.

(B) The GWCCA will control the rights to the name and mark(s) of the NSP and domain rights of the NSP upon expiration or early termination of the License.

(C) The Parties will work together to link their websites so as to mutually promote StadCo Events, Georgia Dome Legacy Events, GWCCA Events, Atlanta Bid Events and other GWCCA events held or to be conducted on the GWCCA Campus.
(b) The nonexclusive, transferable right which the GWCCA retains in respect of the trade name, mark(s), and image(s) of the NSP pursuant to subsection (a) of this Section 11.3 shall be subject to the following:

(i) the trade name, mark(s), and image(s) of the NSP may be used by the GWCCA and its licensees only for those purposes expressly authorized under the Intellectual Property License Agreement, and StadCo will have the right to approve (which shall not be unreasonably withheld or delayed) any use of the trade name, mark(s) and image(s) of the NSP by the GWCCA and its licensees prior to such use;

(ii) neither the GWCCA nor its licensees may use the trade name, mark(s), or image(s) of the NSP in any way which represents that StadCo is the source of or has endorsed or sponsors the television production, film production, commercial advertisement, or other enterprise for which the trade name, mark(s), or image(s) of the NSP are utilized;

(iii) the nonexclusive, transferable right which the GWCCA retains shall not include the authority to use the trade names, marks, or images of any other person(s); and

(iv) the nonexclusive, transferable right which the GWCCA retains shall not include a right to access or utilize the NSP. Any such right to access or utilize the NSP would be governed by separate agreement of the parties.

Section 11.4 Seat Rights.

(a) The GWCCA will pursue a “seat rights” campaign to help fund construction of the NSP. The GWCCA will retain StadCo as the sole and exclusive sales representative for these seat rights and will delegate to StadCo the right to determine the exact terms of such seat rights program, including price, term, etc.; provided, that the GWCCA will have final approval rights over the marketing and sales program plan, and forms of agreements, to be utilized in connection with such seat rights. The provisions of subsections (a) through (e) of this Section 11.4 will only apply to seat rights sales that are consummated prior to the earlier of the Completion Date or the Opening Date (including payments from seat rights holders for seat rights sold prior to the earlier of the Completion Date and the Opening Date that are received after the earlier of the Completion Date and the Opening Date). All sales after that date will be made by and for the account of StadCo (or its designee), and StadCo will be entitled to the proceeds of such sales.

(b) StadCo will be exclusively responsible as the agent of the GWCCA for the sale, marketing and service of seat rights at the NSP (subject to certain terms and limitations including those referred to above and below, including any events with the Special Event Designation). StadCo will have exclusive rights to sell, market, service and contract for (and retain all revenues from) the club seats and suites for all StadCo Events, Georgia Dome Legacy Events and GWCCA Events. The GWCCA will have the right to review and provide input on the marketing and sales program plans for suites and the club seats.

(c) All net proceeds from the sale of seat rights prior to the earlier of the Completion Date and the Opening Date (including payments from seat rights holders for seat rights sold prior
to the earlier of the Completion Date and the Opening Date that are received after the earlier of the Completion Date and the Opening Date) will be included in the Public Contribution and applied to NSP Costs or reimbursed to StadCo for NSP Costs previously incurred by it (after reimbursing StadCo for the sales and marketing costs or expenses incurred in connection with such sales).

(d) StadCo will indemnify, defend and hold harmless the GWCCA with respect to the sale of seat rights and any claims arising therefrom, including, but not limited to, any tax liabilities arising from such sales.

(e) The GWCCA will retain primary enforcement rights with respect to seat rights sold prior to the earlier of the Completion Date and the Opening Date (though StadCo will cooperate in any collection efforts, and StadCo will reimburse, indemnify, defend and hold harmless the GWCCA with regard to collection, fulfillment and administrative costs incurred in connection with such enforcement, including collection, fulfillment and administrative costs incurred in connection with same after the opening of the NSP).

(f) Any such seat rights, including the club seat and suite license renewal program, will not extend beyond the term of the License.

Section 11.5 Club Seats, Suites and Super Bowl Tickets. The GWCCA will be granted use of certain premium seats, suites and Super Bowl tickets for civic and marketing purposes (or any other lawful purpose consistent with the GWCCA’s statutory mission) on the following terms:

(a) Regarding suites at the NSP:

(i) The GWCCA will be entitled to one permanently designated suite for the exclusive use of the GWCCA for governmental purposes and public relations (the “Permanent GWCCA Suite”), and one additional suite for the use of the GWCCA to market the GWCCA’s convention and tradeshow business, or for any other lawful purposes consistent with the GWCCA’s statutory mission (the “Secondary GWCCA Suite” and, together with the Permanent GWCCA Suite, the “GWCCA Suites”). The Permanent GWCCA Suite shall be of similar or greater size, including seating capacity, as the GWCCA’s suite in the Georgia Dome. The size and location of the Secondary GWCCA Suite will be determined by StadCo.

(A) All suite tickets for all StadCo Events will be made available to the GWCCA at no cost to the GWCCA in the GWCCA Suites; provided that the foregoing right shall be limited to StadCo Events where StadCo is not required to pay for tickets for such events.

(B) All suite tickets will be provided at face value for any “special event” held in the NSP where complimentary tickets are not made available to the host entity, such as Atlanta Bid Events, and will be made available in the GWCCA Suites.
(C) A minimum of one (1) premium parking pass for every four (4) suite tickets will be made available to the GWCCA at no cost to the GWCCA for each GWCCA Suite for all StadCo Events held in the NSP.

(D) The GWCCA Suites will include all customary furniture, fixtures and equipment (“FF&E”) and utilities at no cost to the GWCCA.

(E) The GWCCA Suites will receive periodic and customary renovations with respect to all FF&E (on the same schedule that other suites in the NSP receive renovations), and will receive maintenance as defined under the QOS for the NSP.

(F) The GWCCA Suites will have the right to receive access to all in-stadium (but not out-of-stadium) amenities offered by StadCo to other suiteholders on the same terms such amenities are offered to other suiteholders.

(G) The GWCCA will be responsible for the cost of all food and beverage and associated food and beverage services ordered for the GWCCA Suites; provided that such food and beverage and associated food and beverage services will be provided to the GWCCA in accordance with the same cost structure charged to StadCo on its suites.

(ii) The GWCCA will have access to use the GWCCA Suites at such times as mutually agreed to by the GWCCA and StadCo, for purposes such as preparation of event use, conducting of business meetings, client entertainment, promotional opportunities, minor decorating, etc., and the GWCCA will be required to provide reasonable notice of planned use so as not to interfere with other events scheduled in the NSP, any planned maintenance, cleaning, and the like.

(iii) The GWCCA and StadCo will mutually agree upon the permanent location of the Permanent GWCCA Suite.

(iv) If the GWCCA elects not to use the GWCCA Suites for any publicly ticketed event, then upon notifying StadCo of such election, StadCo reserves the right to re-sell the GWCCA Suites to a third party for any such event and retain all revenues generated therefrom. The GWCCA shall notify StadCo no less than ten (10) days prior to an event whether the GWCCA will use the GWCCA Suites for such event.

(b) Regarding club seats at the NSP:

(i) The GWCCA will be entitled to, at no cost to the GWCCA, a total not to exceed twenty (20) club seats for all StadCo Events held in the NSP; provided that the foregoing right shall be limited to StadCo Events where StadCo is not required to pay for tickets for such events (the “GWCCA Club Seats”). The GWCCA Club Seats will be provided in blocks of at least four (4) tickets, and the location of the blocks will be spread evenly among the various tiers of club seat offerings that StadCo may develop or choose to develop during the life of the NSP.
(ii) The GWCCA will receive, at no cost to the GWCCA, a total not to exceed one (1) premium parking pass for every four (4) GWCCA Club Seats for all StadCo Events held in the NSP.

(iii) All GWCCA Club Seats will be provided at face value for any “special event” held in the NSP where complimentary tickets are not made available to the host entity, such as Atlanta Bid Events, and will be made available in the consistently designated location of the GWCCA Club Seats.

(iv) The GWCCA will have the right of first refusal to purchase up to an additional twenty (20) club seats (to the extent club seats are available in excess inventory) and one (1) parking pass for every four (4) such club seats, at face value with no premium or additional fees charged, for all StadCo Events held in the NSP (the location of such seats to be determined by StadCo in accordance with the guidelines set forth in Section 11.5(b)(i)); provided, however, that the deadline for the GWCCA to notify StadCo of the GWCCA’s election to purchase such additional club seats for the Team’s home games pursuant to this Section 11.5(b)(iv) shall be the same date as that for renewals of the Team’s club seat season tickets (on a season by season basis), and the deadline for the GWCCA to notify StadCo of the GWCCA’s election to purchase such additional club seats for all other StadCo Events pursuant to this Section 11.5(b)(iv) shall be the same date as that for the Team’s club seat license holders for that event.

(v) The GWCCA Club Seats will have the right to receive access to all in-stadium (but not out-of-stadium) amenities offered by StadCo to holders of tickets for similar club seats on the same terms such amenities are offered to holders of tickets for similar club seats.

(c) Regarding any Super Bowl tickets:

(i) The GWCCA will be entitled to the right to purchase a total not to exceed thirty (30) Super Bowl tickets on an annual basis from StadCo for any year in which the Super Bowl is played. In any year in which the NSP hosts the Super Bowl, the GWCCA will be entitled to the right to purchase up to an additional twenty (20) Super Bowl tickets (for a total in that year not exceed fifty (50) Super Bowl tickets).

(ii) The Super Bowl tickets provided for purchase to the GWCCA by StadCo pursuant hereto will be made available at face value and will include no premium charges.

(iii) The Super Bowl tickets provided for purchase to the GWCCA by StadCo pursuant hereto may not be re-sold by the GWCCA or any of its employees or representatives under any circumstances other than at face value to persons having a relationship with the GWCCA in order to comply with gratuity or similar restrictions. If any such tickets are re-sold in violation of this subparagraph, the GWCCA’s right to purchase Super Bowl tickets may be immediately and permanently terminated by StadCo.

(iv) The GWCCA will grant to StadCo use of club seats and suites to all Georgia Dome Legacy Events, GWCCA Events and Atlanta Bid Events on the same
terms and conditions as those granted by StadCo to the GWCCA pursuant to subsection (b) of this Section 11.5.

Section 11.6 Audit Rights.

(a) The Project Documents will include customary provisions and processes for periodic financial reporting and audit rights of each Party with respect to any and all rights granted to it thereunder in regard to reimbursements and/or shared revenues.

(b) Each Party will have certain audit rights with respect to NSP development and construction costs, revenues, operations, maintenance, capital improvement and reserve funds, Waterfall accounts, etc.

ARTICLE XII
REPRESENTATIONS AND WARRANTIES OF THE PARTIES

Section 12.1 Representations of the GWCCA. The GWCCA hereby represents to StadCo as follows:

(a) The GWCCA is an instrumentality of the State of Georgia and a public corporation duly organized, validly existing and in good standing under the laws of the State of Georgia and has all requisite corporate power and authority to own, lease, license and operate its properties and to carry on its business as now being conducted.

(b) The GWCCA has full power and authority to execute and deliver this Agreement, to perform its obligations hereunder and to consummate the transactions contemplated hereby. The execution and delivery of this Agreement by the GWCCA, the performance by the GWCCA of its obligations hereunder, and the consummation of the transactions provided for hereby have been duly and validly authorized by all necessary corporate action on the part of the GWCCA. This Agreement has been duly executed and delivered by the GWCCA and, subject to the due execution and delivery of same by StadCo and the Club, constitutes the valid and binding agreement of the GWCCA, enforceable against the GWCCA in accordance with its terms, subject to applicable bankruptcy, insolvency and other similar laws affecting the enforceability of creditors’ rights generally, general equitable principles and the discretion of courts in granting equitable remedies.

(c) The execution, delivery and performance of this Agreement, the consummation of the transactions contemplated hereby and the fulfillment of and compliance with the terms and conditions hereunder do not or will not (as the case may be), with the passing of time or the giving of notice or both, violate or conflict with, constitute a breach of or default under, result in the loss of any benefit under, or permit the acceleration of any obligation under, (i) any term or provision of the charter documents of the GWCCA, (ii) any judgment, decree or order of any governmental entity to which the GWCCA is a party or by which the GWCCA or any of its properties is bound or (iii) any law applicable to the GWCCA unless, in each case, such violation, conflict, breach, default, loss of benefit or accelerated obligation would not, either
individually or in the aggregate, have a material adverse impact on the ability of the GWCCA to consummate the transactions contemplated hereby.

Section 12.2  Representations and Warranties of StadCo. StadCo hereby represents and warrants to the GWCCA as follows:

(a) StadCo is a limited liability company duly organized, validly existing and in good standing under the laws of the State of Georgia and has all requisite limited liability company power and authority to own, lease and operate its properties and to carry on its business as now being conducted.

(b) StadCo has full limited liability company power and authority to execute and deliver this Agreement, to perform its obligations hereunder and to consummate the transactions contemplated hereby. The execution and delivery of this Agreement by StadCo, the performance by StadCo of its obligations hereunder, and the consummation of the transactions provided for hereby have been duly and validly authorized by all necessary limited liability company action on the part of StadCo. This Agreement has been duly executed and delivered by StadCo and constitutes the valid and binding agreements of StadCo, enforceable against StadCo in accordance with its terms, subject to applicable bankruptcy, insolvency and other similar laws affecting the enforceability of creditors’ rights generally, general equitable principles and the discretion of courts in granting equitable remedies.

(c) The execution, delivery and performance of this Agreement, the consummation of the transactions contemplated hereby and the fulfillment of and compliance with the terms and conditions hereunder do not or will not (as the case may be), with the passing of time or the giving of notice or both, violate or conflict with, constitute a breach of or default under, result in the loss of any benefit under, or permit the acceleration of any obligation under, (i) any term or provision of the charter documents of StadCo, (ii) any judgment, decree or order of any governmental entity to which StadCo is a party or by which StadCo or any of its properties is bound or (iii) any law applicable to StadCo unless, in each case, such violation, conflict, breach, default, loss of benefit or accelerated obligation would not, either individually or in the aggregate, have a material adverse impact on the ability of StadCo to consummate the transactions contemplated hereby.

Section 12.3  Representations and Warranties of the Club. The Club hereby represents and warrants to the GWCCA as follows:

(a) The Club is a limited liability company duly organized, validly existing and in good standing under the laws of the State of Georgia and has all requisite limited liability company power and authority to own, lease and operate its properties and to carry on its business as now being conducted.

(b) The Club has full limited liability company power and authority to execute and deliver this Agreement, to perform its obligations hereunder and to consummate the transactions contemplated hereby. The execution and delivery of this Agreement by the Club, the performance by the Club of its obligations hereunder, and the consummation of the transactions provided for hereby have been duly and validly authorized by all necessary limited liability
company action on the part of the Club. This Agreement has been duly executed and delivered by the Club and constitutes the valid and binding agreements of the Club, enforceable against the Club in accordance with its terms, subject to applicable bankruptcy insolvency and other similar laws affecting the enforceability of creditors’ rights generally, general equitable principles and the discretion of courts in granting equitable remedies.

(c) The execution, delivery and performance of this Agreement, the consummation of the transactions contemplated hereby and the fulfillment of and compliance with the terms and conditions hereunder do not or will not (as the case may be), with the passing of time or the giving of notice or both, violate or conflict with, constitute a breach of or default under, result in the loss of any benefit under, or permit the acceleration of any obligation under, (i) any term or provision of the charter documents of the Club, (ii) any judgment, decree or order of any governmental entity to which the Club is a party or by which the Club or any of its properties is bound or (iii) any law applicable to the Club unless, in each case, such violation, conflict, breach, default, loss of benefit or accelerated obligation would not, either individually or in the aggregate, have a material adverse impact on the ability of the Club to consummate the transactions contemplated hereby.

ARTICLE XIII
INITIAL AND FINAL CLOSINGS

Section 13.1 The Initial Closing. The GWCCA, StadCo and the Club will use their good faith efforts to execute a definitive transaction agreement (the “Transaction Agreement”) on or before August 1, 2013 or, if the Parties have determined that the NSP Site is not suitable for the development of the NSP and that the North Side Site is suitable, on or before October 1, 2013 (such execution, the “Initial Closing”). The “Initial Closing Date” shall be the date on which the Transaction Agreement is executed by the Parties. Each Project Document shall be in final form as approved by the Parties and shall be attached as an exhibit to the Transaction Agreement, to be executed by the appropriate parties at the Final Closing.

Section 13.2 Conditions to the GWCCA’s Obligations to Consummate the Initial Closing. The GWCCA’s obligation to consummate the Initial Closing will be subject to the following conditions having been theretofore satisfied:

(a) the representations and warranties of StadCo in this Agreement and the Tri-Party MOU shall be true and correct in all material respects as of the date of this Agreement and the Initial Closing Date as though made on and as of the Initial Closing Date;

(b) StadCo shall have timely performed all of the material covenants, agreements and obligations in this Agreement and the Tri-Party MOU required to be performed by StadCo on or before the Initial Closing Date and will not be in default under this Agreement and/or the Tri-Party MOU;

(c) the Parties shall have identified the site for the NSP and mutually determined that such site is suitable for the development of the NSP;
(d) StadCo shall have delivered to the GWCCA assurances reasonably acceptable to the GWCCA of StadCo’s ability to satisfy its obligations with respect to the StadCo Contribution;

(e) the NFL membership shall have passed a resolution authorizing G-4 financing for the NSP;

(f) the GWCCA shall have adopted a resolution approving the Project Documents and authorizing and directing the GWCCA’s Executive Director and other GWCCA officials (pursuant to Section 15.9) to perform, fulfill and carry out the GWCCA’s obligations under this Agreement and the Project Documents;

(g) all Project Documents shall have been agreed to by the GWCCA;

(h) Invest Atlanta shall have obtained all approvals necessary to enter into and perform, fulfill and carry out Invest Atlanta’s obligations under the Project Documents to which it is a party; and

(i) all Project Documents to which Invest Atlanta is a party shall have been agreed to by Invest Atlanta.

Section 13.3 Conditions to StadCo’s Obligation to Consummate the Initial Closing. StadCo’s obligation to consummate the Initial Closing will be subject to the following conditions having been theretofore satisfied:

(a) the representations of the GWCCA in this Agreement and the Tri-Party MOU shall be true and correct in all material respects as of the date of this Agreement and the Initial Closing Date as though made on and as of the Initial Closing Date;

(b) the GWCCA shall have timely performed all of the material covenants, agreements and obligations in this Agreement and the Tri-Party MOU required to be performed by the GWCCA on or before the Initial Closing Date and will not be in default under this Agreement and/or the Tri-Party MOU;

(c) the Parties shall have identified the site for the NSP and mutually determined such site is suitable for the development of the NSP;

(d) the GWCCA shall have purchased or acquired exclusive possession of all of the NSP Site, as well as the Herndon Homes site;

(e) the GWCCA shall have delivered to StadCo assurances reasonably acceptable to StadCo of the GWCCA’s ability to satisfy its obligations with respect to the Public Contribution;

(f) the NFL membership shall have passed a resolution authorizing G-4 financing for the NSP;

(g) the GWCCA shall have adopted a resolution approving the Project Documents and authorizing and directing the GWCCA’s Executive Director and other GWCCA officials
(pursuant to Section 15.9) to perform, fulfill and carry out the GWCCA’s obligations under this Agreement and the Project Documents;

(h) StadCo shall have received confirmation from the Fulton County Board of Tax Assessors or other appropriate governmental authority in form reasonably satisfactory to StadCo that StadCo’s and the Club’s rights with respect to the NSP under the License Agreement and related agreements will constitute a usufruct;

(i) the appropriate governing bodies shall have approved necessary infrastructure investments to establish the feasibility of the NSP Site or the North Side Site, as applicable; and

(j) all Project Documents shall have been agreed to by StadCo;

(k) Invest Atlanta shall have obtained all approvals necessary to enter into and perform, fulfill and carry out Invest Atlanta’s obligations under the Project Documents to which it is a party; and

(l) all Project Documents to which Invest Atlanta is a party shall have been agreed to by Invest Atlanta.

Section 13.4 The Final Closing. The consummation of the other transactions contemplated by this Agreement (the “Final Closing”) shall take place at 10:00 a.m., Atlanta time, on the second business day after satisfaction or waiver in writing of the conditions set forth in Section 13.5 and Section 13.6 (not including conditions which are to be satisfied by actions taken at the Final Closing) or on such other date as the GWCCA and StadCo may agree, at the offices of King & Spalding LLP, 1180 Peachtree Street, Atlanta, Georgia 30309, unless another time, date or place is agreed to in writing by the Parties. The “Final Closing Date” shall be the date on which the Final Closing is consummated.

Section 13.5 Conditions to the GWCCA’s Obligations to Consummate the Final Closing. The GWCCA’s obligation to consummate the Final Closing and the other transactions described herein will be subject to the following conditions having been satisfied:

(a) StadCo, the Club, and where applicable, Invest Atlanta, and all other parties thereto shall have executed and delivered the Project Documents;

(b) StadCo shall have delivered the Master Plans and the NSP Budget;

(c) the representations and warranties of StadCo in this Agreement and the Tri-Party MOU shall be true and correct in all material respects as of the date of this Agreement, the Initial Closing Date and the Final Closing Date as though made on and as of the Final Closing Date;

(d) StadCo shall have timely performed all of the material covenants, agreements and obligations in this Agreement and the Tri-Party MOU required to be performed by StadCo on or before the Final Closing Date and will not be in default under the Project Documents, this Agreement and/or the Tri-Party MOU;
(e) StadCo shall have satisfied its obligations with respect to the StadCo Contribution, including delivery of all executed loan documents with respect to the StadCo Contribution, as required by Section 6.6 of the Tri-Party MOU, simultaneously with the deposit of the Public Contribution attributable to the issuance of the H/MT Revenue Bonds, as required by Section 6.5 of the Tri-Party MOU;

(f) (i) Invest Atlanta shall have issued the H/MT Revenue Bonds and (ii) Invest Atlanta shall have deposited the net proceeds of the H/MT Revenue Bonds in the amount of at least $200,000,000 into the Bond Proceeds Account;

(g) (i) the trustee for the current Georgia Dome bonds, and the owners of the existing Georgia Dome Bonds shall have released its lien on H/MT tax proceeds as of the end of the capitalized interest period for the H/MT Revenue Bonds or (ii) the Georgia Dome Bonds shall have been refunded, defeased or retired in full;

(h) the GWCCA and StadCo shall have received all requisite governmental approvals for the construction and operation of the NSP;

(i) the NSP transaction and Project Documents shall have been approved by the NFL;

(j) the GWCCA shall have been reimbursed by StadCo for all costs and expenses incurred that StadCo is required to reimburse under this Agreement and all applicable Project Documents; and

(k) all other third-party approvals required to consummate the transactions contemplated herein shall have been received.

Section 13.6 Conditions to StadCo’s Obligation to Consummate the Final Closing. StadCo’s obligation to deposit the StadCo Contribution and to consummate the Final Closing and the other transactions described herein will be subject to the following conditions having been satisfied:

(a) StadCo, the Club, and where applicable, Invest Atlanta, and all other parties thereto shall have executed and delivered the Project Documents;

(b) the representations of the GWCCA in this Agreement and the Tri-Party MOU shall be true and correct in all material respects as of the date of this Agreement, the Initial Closing Date and the Final Closing Date as though made on and as of the Final Closing Date;

(c) the GWCCA shall have timely performed all of the material covenants, agreements and obligations in this Agreement and the Tri-Party MOU required to be performed by the GWCCA on or before the Final Closing Date and will not be in default under the Project Documents, this Agreement and/or the Tri-Party MOU;

(d) Invest Atlanta shall have deposited the Public Contribution attributable to the issuance of the H/MT Revenue Bonds, as required by Section 6.5 of the Tri-Party MOU, simultaneously with StadCo’s satisfaction of its obligations with respect to the StadCo
Contribution, including delivery of all executed loan documents with respect to the StadCo Contribution, as required by Section 6.6 of the Tri-Party MOU;

(e) the NSP transaction and Project Documents shall have been approved by the NFL;

(f) (i) Invest Atlanta shall have issued the H/MT Revenue Bonds and (ii) Invest Atlanta shall have deposited the net proceeds of the H/MT Revenue Bonds in the amount of at least $200,000,000 into the Bond Proceeds Account;

(g) (i) the trustee for the current Georgia Dome bonds, and the owners of the existing Georgia Dome Bonds shall have released its lien on H/MT tax proceeds as of the end of the capitalized interest period for the H/MT Revenue Bonds or (ii) the Georgia Dome Bonds shall have been refunded, defeased or retired in full;

(h) the GWCCA and StadCo shall have received all requisite governmental approvals for the construction and operation of the NSP; and

(i) all other third-party approvals required to consummate the transactions contemplated herein shall have been received.

ARTICLE XIV
TERMINATION

Section 14.1 Termination. This Agreement may be terminated under the following circumstances:

(a) By the mutual written consent of the GWCCA and StadCo;

(b) By either the GWCCA or StadCo if development and construction the NSP is determined to not be feasible pursuant to Section 3.9(g);

(c) By either the GWCCA or StadCo if the Initial Closing shall not have occurred by October 31, 2013, or if the Tri-Party MOU is validly terminated;

(d) By either the GWCCA or StadCo if the Final Closing shall not have occurred by September 30, 2014;

(e) By the GWCCA pursuant to Section 6.8(a) of the Tri-Party MOU;

(f) By the GWCCA, if (i) any of the representations or warranties of StadCo set forth in Article XII or in the Tri-Party MOU shall not be true and correct such that the condition to closing set forth in Section 13.2(a) or Section 13.5(c) would not be satisfied and the breach or breaches causing such representations or warranties not to be true and correct is not cured within fifteen (15) days after written notice thereof is delivered to StadCo; (ii) a covenant, agreement or obligation of StadCo in this Agreement or the Tri-Party MOU is breached such that the condition to closing set forth in Section 13.2(b) or Section 13.5(d) would not be satisfied and such breach
is not cured within fifteen (15) days after written notice thereof is delivered to StadCo; provided that the GWCCA shall not have the right to terminate this Agreement pursuant to this Section 14.1(f) if the GWCCA is then in material violation or breach of any of its covenants, agreements, obligations, representations or warranties set forth in this Agreement or the Tri-Party MOU and such violation or breach would give rise to the failure of a condition set forth in Section 13.3(a), Section 13.3(b), Section 13.6(b), or Section 13.6(c); or (iii) if Invest Atlanta materially breaches any of its obligations under the Tri-Party MOU or any of the Project Documents to which it is a party and such breach is not cured within fifteen (15) days after written notice thereof delivered to Invest Atlanta; provided that the GWCCA shall not have the right to terminate this Agreement pursuant to this Section 14.1(f) if the GWCCA is then in material violation or breach of any of its covenants, agreements, obligations, representations or warranties set forth in this Agreement or the Tri-Party MOU and such violation or breach would give rise to the failure of a condition set forth in Section 13.3(a), Section 13.3(b), Section 13.6(b), or Section 13.6(c).

(g) By StadCo, if (i) any of the representations or warranties of the GWCCA set forth in Article XII or in the Tri-Party MOU shall not be true and correct such that the condition to closing set forth in Section 13.3(a) or Section 13.6(b) would not be satisfied and the breach or breaches causing such representations or warranties not to be true and correct is not cured within fifteen (15) days after written notice thereof is delivered to the GWCCA; (ii) a covenant, agreement or obligation of the GWCCA in this Agreement or the Tri-Party MOU is breached such that the condition to closing set forth in Section 13.3(b) or Section 13.6(c) would not be satisfied and such breach is not cured within fifteen (15) days after written notice thereof is delivered to the GWCCA; provided that StadCo shall not have the right to terminate this Agreement pursuant to this Section 14.1(g) if StadCo is then in material violation or breach of any of its covenants, agreements, obligations, representations or warranties set forth in this Agreement or the Tri-Party MOU and such violation or breach would give rise to the failure of a condition set forth in Section 13.2(a), Section 13.2(b), Section 13.5(c), or Section 13.5(d); or (iii) if Invest Atlanta materially breaches any of its obligations under the Tri-Party MOU or any of the Project Documents to which it is a party and such breach is not cured within fifteen (15) days after written notice thereof delivered to Invest Atlanta; provided that StadCo shall not have the right to terminate this Agreement pursuant to this Section 14.1(g) if StadCo is then in material violation or breach of any of its covenants, agreements, obligations, representations or warranties set forth in this Agreement or the Tri-Party MOU and such violation or breach would give rise to the failure of a condition set forth in Section 13.2(a), Section 13.2(b), Section 13.5(c), or Section 13.5(d).

(i) By StadCo pursuant to Section 6.8(c) of the Tri-Party MOU; or

(j) By StadCo if it does not agree with the Lead Architect selection or if the GWCCA refuses to approve StadCo’s first choice for the General Contractor so long as the General Contractor selected by StadCo meets the requirements set forth in Section 3.7.

Section 14.2 Termination Procedure. If either Party determines that it wishes to terminate this Agreement pursuant to Section 14.1 (as applicable), then such Party must deliver a written notice to the other Party to the effect that the notifying Party thereby terminates this Agreement. The notice must be in writing, must specify in reasonable detail the factual basis for the termination of this Agreement, and must be promptly delivered in accordance with Section
15.16. If StadCo terminates this Agreement for any reason other than clause (i) or (ii) of Section 14.1(g), StadCo will promptly reimburse the GWCCA for any NSP Costs that have been incurred by the GWCCA in accordance with Section 4.1(a)(xiii) of the Tri-Party MOU.

ARTICLE XV
MISCELLANEOUS

Section 15.1 General Approval Rights. Except where other procedures are specified in this Agreement, the procedures set forth on Exhibit C-1 and Exhibit C-2 will apply with respect to any consent or approval required to be obtained from the GWCCA under this Agreement.

Section 15.2 Further Agreements. The Parties agree to use their good faith efforts to complete and execute, as soon as reasonably practicable following the execution of this Agreement, all Project Documents necessary, appropriate or desirable to carry out the transactions agreed to by the Parties in this Agreement.

Section 15.3 Additional Parties. Certain additional governmental parties, including, without limitation, the Taxing Jurisdictions, the Georgia Department of Economic Development, the Georgia State Properties Commission and others, may be necessary parties to certain Project Documents as contemplated by this Agreement to be entered into between the Parties. The Parties recognize that any such participation will require, among other things, the approval of the separate governing bodies of any such additional party or parties. Such additional parties are not a party to this Agreement. In addition, Invest Atlanta is not a party to this Agreement and has no obligations hereunder. Invest Atlanta’s obligations with respect to the NSP are solely as set forth in the Tri-Party MOU.

Section 15.4 No Reliance. Each Party has entered into this Agreement upon the advice of advisors of their own choosing, and each Party warrants and represents that it is not relying on any statement or advice of or from the other Party or any advisor of the other Party. Each Party is entering into this Agreement freely and voluntarily and each desires to be bound by this Agreement. Each Party has been fully informed of the terms, conditions and effects of this Agreement.

Section 15.5 No Third Party Beneficiaries. All rights and obligations of each Party, express or implied, shall be only for the benefit of StadCo and the GWCCA and their respective successors and permitted assigns (as expressly permitted in this Agreement), and such agreements shall not inure to the benefit of any other person, whomever, it being the intention of the undersigned Parties that no other person shall be or be deemed to be a third party beneficiary of this Agreement.

Section 15.6 Governing Law. THIS AGREEMENT SHALL BE INTERPRETED AND THE RIGHTS OF THE PARTIES DETERMINED IN ACCORDANCE WITH THE LAWS OF THE STATE OF GEORGIA APPLICABLE TO AN AGREEMENT EXECUTED, DELIVERED AND PERFORMED IN SUCH STATE.

Section 15.7 Venue for Actions. The venue for any legal action arising out of this Agreement will lie exclusively in the Superior Court of Fulton County, Georgia.

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Section 15.8  **Time of the Essence.** Subject to the provisions hereof, the Parties recognize and agree that time is of the essence in finalizing the Project Documents. Accordingly, the Parties hereby agree that they shall act expeditiously and in good faith to finalize the Project Documents (which Project Documents shall incorporate the terms of this Agreement) as soon as possible after the date of this Agreement, each Party recognizing that it is to the Parties’ mutual benefit that the Project Documents be finalized as soon as possible.

Section 15.9  **Representatives.**

(a) The GWCCA Board will have the right and ability (to be confirmed in the applicable Project Documents) to delegate to the GWCCA’s senior staff, subject to applicable law and pursuant to the GWCCA Board’s delegation authority and limits of such delegation, certain of the GWCCA’s approval rights and other responsibilities with regard to the development and operation of the NSP (and other matters described in and contemplated by this Agreement). StadCo will be entitled to rely on the authority of the GWCCA’s senior staff (or, where indicated, the GWCCA’s Executive Director) for such purposes under this Agreement.

(b) During the term of this Agreement, StadCo will designate two individuals (the “StadCo Representatives”) who will have full authority (acting together and not alone) to administer this Agreement on behalf of StadCo. The initial StadCo Representatives will be Rich McKay and Greg Beadles. StadCo may designate a permanent or temporary replacement for either of the StadCo Representatives by delivering a written notice to the GWCCA executed by StadCo. If StadCo assigns its rights under this Agreement to another entity (the “Assignee”), the Assignee will ensure that one or more of its senior executive officers possesses the authority to be exercised by the StadCo Representatives. From and after the date of any assignment to the Assignee, the officer or officers designated by the Assignee will serve as the StadCo Representatives. The GWCCA will be entitled to rely on the authority of the StadCo Representatives (acting together) for such purposes under this Agreement.

Section 15.10  **Limitation of Liability.**

(a) To the extent legally permissible, no Party nor the Club shall be liable to any other Party nor the Club for any consequential damages.

(b) No member of the Board of Directors of the GWCCA or any member of the GWCCA’s staff shall have any individual liability with respect to the transactions contemplated herein except as provided by applicable law.

Section 15.11  **Obligations to Defend Validity of Agreement.** If litigation is filed by a third party against StadCo or the GWCCA in an effort to enjoin such Party’s performance of this Agreement, the Parties who are named as parties in such action will take all commercially reasonable steps to support and defend the validity and enforceability of this Agreement. The other Party may intervene in any such matter in which a Party has been named as a defendant. Each Party will be responsible for its own attorneys’ fees and costs of litigation, if any.

Section 15.12  **Exclusive Dealing.** During the term of this Agreement, (a) StadCo will not solicit or accept any proposal of, or enter into any plan or agreement with, any other person, party, county or governmental or quasi-governmental authority other than the GWCCA
regarding any project or facility having a purpose similar to the NSP and (b) the GWCCA will not solicit or accept any proposal of, or enter into any plan or agreement with, any other person, party, county or governmental or quasi-governmental authority other than StadCo regarding any land expected to constitute part of the NSP project and that is inconsistent with the NSP project or this Agreement. The Project Documents, if executed, will contain similar provisions for the term thereof.

Section 15.13 Confidentiality/Georgia Open Records Laws.

(a) StadCo has familiarized itself with the Georgia Open Records Act (O.C.G.A. § 50-18-70, et seq.) and the Georgia Open Meetings Act (O.C.G.A. § 50-14-1, et seq.) (collectively, the “Open Government Laws”) applicable to the issues of confidentiality and public information. The GWCCA will not advise StadCo as to the nature or content of documents entitled to protection from disclosure under the Open Government Laws, as to the interpretation of such laws, or as to definition of “confidential” or “proprietary” as such terms are used under the Open Government Laws or other applicable provisions of law. However, the GWCCA will review and give reasonable (albeit non-binding) consideration to StadCo’s designation of any correspondence, emails, plans, business records or reports, exhibits, photographs, reports, printed material, tapes, electronic discs, and other graphic and visual aids submitted to the GWCCA during the advancement of the NSP as confidential or proprietary (the “Confidential Material”). StadCo shall be solely responsible for clearly identifying and labeling as “Confidential” or “Proprietary” any such Confidential Material which it asserts is exempt from disclosure under Section 50-18-72 of the Open Government Laws or any other applicable law. However, StadCo is advised that such designations on any such Confidential Material shall not be binding on the GWCCA or determinative of any issue relating to confidentiality. Blanket “Confidential” and “Proprietary” designations by StadCo are strongly discouraged.

(b) In no event shall the GWCCA or any of its agents, representatives, consultants, directors, officers or employees be liable to StadCo for the disclosure of all or a portion of any such Confidential Material or other information pursuant to a request under the Open Government Laws.

(c) If the GWCCA receives a request for public disclosure of all or any portion of any Confidential Material identified as “Confidential” or “Proprietary” by StadCo in connection with NSP, the GWCCA will endeavor to notify StadCo of the request in sufficient time to allow StadCo to review such request and take whatever action it shall deem appropriate to protect any such Confidential Material; provided, however, StadCo shall bear the sole responsibility for the costs and expenses of all such actions. Among others, StadCo may seek a protective order or other appropriate remedy. If the GWCCA determines in good faith that the Confidential Material identified as “Confidential” or “Proprietary” is not exempt from disclosure under the Open Government Laws, then, unless otherwise ordered by a court of competent jurisdiction, the GWCCA will release the requested information. In the absence of a protective or other similar order rendered by a court of competent jurisdiction, the GWCCA shall make the final determination regarding whether the requested Confidential Material is to be disclosed or withheld.
Subject to applicable law (including the Open Government Laws) and to Section 15.13(b), each Party agrees that it will hold in confidence and not disclose to any third party any and all information of the other Party that it obtains in connection with the financing, construction, development and operation of the NSP and will not disclose, publish or make use of such information for any purpose other than as contemplated by this Agreement without the prior written consent of such Party. The obligation of the Parties under this Section 15.13(d) will not (i) restrict a Party from making any information available to any of its advisers who have been advised of the confidential nature of such information and agree to maintain its confidentiality or (ii) apply to any information that is on the date hereof or hereafter becomes publicly known and in the public domain through means that do not involve a breach by any Party of this Agreement.

Section 15.14 Successors and Assigns. The provisions hereof will inure to the benefit of and be binding upon the Parties and their respective successors and assigns. Except as expressly provided herein, this Agreement may not be assigned without the prior written consent of the other Parties.

Section 15.15 Waiver. No term or condition of this Agreement will be deemed to have been waived, nor will there be any estoppel to enforce any provision of this Agreement, except by written instrument of the Party charged with such waiver or estoppel.

Section 15.16 Notices. All notices and other communications required or contemplated hereunder will be in writing and will be (a) mailed by first-class mail, postage prepaid certified or registered with return receipt requested, or delivered by a reputable independent courier service, and will be deemed given two (2) business days after being deposited in an official U.S. mail depository (if mailed) or when received at the addresses of the Parties set forth below (if couriered), or at such other address furnished in writing to the other Parties or (b) sent by electronic mail and will be deemed given upon telephonic confirmation of receipt from the Party’s principal addressee:

If to the GWCCA:

Georgia World Congress Center
285 Andrew Young International Blvd., NW
Atlanta, Georgia 30313-1591
Attn: Executive Director
E-mail: fpoe@gwcc.com

with concurrent copies to:

Office of the Attorney General
40 Capitol Square, SW
Atlanta, Georgia 30334
Attn: Deputy Attorney General,
    Commercial Transaction and Litigation Division
E-mail: dwhitingpack@law.ga.gov
Section 15.17 Delays or Omissions. Except as otherwise provided herein to the contrary, no delay or omission to exercise any right, power or remedy inuring to any Party upon any breach or default of any other Party under this Agreement will impair any such right, power or remedy of such Party nor will it be construed to be a waiver of any such breach or default, or an acquiescence therein, or of or in any similar breach or default thereafter occurring; nor will any
waiver of any single breach or default be deemed a waiver of any other breach or default theretofore or thereafter occurring. All remedies either under this Agreement or by law or otherwise afforded to the Parties will be cumulative and not alternative.

Section 15.18 No Joint Venture. Nothing contained in this Agreement or any other agreement between StadCo and the GWCCA is intended by the Parties to create a partnership or joint venture between StadCo and the GWCCA, and any implication to the contrary is hereby expressly disavowed. It is understood and agreed that this Agreement does not create a joint enterprise, nor does it appoint any Party as an agent of the other for any purpose whatsoever. Except as is otherwise specifically and expressly set forth herein, no Party will in any way assume any of the liability of the other for acts of the other or obligations of the other Party. Except as is otherwise specifically and expressly set forth herein, each Party will be responsible for any and all suits, demands, costs or actions proximately resulting from its own individual acts or omissions.

Section 15.19 Titles and Subtitles. The titles of the articles, sections, paragraphs and subparagraphs of this Agreement are for convenience of reference only and are not to be considered in construing this Agreement.

Section 15.20 Interpretation. When used in this Agreement, the singular includes the plural and the plural the singular, and words used herein importing any particular gender shall include the other non-specified gender. The terms and conditions of this Agreement represent the result of negotiations between the GWCCA and StadCo, each of which were represented and/or had the opportunity to be represented by independent counsel and neither of which has acted under compulsion or duress; consequently, the normal rule of construction that any ambiguity be resolved against the drafting party will not apply to the interpretation of this Agreement or of any exhibits, addenda or amendments hereto.

Section 15.21 Term Sheet. It was the objective of the GWCCA and the Club that the Term Sheet express their mutual intention to establish a framework for more comprehensive future negotiations and not constitute a binding agreement to finance, develop and furnish the NSP. It is the intent of the Parties that the terms and conditions as set forth in this Agreement shall be binding on the Parties up to and until the execution and delivery of final Project Documents. To the extent there is a conflict between this Agreement and the Term Sheet, this Agreement shall control.

Section 15.22 Counterparts. This Agreement may be executed in any number of counterparts, each of which will be deemed an original, but all of which together will constitute one and the same instrument.

Section 15.23 Entire Agreement-Amendment. This Agreement (including the recitals and Exhibits attached hereto) and the Tri-Party MOU constitute the full and entire understanding and agreement between the Parties with regard to the subject matter hereof and thereof and supersede any prior or contemporaneous, written or oral agreements or discussions between the Parties. Neither this Agreement nor any term hereof may be amended, waived, discharged or terminated, except by a written instrument signed by the Parties.
Section 15.24 Guaranty. The Club hereby absolutely, unconditionally and irrevocably guarantees, as principal obligor, and not merely as surety, to the GWCCA the due and punctual payment and performance in full of all liabilities and obligations of StadCo hereunder (collectively, the “Obligations”). The Obligations shall be absolute and unconditional under any and all circumstances, including without limitation, circumstances which might otherwise constitute a legal or equitable discharge of a surety or guarantor. The obligation of the Club hereunder shall not be discharged, impaired or otherwise affected by the failure of the GWCCA to assert any claim or demand against StadCo or to enforce any remedy hereunder.

[Execution pages follow]
This Agreement has been executed and delivered as of the date first written above.

GEO. L. SMITH II GEORGIA WORLD CONGRESS CENTER AUTHORITY

By: ________________________________

J. Frank Poe, Executive Director
This Agreement has been executed and delivered as of the date first written above.

ATLANTA FALCONS STADIUM COMPANY, LLC

By: [Signature]

Richard J. McKay, President and Chief Executive Officer

StadCo Execution Page to Memorandum of Understanding
This Agreement has been executed and delivered, solely for the purposes of Section 7.3, Section 12.3 and Section 15.24, as of the date first written above.

ATLANTA FALCONS FOOTBALL CLUB, LLC

By:
Richard J. McKay, President and Chief Executive Officer
EXHIBIT A

NSP Site

[Attached]
EXHIBIT B

Approximate Location of Potential Redevelopment on the Georgia Dome Site

[Attached]
GEORGIA DOME SITE PARKING:
SOUTH SITE

Total Surface Parking:
200 Spaces

Georgia Dome Site Parking:
1,200 Spaces

GWCC Garden Plaza
Gold Parking Deck
Georgia Dome Site Parking
1,040 Spaces

Proposed Redevelopment Site

Total Surface Parking

PA R K I N G  A N A L Y S I S

SOUTH SITE
EXHIBIT C-1

Pre-Opening/Construction Period/Capital Improvement Approval Rights

Except where other procedures are specified in this Agreement and/or in the applicable Project Documents, to the fullest extent legally permissible, the following procedures will apply with respect to any consent or approval required to be obtained from the GWCCA under this Agreement and/or in the applicable Project Documents prior to opening of the NSP or with respect to any proposed capital improvement at the NSP:

(i) StadCo will deliver to the GWCCA a written request for approval (the “Pre-Opening Approval Request”), which will include sufficient detail for the GWCCA to evaluate the subject matter for which approval is requested;

(ii) if the GWCCA does not deliver a written objection to StadCo within ten (10) business days following the GWCCA’s receipt of the Pre-Opening Approval Request from StadCo, the matter will be deemed finally approved; provided that if the GWCCA’s Board requires additional time to review the Pre-Opening Approval Request then the GWCCA will notify StadCo prior to the end of such ten (10) business day period, and the GWCCA will have an additional five (5) business days to review such Pre-Opening Approval Request;

(iii) if the GWCCA has an objection, it will deliver to StadCo within the ten (10) business day period (or fifteen (15) business day period, if applicable) the GWCCA’s reason(s) for its objection, which reason(s) must be objective business reasons, legal or statutory restrictions, public safety or life safety reasons, or other reasons which the GWCCA reasonably believes will result in such actions having a material adverse effect on the GWCCA Campus, Georgia Dome Legacy Events or Atlanta Bid Events;

(iv) in case of objection, StadCo will evaluate the stated objections and will either modify its proposal to satisfy the objections or may request a meeting of decisionmakers from StadCo and the GWCCA to seek to resolve the disagreement, which meeting will in such event be held within five (5) business days following the GWCCA’s receipt of such request;

(v) all actions of StadCo and the GWCCA in seeking to reach approval will, except as may otherwise be set forth herein and/or in the applicable Project Document(s), be taken reasonably and in good faith; and

(vi) any approval or deemed approval of the GWCCA will be final and irrevocable with respect to the subject matter of the applicable Pre-Opening Approval Request. If StadCo desires to make a material change with respect to any previously approved Pre-Opening Approval Request, StadCo will be required to again seek the approval of the GWCCA under the procedures described in this Exhibit C-1.
EXHIBIT C-2

Post-Opening/Operational Period Approval Rights

Except where other procedures are specified in this Agreement and/or in the applicable Project Documents, to the fullest extent legally permissible, the following procedures will apply with respect to any consent or approval required to be obtained from the GWCCA under this Agreement and/or in the applicable Project Documents after opening of the NSP (other than with respect to capital improvements, which are covered by Exhibit C-1):

(i) StadCo will deliver to the GWCCA a written request for approval (the “Post-Opening Approval Request”), which will include sufficient detail for the GWCCA to evaluate the subject matter for which approval is requested;

(ii) if the GWCCA does not deliver a written objection to StadCo within fifteen (15) business days following the GWCCA’s receipt of the Post-Opening Approval Request from StadCo, the matter will be deemed finally approved; provided that if the GWCCA’s Board requires additional time to review the Post-Opening Approval Request then the GWCCA will notify StadCo, prior to the end of such fifteen (15) business day period, and the GWCCA will have an additional five (5) business days to review such Post-Opening Approval Request;

(iii) if the GWCCA has an objection, it will deliver to StadCo within the fifteen (15) business day period (or twenty (20) business day period, if applicable) the GWCCA’s reason(s) for its objection, which reason(s) must be objective business reasons, legal or statutory restrictions, public safety or life safety reasons, or other reasons which the GWCCA reasonably believes will result in such actions having a material adverse effect on the GWCCA Campus, Georgia Dome Legacy Events or Atlanta Bid Events;

(iv) in case of objection, StadCo will evaluate the stated objections and will either modify its proposal to satisfy the objections or may request a meeting of decisionmakers from StadCo and the GWCCA to seek to resolve the disagreement, which meeting will in such event be held within ten (10) business days following the GWCCA’s receipt of such request;

(v) all actions of StadCo and the GWCCA in seeking to reach approval will, except as may be otherwise set forth herein and/or in the applicable Project Document(s), be taken reasonably and in good faith; and

(vi) any approval or deemed approval of the GWCCA will be final and irrevocable with respect to the subject matter of the applicable Post-Opening Approval Request. If StadCo desires to make a material change with respect to any previously approved Post-Opening Approval Request, StadCo will be required to again seek the approval of the GWCCA under the procedures described in this Exhibit C-2.
EXHIBIT D

Description of Process for GWCCA Limited Redevelopment Right

The following procedures will apply if the GWCCA desires to exercise the GWCCA Limited Redevelopment Right:

(i) the GWCCA will give notice to StadCo at least one year prior to the groundbreaking for the proposed project, which notice will contain preliminary drawings and other detail about the proposed project (the “Redevelopment Notice”);

(ii) StadCo may object on the grounds that the proposed project does not satisfy the terms of Section 2.2 for the GWCCA Limited Redevelopment Right. The objection must be delivered within twenty (20) business days following the receipt of the Redevelopment Notice (or else the project contemplated by the Redevelopment Notice will be deemed approved) and must set forth in detail the basis for the objection;

(iii) in case of disapproval, the GWCCA will evaluate the stated objections and will either modify its proposal to satisfy the objections or may request a meeting of decisionmakers of StadCo and the GWCCA to seek to resolve the objections, which will be held within ten (10) business days following the request;

(iv) all actions of StadCo and the GWCCA in seeking to reach approval will be taken reasonably and in good faith;

(v) any approval or deemed approval of StadCo will be deemed final and irrevocable with respect to the proposed development as long as the project does not change in any material respect from the proposal included in the Redevelopment Notice, in which case the GWCCA will be required to resubmit the project for review by StadCo under the procedures described in this Exhibit D;

(vi) representatives of the GWCCA and StadCo will form a committee that will meet at least monthly to review the development project, and the GWCCA will implement all reasonable requests made by StadCo representatives to minimize any adverse impact on the NSP during the development phase and to facilitate the enhancement of the NSP from the development project; and

(vii) during the development phase, the GWCCA will provide to StadCo copies of architectural drawings and other materials relating to the development as may be reasonably requested by StadCo.
EXHIBIT E

NSP Scope

StadCo and the GWCCA intend for the NSP to be a distinctly iconic landmark for the City of Atlanta and the State of Georgia that incorporates the latest in environmentally-sustainable technology related to design, construction, and ultimate operations. Some level of LEED certification shall be presumed to be required, and such level will be determined as the design phase of the NSP progresses. In addition to being multifunctional and state of the art, the NSP will be designed to meet the applicable standards and specifications of the NFL, the NCAA, and MLS, with the ability to be converted for purposes of hosting a FIFA World Cup soccer match. The NSP will also be competitive with similar facilities recently constructed throughout the world. It is the intention of StadCo and the GWCCA that all activities and services supporting the design, construction, and operation of the NSP will be performed in a manner that will advance the development of disadvantaged business enterprises (DBE) in the City of Atlanta and the State of Georgia to the extent consistent with competition and with the objective of obtaining the highest quality performance of the work required.

StadCo and the GWCCA envision a successful iconic design that will provide for permanent seating for 66,000 to 72,000 for NFL games, including luxury suites and other premium seating opportunities. The design will also need to allow for expandable seating to 80,000 for marquee events such as Super Bowls and World Cup Soccer final matches. In addition, planning for the NSP site shall include consideration of VIP parking spaces and sufficient parking for teams, building tenants, and venue employees. In addition to the NFL, the NSP will be designed to host other sporting events as well as concerts and other music events, family shows, extreme sports, general public assembly events, stage shows, and other special events. Likewise, the NSP will have the requisite features and amenities to make it an attractive and competitive site for other major sports and entertainment events, such as national touring performers and similar events of national prominence.

The NSP will include all accommodations required to operate a multipurpose sports and entertainment venue, including administrative and team offices, luxury suites, club seats, restaurants, club lounges and other premium areas, concessions, operations offices, commissary storage and kitchen, public washrooms, building receiving area/loading dock, employee lounge, building services area, engineering office and shop, ticket office and windows, team store, dressing room facilities to accommodate four teams simultaneously, officials’ dressing room, other dressing room facilities as needed, press box, audio/visual control room, venue storage, rigging and catwalks to support multiple types of events, first aid office, event office, and other standard programmed space needed to support the NSP. Furthermore, the NSP will be in compliance with the Americans with Disabilities Act and all state and local laws, codes, regulations and/or ordinances, and provide sufficient circulation space on concourses to minimize congestion while serving capacity or near-capacity crowds. The retractable roof will allow the NSP to be used for indoor events. Functionality will be prominently factored into the design of the NSP along with ease of maintenance. The NSP will also contain the features and amenities expected by an NFL franchise and major national touring entertainers as well as the spectators, luxury suite-holders, and premium seat purchasers for these and similar events. In
addition, the NSP, its systems, fixtures, and furnishings will be designed for durability while maintaining the overall quality and aesthetics expected for modern venues of this nature.
EXHIBIT F

Material Design Elements

The overall material design elements are those design elements which (i) materially affect the exterior appearance of the NSP, (ii) materially and adversely affect public access to the NSP, (iii) materially affect public accommodations in the NSP, such as reductions to the number of restrooms or the number or configuration of seats, concessions and support or (iv) materially and adversely affect the GWCCA’s ability to conduct Georgia Dome Legacy Events in accordance with the requirements of the sponsoring entities.

The GWCCA’s approval rights regarding (i)-(iv) above shall apply at each of the following NSP design stages: conceptual, schematics and design development.
EXHIBIT G

North Side Site

[Attached]
EXHIBIT H

Events Historically Hosted by the GWCC and the Park

GWCC & Park Events List

50th Annual ISNA Convention- GWCC events
Abilities Expo
Atlanta Convention & Visitors Bureau
AEAONMS - Ancient Egypt Mystic Shriners
African American Leadership Council
ALIVE! Expo
AME Women's Missionary Society Quadren
American Franchise & Business Opportunity Show
American Royale
Anders Pharmaceuticals
Annual Bowl/BCS Championship Game Fan Fest Activities
AOTA Student Conclave
Art Institute of Atlanta
Artists Simply Human Dance Convention
Atlanta Chef's Expo
Atlanta Fall Fit Fest
Atlanta Hawks Prep Clinic
Atlanta International Auto Show
Atlanta International Black Business Expo Inc
Atlanta Journal/Constitution Intl Auto Show
Atlanta Metropolitan Cathedral
Atlanta’s Black Family Expo
A-Town Showdown
Autism Speaks
AutoTrader.com Annual Kickoff Meeting
Baby & Kid Expo 2014
Bauder College Graduation
Black Men of Honor
Body Training Systems Summit
Bosch Security
Central Michigan University Graduation
CFA Exam
CheerSport Grand Championships
Children Against Obesity
College Fair USA
Corporate Events Unlimited
Dixie Nationals
Endeavour Sports Expo
Everest College
Fievet National Convention
FIRST Regional
For Sisters Only
Full Gospel Fellowship
Georgia Association of Manufacturers, Inc.
Georgia Entertainment Gala
Georgia State University Commencement - Brunch at GWCC Ballroom
Girl Scouts of Greater Atlanta
Global Vision 2020 Revival Conference
GOCF Youth Summit
Gold Cup
GWCC/American Society of Civil Engineers
GWCC/ASEE Affiliate
Hall of Fame Dance Challenge
Hearth, Patio & Barbecue Expo
Herbalife
Herzing University Graduation
Hollywood Connection
Honda BOB- Band food location at GWCC
Hosea Feed The Hungry
Hot Chocolate 15/5k Race Expo
I Can Do It Conference
IAVM Annual Conference & Trade Show
International Gathering of Presbyterian Women
Juice Studio - Kris Shea
Lansing Building Products Supplier Showcase
League of Champions
LEGO KidsFest
Liberty - Independence Energy
Living Social
Loose the L.O.V.E Celebration
Made in America Super Sale & Expo
Major League Gaming
Man Up
March of Dimes
Mary Kay Inc. Leadership Conference
MGX - Microsoft
Mosque Cares Conference
NACAC National College Fair
National Association of Free Will Baptist
National Association of Independent Schools
National Collegiate Volleyball Championships
National Defense Industrial Association
National Hospitality Championship
NPC Georgia Bodybuilding and Figure
New York City Dance Academy
Occasions
OCTANE - Classic - Exotic - Performance Car
Passion Conference
Peachtree Health & Fitness Expo
Presenting Atlanta - Longview Solutions
Presenting Atlanta - Richard Jone
Primerica
Progressive Atlanta Boat Show
Publix Georgia Marathon Health and Fitness Expo
Pump-Tec Conference
Real Men Cook
Reformation; Stepping Into Your Season
Reinven Biz
Rejuvenate
Richard Jones/Presenting Atlanta
Salesforce.com Cloudforce
SCAD Atlanta Graduation
Scheduling Institute
Shock Theory Interactive
Sisters By Choice Gala
Smart Meetings
Solution Tree
Southeast Regional Championships
Southeastern Hospitality Career Fair
Southern Region Volleyball
Spelman College Commencement
Spirit Celebration
Starpower Competition
Supercross- Fan Fest at GWCC
Susan G Komen 3 Day for the Cure
Take Steps for Crohns & Colitis
Tau Beta Pi National Convention
The Endeavour Sports Expo
The Gospel Coalition
Thirty-One Gifts- GWCC Exhibit Hall / Ballroom / Meeting Space
Toastmasters International Convention
Tools for Life
TSC CH/KM Microsoft Tradeshow Confidential
TSC-JR/TB MLK Volleyball Event
TSC-TB-MG Co-produced Consumer Show
U.S. Open Volleyball Championships
Unashamed Conference
USA National Convention
USA Team Handball Club National Championships
V103 Car and Bike Show
Volleyball Tournament  
Westwood College Graduation  
WPC -Microsoft Event that needs arena set up for 20,000 (Dome)  
Wrestlemania Fan Fest  
Youth Talent Competition and Expo

**Park Events**

**Charity walks:**

JDRF  
Leukemia & Lymphoma Society  
March of Dimes  
American Heart Association  
Aga Khan Foundation  
American Cancer Society breast cancer walk Atlanta Pet Rescue Association walk

**Festivals:**

Fiesta Atlanta  
Purina Dog Challenge  
ESPN College Game Day  
Publix Georgia Marathon  
National Black Arts Festival  
Praise in the Park, 107.9 fm

**Self-Produced:**

4th of July celebration  
Wednesday WindDown  
Party in the Park
# EXHIBIT I

## Georgia Dome Legacy Events

<table>
<thead>
<tr>
<th>“Georgia Dome Legacy Events”</th>
<th>Dates Historically Held¹</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Monster Jam</td>
<td>1ˢᵗ or 2ⁿᵈ weekend of January</td>
</tr>
<tr>
<td>2. Honda (and any successor sponsor) Battle of the Bands (BOB)</td>
<td>3ʳᵈ or 4ᵗʰ weekend of January</td>
</tr>
<tr>
<td>3. Supercross</td>
<td>3ʳᵈ weekend of February</td>
</tr>
<tr>
<td>4. SEC basketball championships and ACC basketball championships</td>
<td>1ˢᵗ two weeks of March</td>
</tr>
<tr>
<td>5. Collegiate post-season basketball tournaments/championships (NCAA)</td>
<td>3ʳᵈ week of March to 2ⁿᵈ week of April</td>
</tr>
<tr>
<td>6. Drum Corps International</td>
<td>3ʳᵈ or 4ᵗʰ weekend of July</td>
</tr>
<tr>
<td>7. Corky Kell Classic</td>
<td>4ᵗʰ weekend in August/weekend before Labor Day</td>
</tr>
<tr>
<td>8. College football games played on or about Labor Day weekend, currently being the Chick-fil-A Kickoff games, and any successor sponsor thereof</td>
<td>Labor Day weekend</td>
</tr>
<tr>
<td>9. Georgia State University football games</td>
<td>Labor Day weekend through 2ⁿᵈ weekend in November</td>
</tr>
<tr>
<td>10. Bank of America (BOA) (and any successor sponsor) Football Classic</td>
<td>Last weekend of September</td>
</tr>
<tr>
<td>11. Atlanta Public Schools Homecoming (HS football)</td>
<td>Saturday in September or October</td>
</tr>
<tr>
<td>12. Bands of America</td>
<td>Last weekend of October</td>
</tr>
<tr>
<td>13. SEC Football Championship</td>
<td>1ˢᵗ weekend of December</td>
</tr>
<tr>
<td>14. Georgia High School Association (GHSA) football championships</td>
<td>2ⁿᵈ weekend of December</td>
</tr>
<tr>
<td>15. A college football post-season bowl game, currently being the Chick-fil-A Bowl, and any successor sponsor thereof</td>
<td>New Year’s Eve</td>
</tr>
</tbody>
</table>

¹ This list represents dates that each event has historically been hosted in the Georgia Dome; however if such dates change due to event organizer requirements, such date changes will be addressed pursuant to the booking policies and procedures to be developed.
EXHIBIT J

Parking Agreement Term Sheet

1. StadCo will control all new parking developed in connection with the NSP project, including the Georgia Dome Site Lot and the Brown Lot (should the Red Deck Extension not be developed).

2. StadCo will have the right to purchase guaranteed parking spaces in lots controlled by the GWCCA for the NFL and MLS seasons. StadCo will have the right to sell such parking spaces in advance of the NFL and MLS seasons as outlined in the parking schedule attached hereto. After May 1st of each year, the GWCCA will release potential additional parking spots (as available) to StadCo for the upcoming NFL season. After February 1st of each year, the GWCCA will release potential additional parking spots (as available) to StadCo for the upcoming MLS season. StadCo must confirm in writing by May 1st to GWCCA should StadCo wish to reduce the guaranteed parking spots needed for the next MLS season.

3. The GWCCA will control the Red Deck Extension, if developed, and will make all parking spaces available to the NSP for advance sales for the NFL season.

4. If the GWCCA redevelops the Building C West Plaza area adjacent to the Georgia Dome Lot or exercises the GWCCA Limited Redevelopment Right for up to 60,000 square feet of the Georgia Dome Site Lot, the GWCCA will replace the guaranteed parking spots lost in the Gold Deck and the Georgia Dome Site Lot on NFL and MLS game days with parking spots in the Red Deck or a comparable location in accordance with the requirements set forth in Section 2.6(a).

5. If the GWCCA builds the Blue Deck on the site of the current Blue Lot, StadCo shall be entitled to a minimum amount of parking spots for the NFL and MLS seasons equal to 50% of the total parking spots in the Blue Deck.

6. If the GWCCA redevelops a portion of the Yellow Lot that reduces the non-guaranteed parking spots, the then pricing paid by StadCo to the GWCCA for the Yellow Lot guaranteed parking spots will be reduced by 50% equal to the number of non-guaranteed parking spots lost.

7. If the GWCCA redevelops the Herndon Homes Lot, any loss of guaranteed parking spots will be replaced with at least 50% surface lots within the same distance from the NSP and up to 50% structured parking in the following decks in this order: in the Red Deck (from
non-guaranteed allotment therein), the Blue Deck (if developed), and any additional decks developed within the same distance from the NSP.

8. Pricing of NSP and GWCCA Parking:

a. StadCo and the GWCCA will work cooperatively to price all campus parking for all events.

b. For all events held at the NSP, StadCo will determine the pricing for parking at StadCo lots which will be matched by the GWCCA’s associated lots. StadCo and the GWCCA will work in good faith to agree on the lots that should be linked in pricing (e.g., Red Deck Extension and Red Deck should be the same price). This provision is subject to the conditions in the NSP Term Sheet related to the GWCCA’s licensing of Georgia Dome Legacy Events and Atlanta Bid Events.

c. For all GWCCA events, the GWCCA will determine the pricing for the GWCCA parking which will be matched by StadCo’s associated lots.

d. If prior to the respective release dates for NFL and MLS non-guaranteed parking to StadCo, the GWCCA has booked an event on an NFL or MLS game day, the GWCCA may hold back non-guaranteed parking for the GWCCA’s event. Parking passes for the GWCCA’s event must be pre-sold and not available for cash sale on game day below the game day price established by StadCo.
**NSP Parking Analysis - NSP Site**

**NFL Gameday Parking**  
**GWCCA Controlled Lots**

<table>
<thead>
<tr>
<th>Owner</th>
<th>Name</th>
<th>Total Spots</th>
<th>Guaranteed Spots</th>
<th>Potential Gameday Spots</th>
<th>NFL Current Price</th>
<th>NFL Price to NSP</th>
<th>MLS Projected Price</th>
<th>MLS Price to NSP</th>
</tr>
</thead>
<tbody>
<tr>
<td>GWCCA</td>
<td>Red Deck</td>
<td>2,000</td>
<td>1,000</td>
<td>1,000</td>
<td>$25.00</td>
<td>$25.00</td>
<td>$20.00</td>
<td>$20.00</td>
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<tr>
<td>GWCCA</td>
<td>Red Deck Ext</td>
<td>2,000</td>
<td>2,000</td>
<td>-</td>
<td>$25.00</td>
<td>$5.00</td>
<td>$20.00</td>
<td>$20.00</td>
</tr>
<tr>
<td>GWCCA</td>
<td>Gold Deck</td>
<td>300</td>
<td>150</td>
<td>150</td>
<td>$25.00</td>
<td>$25.00</td>
<td>$20.00</td>
<td>$20.00</td>
</tr>
<tr>
<td>GWCCA</td>
<td>Yellow Lot</td>
<td>1,284</td>
<td>650</td>
<td>634</td>
<td>$20.00</td>
<td>$10.00</td>
<td>$15.00</td>
<td>$7.50</td>
</tr>
<tr>
<td>GWCCA</td>
<td>H Homes Site</td>
<td>1,980</td>
<td>1,980</td>
<td>-</td>
<td>$15.00</td>
<td>$10.00</td>
<td>$10.00</td>
<td>$10.00</td>
</tr>
<tr>
<td>GWCCA</td>
<td>Blue Lot/Deck</td>
<td>722</td>
<td>722</td>
<td>-</td>
<td>$25.00</td>
<td>$12.50</td>
<td>$15.00</td>
<td>$7.50</td>
</tr>
<tr>
<td>GWCCA</td>
<td>Marshalling</td>
<td>740</td>
<td>-</td>
<td>740</td>
<td>$20.00</td>
<td>$20.00</td>
<td>$15.00</td>
<td>$15.00</td>
</tr>
</tbody>
</table>

GWCCA Totals  
9,026 6,502 2,524 72%

1 Subject to final design  
2 NSP will pay same rate in Blue Deck if developed  
3 Annual rates TBD by the GWCCA annually. NFL pricing will be linked to other similar events and MLS pricing will be tied to other similar events.  
4 Total spots subject to final design.