Mercedes–Benz Stadium Project
INTRODUCTION

This Executive Summary has been prepared to provide highlights of the Equal Business Opportunity activities and accomplishments that have occurred from contract inception through 31 October 2016, and to illustrate the progress made toward the M/FBE goal of 31% participation on the construction of the Atlanta Falcons Mercedes-Benz Stadium ("MB Stadium").

As illustrated on the following pages, currently $343,407,578 of the total MB Stadium contract value has been committed to M/FBE firms. This figure comprises the total contract dollars awarded to M/FBEs for the entire scope of the project, which includes the development, design, and construction phases of the stadium. Of the total dollars committed to M/FBEs, $262,073,891 has been paid through 31 October 2016, to the firms awarded. As of the close of the third quarter of 2016, M/FBE participation on the MB Stadium was at 36.4% of the total contract.
This segment highlights success stories that have occurred since the Mercedes-Benz Stadium construction began. It illustrates what can happen when opportunity, coupled with diligence and a strong desire to learn, combine and lead to win-win collaborations for all parties involved. This report features partners:

- CORPORATE ENVIRONMENTS
- SOUTHERN DOOR & PLYWOOD, INC.
“Corporate Environments is a team of individuals who believe environments influence the culture of organizations. We believe an environment is more than the sum of its surroundings, more than a collection of objects filling a space. Environments hold power; they give life and birth ideas. Environments are the catalyst of culture…”

Corporate Environments (“CE”) is a City of Atlanta certified woman-owned (FBE) furniture dealer located in northeast Atlanta. CE’s sole-owner is Kathy Hughes and Corporate Environments will celebrate its 30th anniversary this year.

Corporate Environments’ involvement with Atlanta’s Mercedes-Benz Stadium (“MBS”) is two-fold: it was awarded the contract for the administration offices for the on-site construction facilities (construction phase), and it was recently awarded the contract to provide the Knoll workstations for the MBS administration offices (developer phase).

Founded in 1986 (Kathy Hughes has been CEO since 1998), CE has seen its share of projects and is no stranger to sports venues (having worked on every major league sporting venue in Atlanta). However, CE’s Chief Operating Officer, Tim O’Connell, pointed out that the sheer scale of the MBS has made it a very unique experience and project to be a part of. In fact, owner Kathy Hughes stated that [MBS] “is like nothing we’ve ever seen before.”
While the new stadium may not be like anything CE has seen before, CE is comfortable with the uniqueness and forward-thinking design that will embody MBS, because those are the same attributes that define its company culture. In fact, CE proved that it was up to the task of meeting the exacting standards of the MBS when it participated in a rigorous process that involved those companies competing for the package to do extensive mock-up processes at the Georgia Dome over a six-month period, so that what ‘could be’ would be tested by those who will actually use the furniture!

Corporate Environments is comprised of 51 employees, of which the majority are women (only 12 current employees are men!) and how the owner feels about her work is a feeling that any football fan can appreciate: “there are not many jobs where people [the client] love you in the end for giving them something fun to play with or to talk about.” What she does, and what CE provides day in and day out, allows for just that. So on behalf of CE, its owner Kathy Hughes says, “thank you…for giving us the opportunity to play a small part in the future of Atlanta.”

1 One of CE’s featured manufacturers goes by the moniker “DIRTT”, or “doing it right this time”, and serves as a critical component in a portion of CE’s architectural design portfolio that utilizes modular construction elements in its projects. This modular construction is used on the administration offices at the construction site. DIRTT has a manufacturing facility in Savannah, Georgia. Another of CE’s featured partners is Knoll, and Knoll furniture will be in MBS administration offices.
Southern Door & Plywood, Inc. ("Southern Door") is a City of Atlanta certified woman-owned business (FBE). Sandra Hendricks is the President of this family-owned business located in Conley, Georgia.

In existence since the 1940s, Southern Door was actually started by Sandra Hendricks' grandparents and incorporated in 1958. It has been a mainstay of Atlanta ever since. Since its inception, Southern Door has stayed true to its family roots – first being run by the current president of the company’s grandparents, then her parents (her mom still comes into the office everyday), and now by her and her sister and brother. Proudly, Ms. Hendricks spoke of numerous nieces and nephews who are a part of the family business, as well. Southern Door currently has a total of 41 employees, and most of its sales people have been with the company for over twenty years.

Southern Door was awarded the contract for the doors and frames material at Mercedes-Benz Stadium ("MBS"). When asked what it meant to her that her company was working on MBS, Ms. Hendricks reflected that she is “very thankful for the customer loyalty in Atlanta.” Having been in the business for as long as her family has, Southern Door has weathered the changing times that come with the economy and a growing city. She reflected that Southern Door, throughout it all, has always kept its pricing steady because it has always been able to deliver great service. She went on to say that, “[Southern Door’s] reputation is what we stake our business on and that’s usually why we get the kind of business that we get.”

When speaking of the many projects that Southern Door has worked on over the years (Southern Door also worked on the Georgia Dome that precedes MBS), Ms. Hendricks said that it was hard not to get emotional when talking about all that her company has been a part of, in part because her father was a legend in his own right in the industry (a number of companies that have grown up in the Atlanta market are run by individuals who started out by working with her father). It’s also due to the fact that she is able to speak of how several generations of her family have helped shape the Atlanta skyline and how MBS will soon assume its rightful place in the Atlanta tapestry.
At one point, Ms. Hendricks shared that she remembers how when she and her siblings were children and driving with their father, he used to point to numerous buildings and say “[Southern Door] worked on this…and [Southern Door] worked on that…” She laughed because she realizes she now does the same thing with her children.

Southern Door & Plywood, Inc. has been, and will no doubt continue to be, a fixture in Atlanta. When asked what has been the best part of this experience, Ms. Hendricks said without hesitation, “Being a part of Atlanta’s growth, learning through experience, and watching it grow into a great city has been fun.” It’s fair to say that the same will be able to be said by those who are, and will be, a part of the Mercedes-Benz Stadium experience.

Sandra D. Hendricks, President
www.southerndoorply.com
# Mercedes-Benz Stadium Project

## PAYMENT STATUS SUMMARY

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<thead>
<tr>
<th>PAYMENT SUMMARY STATUS</th>
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<td>Total Project % GOAL</td>
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## EBO Summary #14
Committed EBO Contracts and Amounts Paid To-Date

### PAYMENT STATUS SUMMARY

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### Scope of Work

#### Drilled Piers
- **ABE**
  - **Contractor Name**
  - **Contract Value**
  - **Remaining EBOs**

#### Specialties
- **Accessories Unlimited, Inc.**
  - **Contractor Name**
  - **Contract Value**
  - **Remaining EBOs**

#### Overhead Doors / Loading
- **Acousti Doors and Specialists**
  - **Contractor Name**
  - **Contract Value**
  - **Remaining EBOs**

#### Drywall and Acoustical Work Below 1061’
- **Acousti Engineering**
  - **Contractor Name**
  - **Contract Value**
  - **Remaining EBOs**

#### Site Waterproofing
- **Alpha Insulation and Water**
  - **Contractor Name**
  - **Contract Value**
  - **Remaining EBOs**

#### Resteel Material
- **Anasteel and Supply Comp.**
  - **Contractor Name**
  - **Contract Value**
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#### Resteel Installation
- **Anatek, Inc.**
  - **Contractor Name**
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<td>Anticipated Change Orders to Existing SubContractors</td>
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**CONSTRUCTION REQUIREMENTS**

| Construction Requirements | Anticipated Change Orders to Existing SubContractors | $6,585,546 |                      |

**Billed Direct**

| Anticipated Change Orders to Existing SubContractors | $6,585,546 |                      |

**Billed Direct**

<p>| Anticipated Change Orders to Existing SubContractors | $6,585,546 |                      |</p>
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**DESIGN TEAM**

- Architecture - Designer and HOK, Inc. $23,977,851
- Architecture - Local TVS Design
- Architecture - Local CNNA
- Architecture - Local Stanley Beaman Sears $1,232,065
- Architecture - Local Goode Van Slyke $2,448,904
- Civil Engineering - Prime Consultant Kimley Horn $3,341,041
- Civil Engineering - Local Team Member Long Engineering $381,235
- Civil Engineering - Local Team Member Skyline Engineering $65,675
- Landscape Architecture - HGOR $483,525
- Landscape Architecture - The Creative Eye, LLC (TCE) $33,250
- Landscape Architecture - Centricy, LLC $49,875
- Structural Engineering - Prime Buro Happold $11,811,045
- Structural Engineering - Local Team Member Sykes Consulting $1,382,207
- Structural Engineering - Roof Unisystems
- Mech, Plumb, Elec and FP WSP Flack & Kurtz $4,450,572
- Mech, Plumb, Elec and FP St. King $600,000
- Mech, Plumb, Elec and FP Khafra $600,000
- LEED Administration EcoWorks $222,000
- A/V WJHW $1,217,334
- A/V Local Team Member J & A Engineering $538,264
## PAYMENT STATUS SUMMARY

<table>
<thead>
<tr>
<th>Scope of Work</th>
<th>Contractor Name</th>
<th>Contract Value</th>
<th>Total EBO Contract Amount To-Date</th>
<th>Remaining EBOs</th>
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### DEVELOPER

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# PAYMENT STATUS SUMMARY

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<tr>
<th>Scope of Work</th>
<th>Contractor Name</th>
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<th>Total EBO Contract Amount To-Date</th>
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<td>AABE</td>
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