



May 21, 2014

Atlanta Falcons Stadium Company, LLC  
Mr. Greg Beadles  
4400 Falcon Parkway  
Flowery Branch, GA 30542

Atlanta NSP  
RE: **Equal Business Opportunity Quarterly Report #4**

Dear Greg,

In accordance with Section 11.4 c. (v) of the Tri-Party Memorandum of Understanding for a Successor Facility to the Georgia Dome, we are pleased to present the required quarterly update.

The project continues to keep a keen focus on implementation of the Equal Business Opportunity Plan (EBO). Currently, of the total \$64,826,200.39 contracted to date, nearly 26% has been awarded to our MFBE partners.

Since our last EBO Report #3, Griffin & Strong (G&S) has joined the team as our Diversity Coordinator. Their firm information page is in the developer section of this report. They are new to the team and will be ramping up their efforts as the project increases in activity. To date the total contracted amount has grown approximately \$30M since EBO Report #3. HHRM continues to populate and grow as procurement and construction begins for the NSP.

At the time of this report, Total Contracts awarded for the overall job represent approximately 7%, with the vast majority of the contracts yet to be awarded. This percentage mainly reflects the scopes of Architecture and Engineering. We remain committed to fulfilling the obligations set forth in the Equal Business Opportunity plan and will provide similar updates on a quarterly basis. Should you have any specific questions or comments, please let me know. Please find the project summary below.

| Summary                         | Total Contracted | Value of Scope to M/FBE | % of Prime Contract Value |
|---------------------------------|------------------|-------------------------|---------------------------|
| AE + Developer + HHRM Contracts | \$64,826,200.39  | \$16,622,916.59         | 25.6%                     |

Sincerely,  
ICON Venue Group

Marc Farha  
Executive Vice President

Cc: Bill Darden



# ATLANTA NSP

## EBO QUARTERLY UPDATE #4

**PRESENTED BY:**

**DARDEN & COMPANY**

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*The information in this report is confidential and proprietary*

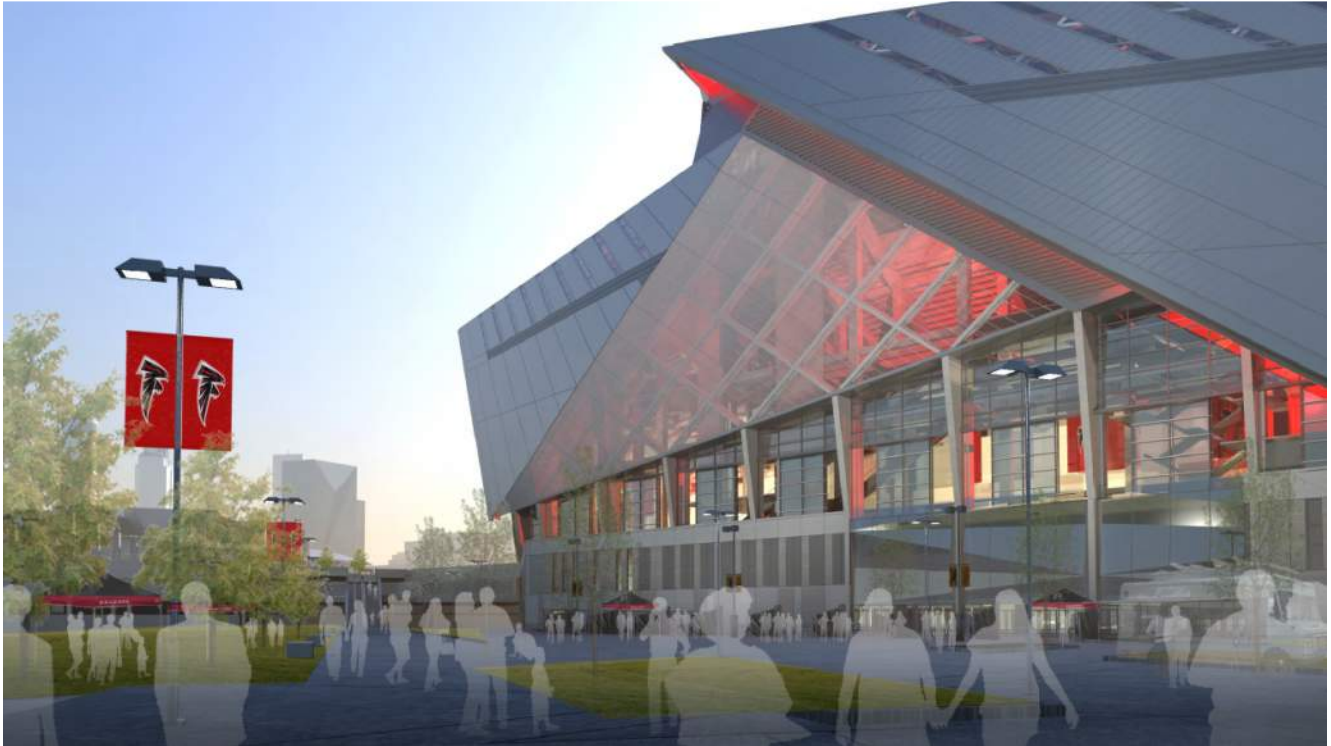
# ATLANTA NSP

## EBO QUARTERLY UPDATE #4

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1. 360 Architecture
2. Developer Held Contracts
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360 ARCHITECTURE

# ARCHITECTURE/ENGINEERING

## EBO REPORT No. 4

5.21.2014

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## Equal Business Opportunity Plan Compliance Protocol

**Objective:** Develop and execute a program in which 360 Architecture's (360) extended A/E team's goal is to successfully implement an Equal Business Opportunity ("EBO") Plan for enlisting and monitoring participation of local minority and female business enterprises ("M/FBE") relative to the design of the New Stadium Project ("NSP").

The following reflects the actions of 360 since the submittal of the Architecture/Engineering Report No. 3, dated February 21, 2014:

### Community Outreach:

- The NSP design team has implemented a Minority and Women Summer Internship Program for minority and female undergraduate students.
- 360 participated in HHRMJV's contractor EBO "Meet and Greet" on March 10, 2014
- 360 is a 2014 Corporate Sponsor of the Atlanta Chapter of the National Organization of Minority Architects



### Local Teaming Members Participation:

- **Goode Van Slyke (AABE)** – Local Architect
  - Developing event level Design Development (DD) documents
- **Stanley Beaman Sears (FBE)** – Local Architect
  - Developing concourse DD documents
- **Ecoworks (FBE)** – Sustainability, Primary Consultant
  - Assisted in the planning/carry out of the sustainability kick off meeting with Falcons/Design/Construction team
  - Point of contact for conversations with Green Building Council on understanding interpretations on specific credits/approach to energy modeling
- **Sykes Consulting (AABE)** – Structural Engineer
  - Part of Buro Happold's Structural Engineering team
  - Engineering and generating documents for foundation bidding and construction





- **S.L. King and Khafra (AABE)** - Mechanical, Electrical and Plumbing (MEP) Engineer
  - Part of WSP's MEP Engineering team
    - **S.L. King** - Providing MEP fit out documents for the locker rooms, functional spaces on the field level and food service spaces. WSP hosted S.L. King in their office last month to coordinate drawing set-up, Revit model exchange, design standards, and expectations. The 4/24/14 progress set was their first drawing issuance, and their documents will be part of the 6/18/14 100% DD set.
    - **Khafra** - Engaged in the fire protection design, attending a number of meetings with the fire department, running calculations and laying out the fire protection systems for the building. They produced drawings and specifications in the progress DD package and are currently working towards the 4/24/14 progress date and ultimately the 6/18/14 100% DD set.
- **Long Engineering (FBE) and Skyline (AABE)** - Civil Engineers
  - Part of Kimley Horn's Civil Engineering team
    - **Long Engineering** - Developing the site utilities documents
    - **Skyline**
      - Generated the dome demolition drawings
      - Participate in design and generate Dry Utility plan
      - Generated Georgia Power north site documents
- **The Creative Eye (AABE) and Centricity (FBE)** – Landscape Architects
  - Part of HGOR's Landscape Architect team
    - **The Creative Eye (TCE)** - Participated in a community outreach meeting at the AMB office in February. HGOR and TCE continue to collaborate with site design developments as they evolve.
    - **Centricity** - Participated in site related meetings over the last quarter as the design goes through development. They have participated in team meetings with 360 and civil NSP partners typically once a month to keep abreast of the development.
- **McAfee3 Architects (AABE and FBE)** – Accessibility
  - Part of United Spinal Association's team, participated in March 26, 2014 Community Outreach Meeting and reviewing of documents for ADA compliance.



- **R.L. Brown and Associates (AABE) – Building Codes**
  - Part of FSC's team, will review the 100% DD architectural and Life Safety drawings for code compliance.
- **FTE (APABE) – Field Turf, Primary Consultant**
  - Collaborating with 360 on the field turf study and design
- **J & A Engineers (HABE) - AV/Communications**
  - Part of WHJW's AV team, J&A Engineering has prepared plans, enlarged drawings, one-line diagrams for the Program Manager's requested page turn. This effort produced in excess of 300 drawing sheets. In addition to this production, J&A has accompanied WJHW participating in the Technology Taskforce meetings.
- **Camacho Associates (HABE) – Food Service**
  - Part of Ricca Newmark's team, will generate DD phase MEP Revit for the Commissary design.

**Additional City Certified AE consultant added to the team since the last EBO report:**

- **Epsten Group (FBE) – Building Envelope**
  - Part of Heitmann & Associates team to collaborate with 360 on the design of Exterior Skin (Building Envelope). Epsten Group's scope of work includes providing roof and below grade waterproofing documents

**Architecture and Engineering Team Paid to Date Summary**

- Attached is the invoice, change order and paid to date summary report

**Atlanta NSP Minority and Women 2014 Summer Internship**

**Overview**

Provide an opportunity for minority and women undergraduate students majoring in Architecture and Engineering to work with one of the Architecture/Engineering team partners on the Atlanta Falcons New Stadium Project in a paid internship. Firms are located in Atlanta, GA, Kansas City, MO, New York, NY and San Francisco, CA. Housing and transportation will be the responsibility of the intern.

**Schools invited**

Atlanta Metro area colleges and universities with architecture or engineering majors - Georgia Institute of Technology, University of Georgia, Southern Polytechnic University, Savannah College of Art & Design



Historically Black Colleges and Universities (HBCUs) - Howard University, Hampton University, Tuskegee University, Prairie View A & M University, Morgan State University, Florida A & M University, Southern University

Colleges and universities typically recruited by the AE team - Kansas State, University of Kansas, Washington University of St Louis, Columbia, MIT, Cornell, Penn State, University of Colorado Boulder, North Carolina State University, North Carolina A&T

### Summary of progress

Over 30 students have submitted their qualifications for consideration of the internship from local schools (Georgia Tech) to Historically Black Colleges and Universities (e.g. Tuskegee and Florida A & M University). 360 developed a program that will provide the intern with an expansive experience in an architecture firm. Attached is a draft of the program that will be finalized after the candidate is selected.



### NSP Internship Recruiting

| Firm                  | Discipline          | Status                      | Designation              | Number of Interns |
|-----------------------|---------------------|-----------------------------|--------------------------|-------------------|
| 360 Architecture      | Architecture        | Intern hired                | Female                   | 1                 |
| TVS Design            | Architecture        | Interns hired               | African American, Female | 2                 |
| HGOR                  | Landscape Architect | Intern hired                | Female                   | 1                 |
| Buro Happold          | Structural Eng      | Intern hired                | African American         | 1                 |
| GVSA                  | Architecture        | Currently Reviewing resumes | TBD                      | TBD               |
| Kimley Horn           | Civil Eng           | Currently Reviewing resumes | TBD                      | TBD               |
| Total Interns to date |                     |                             |                          | 5                 |



# 360 Atlanta NSP 2014 Summer Internship Program

**Outline of Program** - based on estimated start date of Monday, June 2, 2014 ending Friday, August 1, 2014 (nine weeks)

Program Manager - Gary Nelson

Program Monitor – Sarah Overbee

Internship supervisor – Gary Nelson

360 “Buddy” - Andrea Baker



**Goal** - experience and exposure to identified aspects of the Atlanta NSP and Architecture Practice (IDP Blocks)

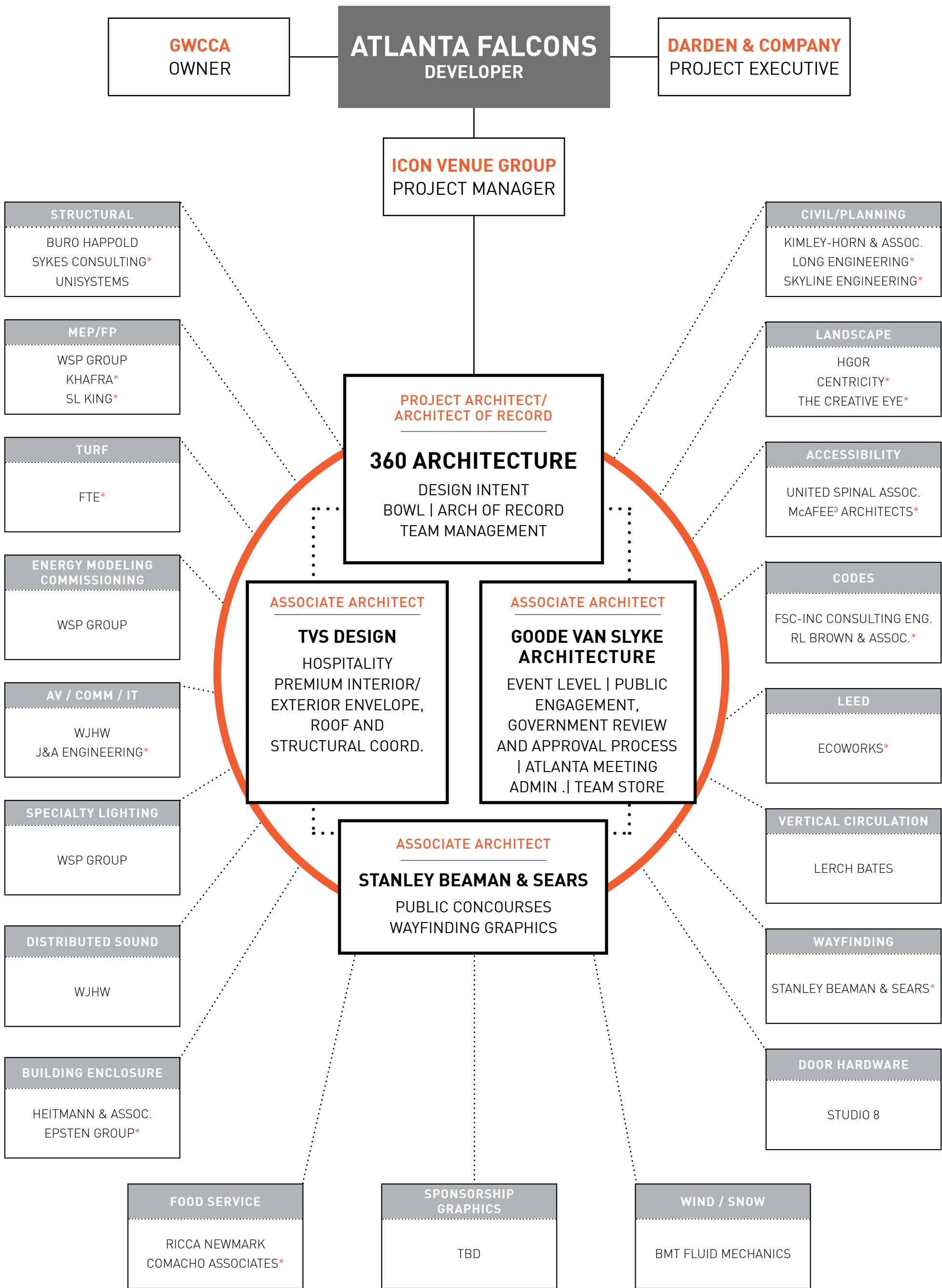
**Duties** - to be determined

**IDP Blocks** (all activities and blocks do not have to be related to the NSP)

- Generating Documents (Revit, Grasshopper, Rhino) - primary block
- Exposure to:
  - Design
    - Architecture - Kent, Gus, Bill, Peter
    - Interior Design - Megan Weber
  - Project Management - Contract/ Finance Administration - Gary
  - Construction Administration - Tony, Bob, Dean, Gus, Tiffanie (new hire chatter) or Joe
  - Marketing - Alison
  - BIM - Rashed
- Activities
  - Construction site visit - based on live projects
  - Project meeting - Attends weekly meetings
  - Public outreach meeting - trip to Atlanta
  - Finance meeting - monthly meeting

# ATLANTA FALCONS

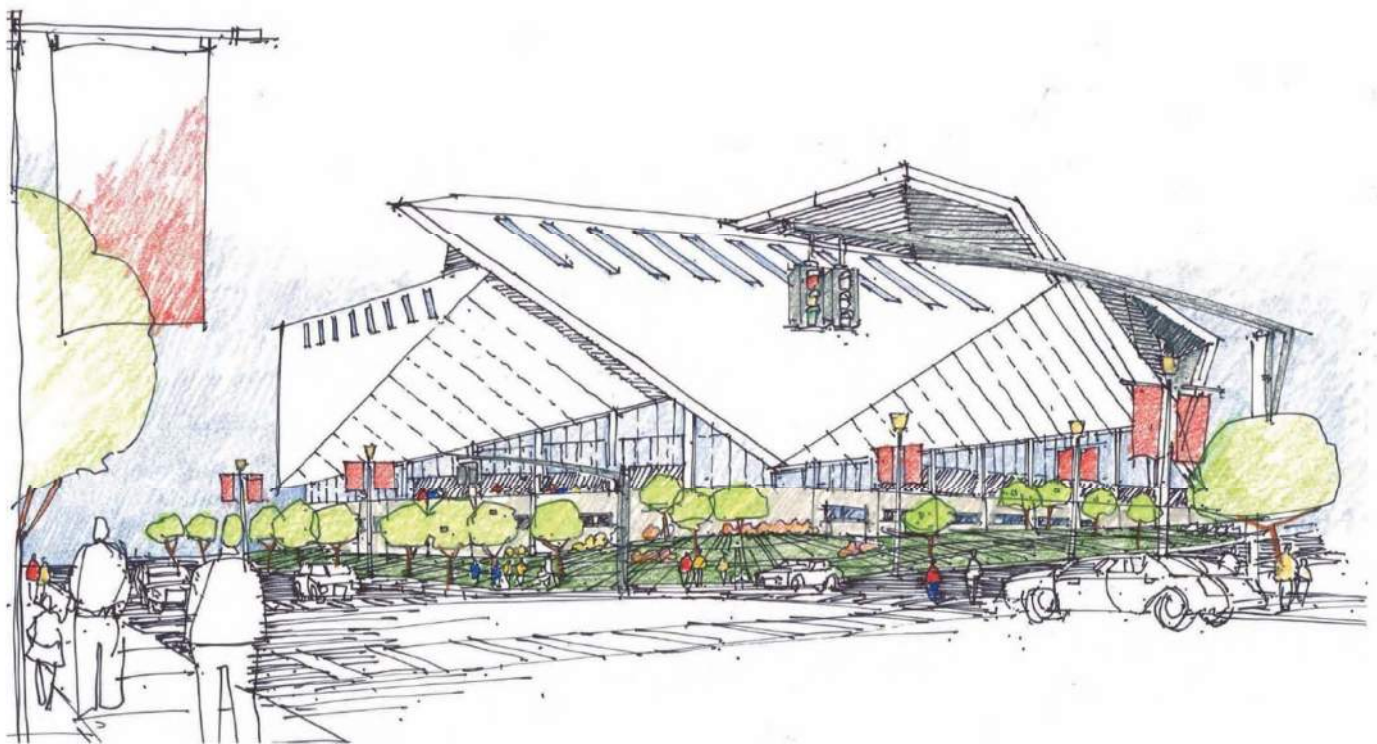
## NEW STADIUM PROJECT ORGANIZATION CHART



\*DENOTES M/FBE FIRMS



| Scope of Work   | Firm Name                   | Contract Value          | Value of Scope to M/FBE Provider                 | Change Order (Approved Additional Services) | Total EBO Contract Value | Invoiced to Date       | Paid to Date           | Percent Complete | EBO Actual | % of Prime Contract Value | % of Total Contract Value | City of Atlanta Type of Certification |
|---|-----------------------------|-------------------------|--|---|--------------------------|------------------------|------------------------|------------------|------------|---------------------------|---------------------------|---------------------------------------|
| Architecture - Designer and Architect of Record       | 360 Architecture            | \$ 16,904,430.00        |  |   |                          | \$ 4,996,977.12        | \$ 4,393,770.34        | 25.99%           |            |                           |                           |                                       |
| Architecture - Local                                  | TVS Design                  |                         | Not M/FBE, fee is part of 360 Architecture's fee |   |                          |                        |                        |                  |            |                           |                           |                                       |
| Architecture - Local                                  | Stanley Beaman Sears        |                         | \$ 1,300,000.00                                  | \$ -  | \$ 1,300,000.00          | \$ 320,366.00          | \$ 306,308.05          | 23.56%           | 6.97%      | 7.7%                      | 4.5%                      | FBE                                   |
| Architecture - Local                                  | Goode Van Slyke             |                         | \$ 2,000,000.00                                  | \$ 461,488.00                               | \$ 2,461,488.00          | \$ 424,000.00          | \$ 376,048.30          | 18.80%           | 8.56%      | 14.6%                     | 8.5%                      | AABE                                  |
| Civil Engineering - Prime Consultant                  | Kimley Horn                 | \$ 1,180,000.00         |  |   |                          | \$ 139,083.50          | \$ 110,342.00          | 9.35%            |            |                           |                           |                                       |
| Civil Engineering - Local Team Member                 | Long Engineering            |                         | \$ 248,050.00                                    | \$ 24,460.00                                | \$ 272,510.00            | \$ 107,411.50          | \$ 74,208.00           | 29.92%           | 67.25%     | 23.1%                     | 0.9%                      | FBE                                   |
| Civil Engineering - Local Team Member                 | Skyline Engineering         |                         | \$ 57,500.00                                     | \$ 11,900.00                                | \$ 69,400.00             | \$ 8,135.00            | \$ -                   | 0%               | 0%         | 5.9%                      | 0.2%                      | AABE                                  |
| Landscape Architecture - Prime Consultant             | HGOR                        | \$ 332,500.00           |  |   | \$ 332,500.00            | \$ 97,770.00           | \$ 71,960.75           |                  |            |                           |                           |                                       |
| Landscape Architecture - Local Team Member            | The Creative Eye, LLC (TCE) |                         | \$ 33,250.00                                     | \$ -  | \$ 33,250.00             | \$ -                   | \$ -                   | 0%               | 0%         | 10.0%                     | 0.1%                      | AABE                                  |
| Landscape Architecture - Local Team Member            | Centricity, LLC             |                         | \$ 49,875.00                                     | \$ -  | \$ 49,875.00             | \$ 3,850.00            | \$ 850.00              | 1.70%            | 1.18%      | 15.0%                     | 0.2%                      | FBE                                   |
| Structural Engineering - Prime Consultant             | Buro Happold                | \$ 4,997,950.00         |  |   |                          | \$ 1,384,266.70        | \$ 1,216,668.58        | 24%              |            |                           |                           |                                       |
| Structural Engineering - Local Team Member            | Sykes Consulting            |                         | \$ 1,226,950.00                                  | \$ -  | \$ 1,226,950.00          | \$ 183,129.25          | \$ 159,047.45          | 12.96%           | 13%        | 24.5%                     | 4.2%                      | AABE                                  |
| Structural Engineering - Roof Mechanization           | Unisystems                  |                         | Not M/FBE, fee is part of Buro Happold's fee     |   |                          |                        |                        |                  |            |                           |                           |                                       |
| Mech, Plumb, Elec and FP Engineer - Prime Consultant  | WSP Flack & Kurtz           | \$ 3,510,000.00         |  |   |                          | \$ 853,024.50          | \$ 139,807.50          | 4%               |            |                           |                           |                                       |
| Mech, Plumb, Elec and FP Engineer - Local Team Member | SL King                     |                         | \$ 600,000.00                                    | \$ -  | \$ 600,000.00            | \$ 16,626.50           | \$ -                   | 0%               | 0%         | 17.1%                     | 2.1%                      | AABE                                  |
| Mech, Plumb, Elec and FP Engineer - Local Team Member | Khafra                      |                         | \$ 600,000.00                                    | \$ -  | \$ 600,000.00            | \$ 5,403.60            | \$ -                   | 0%               | 0%         | 17.1%                     | 2.1%                      | AABE                                  |
| LEED Administration                                   | Ecoworks                    | \$ 152,000.00           | \$ 152,000.00                                    | \$ -  | \$ 152,000.00            | \$ 13,575.00           | \$ 4,525.00            | 2.98%            | 100%       | 100.0%                    | 0.5%                      | FBE                                   |
| A/V   | WJHW                        | \$ 858,594.00           |  |   |                          | \$ 264,511.35          | \$ 208,909.78          | 24%              |            |                           |                           |                                       |
| A/V - Local Team Member                               | J & A Engineering           |                         | \$ 317,679.78                                    | \$ -  | \$ 317,679.78            | \$ 18,780.00           | \$ -                   | 0%               | 0%         | 37.0%                     | 1.1%                      | HABE                                  |
| Field Drainage and Turf Design                        | FTE                         | \$ 75,000.00            | \$ 75,000.00                                     | \$ -  | \$ 75,000.00             | \$ 12,125.00           | \$ 12,125.00           | 16.17%           | 100%       | 100.0%                    | 0.3%                      | APABE                                 |
| Food Service  | Ricca Newmark Design (RND)  | \$ 181,000.00           |  |   |                          | \$ 36,200.00           | \$ 18,100.00           | 10%              |            |                           |                           |                                       |
| Food Service - Local Team Member                      | Comacho Assocaites          |                         | \$ 54,300.00                                     | \$ -  | \$ 54,300.00             | \$ -                   | \$ -                   | 0%               | 0%         | 30.0%                     | 0.2%                      | HABE                                  |
| Experiential Graphics                                 | TBD                         | \$ -                    | \$ -   | \$ -  |                          | \$ -                   |                        |                  |            |                           |                           |                                       |
| Building Codes and Life Safety                        | FSC                         | \$ 239,000.00           |  |   |                          | \$ 47,800.00           | \$ 35,850.00           | 15%              |            |                           |                           |                                       |
| Building Codes and Life Safety - Local Team Member    | RL Brown                    |                         | \$ 59,000.00                                     | \$ -  | \$ 59,000.00             | \$ -                   | \$ -                   | 0%               | 0%         | 24.7%                     | 0.2%                      | AABE                                  |
| Accessibility/ADA                                     | United Spinal               | \$ 89,500.00            |  |   |                          | \$ 7,750.00            | \$ -                   | 0%               |            |                           |                           |                                       |
| Accessibility/ADA - Local Team Member                 | McAfee3 Architects          |                         | \$ 22,500.00                                     | \$ -  | \$ 22,500.00             | \$ -                   | \$ -                   | 0%               | 0%         | 25.1%                     | 0.1%                      | AABE/FBE                              |
| Vertical Circulation                                  | Lerch Bates                 | \$ 66,385.00            |  |   |                          | \$ 7,500.00            | \$ 7,500.00            | 11%              |            |                           |                           |                                       |
| Door Hardware   | Studio Eight                | \$ 16,300.00            |  |   |                          | \$ -                   | \$ -                   | 0%               |            |                           |                           |                                       |
| Building Envelope                                     | Heitmann & Associates       | \$ 264,000.00           |  |   |                          | \$ -                   | \$ -                   | 0%               |            |                           |                           |                                       |
| Building Envelope                                     | Epsten Group                |                         | \$ 38,000.00                                     |   | \$ 38,000.00             | \$ -                   | \$ -                   | 0%               | 0%         | 14.4%                     | 0.1%                      | FBE                                   |
| Wind Engineering                                      | BMTFM                       | \$ 124,000.00           |  |   |                          | \$ 114,450.00          | \$ 37,200.00           | 30%              |            |                           |                           |                                       |
| <b>Total Contract Value (as of report date)</b>       |                             | <b>\$ 28,990,659.00</b> | <b>\$ 6,834,104.78</b>                           | <b>\$ 497,848.00</b>                        | <b>\$ 7,664,452.78</b>   | <b>\$ 9,062,735.02</b> | <b>\$ 7,173,220.75</b> |                  |            | <b>26.4%</b>              | <b>25.3%</b>              |                                       |



## DEVELOPER HELD CONTRACTS EBO REPORT

MAY 21, 2014





## **Firm Information and Introduction**

Griffin & Strong, P.C. (GSPC) is an Atlanta-based law and public policy consulting firm which focuses its practice in the area of supplier diversity and has substantial experience providing comprehensive services for a wide range of public and private sector clients in the area of supplier diversity. GSPC focuses on the full range of program management services needed by a client to ensure that a project is delivered on time and within budget while meeting critical supplier diversity objectives. GSPC provides expert professional resources for leadership and critical decision making to move large-scale projects from the master planning process through the design and construction phase of project delivery.

The focus of GSPC services is:

- A. Analyzing Project Delivery Systems
- B. Project Proposals and Bids
- C. Contract Drafting and Negotiating
- D. Contract Risk Analysis
- E. Contract Administration
- F. Dispute Resolution

Within the area of contract administration, GSPC has a particular focus on ensuring supplier and contractor diversity on large-scale projects. Our approach is to provide strategic implementation services to bridge the gap between the planning and delivery of a diverse contractor supplier base.

## **Why Griffin & Strong, P.C.?**

Highly experienced in MWBE compliance services, Griffin & Strong, P.C. specializes in the design, implementation and management of effective Minority and Women Business Enterprise programs. Griffin & Strong, P.C. is a consulting firm headed by a team of attorneys who are capable of analyzing existing laws, ordinances, policies and procedures to make determinations as to the legal basis of an MWBE compliance program and how it can most effectively be applied to the project.

Our team is deeply familiar with the inner workings of the City, and team members have worked closely both with and within the Office of Contract Compliance for the City of Atlanta. We are uniquely positioned to meet the legal, political, planning, and budget requirements of a project of this size and scope and have stellar track record in assisting project teams in meeting their utilization goals, such as the FedExForum (Memphis, TN), and The New World of Coca-Cola (Atlanta, Georgia).

Developer-Held Contracts

| Scope of Work                       | Firm Name                    | Contract Value  | Value of Scope to M/FBE Provider | Change Order (Additional Services) | Total EBO Contract Value | Invoiced to Date | Paid to Date    | Percent Complete | EBO Actual | % of Prime Contract Value | % of Total Contract Value | City of Atlanta Type of Certification |
|-------------------------------------|------------------------------|-----------------|----------------------------------|------------------------------------|--------------------------|------------------|-----------------|------------------|------------|---------------------------|---------------------------|---------------------------------------|
| Surveyor                            | Long Engineering             | \$ 681,058.25   | \$ 681,058.25                    | \$ -                               | \$ 681,058.25            | \$ 610,059.34    | \$ 610,059.34   | 89.6%            | 100.0%     | 100.0%                    | 37.4%                     | FBE                                   |
| Diversity Coordinator               | Griffin & Strong, P.C.       | \$ 340,000.00   | \$ 340,000.00                    | \$ -                               | \$ 340,000.00            | \$ -             | \$ -            | 0.0%             | 0.0%       | 100.0%                    | 18.7%                     | AABE                                  |
| Material Tester                     | NOVA/Terracon/Oasis          | \$ 28,310.00    |                                  |                                    |                          | \$ 5,900.00      | \$ 5,900.00     | 20.8%            |            |                           |                           |                                       |
|                                     | 2M                           |                 | \$ 8,780.00                      | \$ -                               | \$ 8,780.00              | \$ 5,900.00      | \$ 5,900.00     | 67.2%            | 100.0%     | 31.0%                     | 0.5%                      | APABE                                 |
| Geotechnical/Environmental Engineer | Langan                       | \$ 772,329.14   |                                  |                                    |                          | \$ 588,907.04    | \$ 588,907.04   | 100.0%           |            |                           |                           |                                       |
|                                     | Advanced Analytical Services |                 | \$ 46,709.00                     | \$ -                               | \$ 46,709.00             | \$ 46,709.00     | \$ 46,709.00    | 100.0%           | 6.0%       | 6.0%                      | 2.6%                      | FBE                                   |
|                                     | Excalibur Drilling           |                 | \$ 84,802.10                     | \$ -                               | \$ 84,802.10             | \$ 84,802.10     | \$ 84,802.10    | 100.0%           | 11.0%      | 11.0%                     | 4.7%                      | FBE                                   |
|                                     | Contour Engineering          |                 | \$ 23,436.00                     | \$ -                               | \$ 23,436.00             | \$ 23,436.00     | \$ 23,436.00    | 100.0%           | 3.0%       | 3.0%                      | 1.3%                      | APABE                                 |
|                                     | Oasis Construction Services  |                 | \$ 28,475.00                     | \$ -                               | \$ 28,475.00             | \$ 28,475.00     | \$ 28,475.00    | 100.0%           | 3.7%       | 3.7%                      | 1.6%                      | FBE                                   |
|                                     |                              |                 |                                  |                                    |                          |                  |                 |                  |            |                           |                           |                                       |
|                                     |                              |                 |                                  |                                    |                          |                  |                 |                  |            |                           |                           |                                       |
|                                     |                              | \$ 1,821,697.39 | \$ 1,213,260.35                  | \$ -                               | \$ 1,213,260.35          | \$ 1,394,188.48  | \$ 1,394,188.48 |                  |            | 66.6%                     | 66.6%                     |                                       |

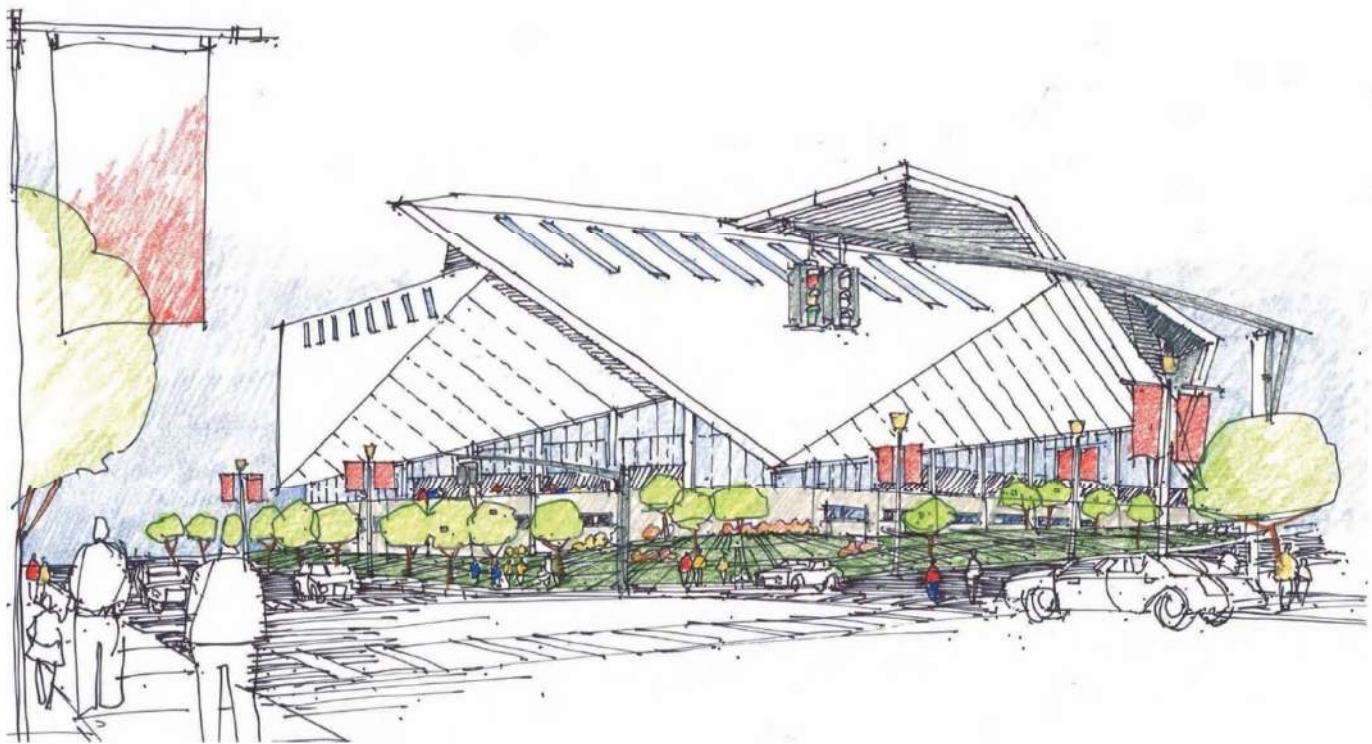


**Atlanta New Stadium Project**  
Darden & Company, LLC / Icon Venue Group  
**Contractor Selection Summary**

**DARDEN & COMPANY**  
A Limited Liability Company



| Scope of Work                       | Firm Name                    | Role               | M/FBE Firm                    |
|-------------------------------------|------------------------------|--------------------|-------------------------------|
| Surveyor                            | Long Engineering             | Civil              | FBE                           |
| Geotechnical/Environmental Engineer | Langan                       | Lead Environmental |                               |
|                                     | Advanced Analytical Services | Reporting          | FBE                           |
|                                     | Excalibur Drilling           | Excavation         | FBE                           |
|                                     | Contour Engineering          | Lab Testing        | APABE                         |
|                                     | Oasis Construction Services  | Equipment          | FBE                           |
| Construction Material Testing       | NOVA / Terracon / Oasis / 2M | Lead CMT           |                               |
|                                     | 2M                           | Equipment          | APABE                         |
| Project Diversity Coordinator       | GSPC Law, L.P.               | Public Relations   | AABE                          |
|                                     |                              |                    |                               |
| <b>Summary</b>                      | <b># Firms Approved</b>      |                    | <b># M/FBE Firms Selected</b> |
|                                     | 9                            |                    | 7                             |



## CONSTRUCTION MANAGER JOINT VENTURE EBO REPORT

MAY 21, 2014



## Construction Manager Joint Venture

After Holder Construction Group and Hunt Construction Group were selected as the Prime Construction Manager Joint Venture team for the NSP, they decided to pursue partnering with local City of Atlanta AABE Certified firms C.D. Moody Construction Company and H.J. Russell & Company to form HHRM.

***C.D. Moody and H.J. Russell are both 10% partners in HHRM and account for 20% MFBE participation in HHRM's contract.***

### **HHRM Contracted to Date and Selection Summaries**

- Attached is the Contracted to Date Summary Report
- Attached is the Selection Summary

## HHRM EBO OUTREACH ACTIVITIES

Holder, Hunt, Russell, Moody (HHRM) JV presented progress updates and other pertinent information regarding the New Atlanta Falcons' Stadium to approximately 150 attendees, which included Trade Contractors and Vendors that perform all trades of construction. There were two (2) sessions held which were from 1:00 PM to 3:00 PM and from 4:00 PM to 6:00 PM at the Georgia World Congress Center.

The Meet and Greet Session for Mechanical, Electrical and Plumbing (MEP) trade subcontractors and vendors was held February 25, 2014 to approximately 75 attendees. The purpose of the meeting was to encourage relationships between potential subcontractors and vendors with approved MEP Prime bidders.

HHRM has also attended or presented to the following groups:

- Women Flying High, March 18
- Women Owned Small Businesses (WOSB), March 19
- Fulton County Vendor Opportunity Day, March 27
- Atlanta Gas Light Resources, Business Opportunity/ Training Forum, March 28
- ArcPoint Solutions, LLC, ULCI CFL Design and Construction Day, April 27
- GA Minority Supplier Development Council (GMSDC), Business Opportunity Expo 1-on-1 Matchmaking Sessions, April 29 and 30



**M/FBE Paid to Date Summary, Report reflects invoices paid up to 4/2014**



|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            | % of Prime Contract Value | % of Total Contract Value | City of Atlanta Type of Certification |
|---------------------------------------|----------------------------------|----------------|----------------------------------|------------------------------------|------------------------|------------------|-----------------|------------------|------------|---------------------------|---------------------------|---------------------------------------|
| Scope of Work                         | Firm Name                        | Contract Value | Value of Scope to M/FBE Provider | Change Order (Additional Services) | Total Contract To Date | Invoiced to Date | Paid to Date    | Percent Complete | EBO Actual |                           |                           |                                       |
| Roadways                              |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
| Civil Engineer - Roadways Projects    | Parsons Brinckerhoff             | \$ 2,110,895   |                                  |                                    |                        | \$ 1,454,722.91  | \$ 1,454,722.91 | 68.91%           |            |                           |                           |                                       |
| Surveyor & Utility Design             | Long Engineering                 |                | \$ 418,832.00                    | \$ 87,324.95                       | \$ 506,156.95          | \$ 331,577.85    | \$ 233,270.60   | 46.09%           | 16.04%     | 23.98%                    | 1.49%                     | FBE                                   |
| Site Lighting                         | Williams, Russell, Johnson (WRJ) |                | \$ 167,970.00                    | \$ 15,467.17                       | \$ 183,437.17          | \$ 110,253.03    | \$ 56,921.45    | 31.03%           | 3.91%      | 8.69%                     | 0.54%                     | AABE                                  |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
| Contractor (Mangum Street Relocation) | Reeves Contracting Co.           | \$ 2,211,365   |                                  |                                    |                        | \$ 2,379,899.57  | \$ 1,811,691.36 | 81.93%           |            |                           |                           |                                       |
| Markings & Signage                    | Highway Services                 |                | \$ 27,000.00                     | \$ 5,984.02                        | \$ 32,984.02           | \$ 30,540.56     | \$ 30,541.56    | 92.60%           | 1.69%      | 1.49%                     | 0.10%                     | FBE                                   |
| Erosion Control                       | Clean Water Consultants          |                | \$ 5,000.00                      | \$ 10,000.00                       | \$ 15,000.00           | \$ -             | \$ -            | 0.00%            | 0.00%      | 0.68%                     | 0.04%                     | FBE                                   |
| Electrical                            | ME Contractors                   |                | \$ 21,000.00                     | \$ 7,646.00                        | \$ 28,646.00           | \$ -             | \$ -            | 0.00%            | 0.00%      | 1.30%                     | 0.08%                     | FBE                                   |
| Traffic Control                       | The Corbett Group                |                | \$ 378,000.00                    | \$ (28,000.00)                     | \$ 350,000.00          | \$ 27,553.73     | \$ 143,336.92   | 40.95%           | 7.91%      | 15.83%                    | 1.03%                     | AABE                                  |
| Asphalt                               | Atlanta Paving                   |                | \$ 160,000.00                    | \$ 73,272.00                       | \$ 233,272.00          | \$ 29,359.22     | \$ -            | 0.00%            | 0.00%      | 10.55%                    | 0.69%                     | HABE                                  |
| Trucking                              | MC Trucking                      |                | \$ 10,000.00                     |                                    | \$ 10,000.00           | \$ -             | \$ -            | 0.00%            | 0.00%      | 0.45%                     | 0.03%                     | AABE                                  |
| Fencing                               | C & C Fence                      |                | \$ 5,270.34                      | \$ 25,664.85                       | \$ 30,935.19           | \$ 30,935.19     | \$ 30,935.19    | 100.00%          | 1.71%      | 1.40%                     | 0.09%                     | FBE                                   |
| Trucking                              | Navigators Construction          |                | \$ 5,873.75                      | \$ -                               | \$ 5,873.75            | \$ -             | \$ -            | 0.00%            | 0.00%      | 0.27%                     | 0.02%                     | AABE                                  |
| Trucking                              | Grier Brothers                   |                | \$ 101,000.00                    | \$ -                               | \$ 101,000.00          | \$ -             | \$ -            | 0.00%            | 0.00%      | 4.57%                     | 0.30%                     | AABE                                  |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
| Site Demo (Incl. Mt Vernon)           | Dennis Taylor                    | \$ 1,930,146   |                                  |                                    |                        | \$ 1,122,684.50  | \$ 180,106.05   | 9.33%            |            |                           |                           |                                       |
| Demolition                            | Southern Site Development        |                | \$ 195,000.00                    |                                    | \$ 195,000.00          | \$ -             | \$ -            | 0.00%            | 0.00%      | 10.10%                    | 0.57%                     | HABE                                  |
|                                       | C & C Fence                      |                | \$ 27,015.00                     |                                    | \$ 27,015.00           | \$ -             | \$ -            | 0.00%            | 0.00%      | 1.40%                     | 0.08%                     | FBE                                   |
|                                       | Cornerstone Demolition           |                | \$ 544,700.00                    |                                    | \$ 544,700.00          | \$ 430,638.50    | \$ -            | 0.00%            | 0.00%      | 28.22%                    | 1.60%                     | FBE                                   |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
| Mass Excavation and Site Grading      | Reeves Contracting Co.           | \$ 5,067,440   |                                  |                                    |                        | \$ -             | \$ -            |                  |            |                           |                           |                                       |
| Trucking                              | TBD                              |                | \$ 130,500.00                    |                                    | \$ 130,500.00          | \$ -             | \$ -            | 0.00%            | 0.00%      | 2.58%                     | 0.38%                     | TBD                                   |
| Paving                                | Atlanta Paving                   |                | \$ 1,900,000.00                  |                                    | \$ 1,900,000.00        | \$ -             | \$ -            | 0.00%            | 0.00%      | 37.49%                    | 5.59%                     | HABE                                  |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
| Auger Cast Piles                      | Berkel                           | \$ 4,946,552   |                                  |                                    |                        | \$ -             | \$ -            |                  |            |                           |                           |                                       |
| Steel                                 | Anasteel                         |                | \$ 551,500.00                    |                                    | \$ 551,500.00          | \$ -             | \$ -            | 0.00%            | 0.00%      | 11.15%                    | 1.62%                     | FBE                                   |
| Trucking                              | TBD                              |                | \$ 54,000.00                     |                                    | \$ 54,000.00           | \$ -             | \$ -            | 0.00%            | 0.00%      | 1.09%                     | 0.16%                     | TBD                                   |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
| Drilled Piers                         | ABE                              | \$ 4,627,217   |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       | Ram Tool and Supply              |                | \$ 20,000.00                     |                                    | \$ 20,000.00           | \$ -             | \$ -            | 0.00%            | 0.00%      | 0.43%                     | 0.06%                     | FBE                                   |
|                                       | S. A. White Oil Company          |                | \$ 75,000.00                     |                                    | \$ 75,000.00           | \$ -             | \$ -            | 0.00%            | 0.00%      | 1.62%                     | 0.22%                     | FBE                                   |
|                                       | Anasteel & Supply                |                | \$ 1,011,560.00                  |                                    | \$ 1,011,560.00        | \$ -             | \$ -            | 0.00%            | 0.00%      | 21.86%                    | 2.97%                     | FBE                                   |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       | SALES CENTER                     | \$ 1,955,850   |                                  |                                    |                        |                  | \$ 1,747,569.67 | 89.35%           |            |                           |                           |                                       |
| Atlanta New Stadium Project           | Uptime                           |                | \$ 360,764.00                    | \$ -                               | \$ 360,764.00          | \$ 267,000.00    | \$ 240,318.27   | 66.61%           | 13.75%     | 18.45%                    | 1.06%                     | AABE/FBE                              |
|                                       | Atlanta Contract Glazing         |                | \$ 19,430.00                     | \$ -                               | \$ 19,430.00           | \$ 3,627.03      | \$ 3,627.03     | 18.67%           | 0.21%      | 0.99%                     | 0.06%                     | FBE                                   |
|                                       | F & S Mechanical & Plumbing      |                | \$ 131,369.00                    | \$ -                               | \$ 131,369.00          | \$ 107,786.10    | \$ 97,007.49    | 73.84%           | 5.55%      | 6.72%                     | 0.39%                     | FBE                                   |
|                                       | Alliance Fire Protection         |                | \$ 15,700.00                     | \$ -                               | \$ 15,700.00           | \$ 13,185.00     | \$ 11,866.50    | 75.58%           | 0.68%      | 0.80%                     | 0.05%                     | FBE                                   |
|                                       | MBA Waste                        |                | \$ 1,320.00                      | \$ -                               | \$ 1,320.00            | \$ 1,320.00      | \$ 1,320.00     | 100.00%          | 0.08%      | 0.07%                     | 0.00%                     | FBE                                   |
|                                       | Southern Door and Plywood        |                | \$ 11,993.00                     | \$ -                               | \$ 11,993.00           | \$ 11,993.00     | \$ 11,993.00    | 100.00%          | 0.69%      | 0.61%                     | 0.04%                     | FBE                                   |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       | Construction Requirements        | \$ 2,926,227   |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       | General Conditions/ Fee          | \$ 9,357,663   |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
| Fencing                               | C & C Fence                      |                | \$ 104,475.00                    |                                    | \$ 104,475.00          | \$ 104,475.00    | \$ 104,475.00   | 100.00%          | 3.57%      | 1.12%                     | 0.31%                     | FBE                                   |
| Office Furniture                      | Contract Business Interiors      |                | \$ 90,238.80                     |                                    | \$ 90,238.80           | \$ 45,119.40     | \$ 45,119.40    | 50.00%           | 1.54%      | 0.96%                     | 0.27%                     | AABE                                  |
| JV Partner                            | C. D. Moody Construction         |                | \$ 852.83                        |                                    | \$ 852.83              | \$ 852.83        | \$ 852.83       | 100.00%          | 0.03%      | 0.01%                     | 0.00%                     | AABE                                  |
| JV Partner                            | H. J. Russell                    |                | \$ 852.83                        |                                    | \$ 852.83              | \$ 852.83        | \$ 852.83       | 100.00%          | 0.03%      | 0.03%                     | 0.00%                     | AABE                                  |
|                                       | Long Engineering                 |                | \$ 840.00                        | \$ -                               | \$ 840.00              | \$ 840.00        | \$ 840.00       | 100.00%          | 0.03%      | 0.03%                     | 0.00%                     | FBE                                   |
|                                       | Ram Tools                        |                | \$ 4,241.02                      |                                    | \$ 4,241.02            | \$ 4,241.02      | \$ 4,241.02     | 100.00%          | 0.14%      | 0.14%                     | 0.01%                     | FBE                                   |
|                                       | A Action Vending                 |                | \$ 491.25                        |                                    | \$ 491.25              | \$ 491.25        | \$ 491.25       | 100.00%          | 0.01%      | 0.02%                     | 0.00%                     | FBE                                   |
|                                       | Freeman Forms & Supplies         |                | \$ 4,671.65                      |                                    | \$ 4,671.65            | \$ 4,671.65      | \$ 4,671.65     | 100.00%          | 0.05%      | 0.16%                     | 0.01%                     | FBE                                   |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       | PRECONSTRUCTION AWARDS           |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
| Roof/ Primary Facade- Design Assist   | Canam                            | \$ 195,000     |                                  |                                    | \$ 195,000             | \$ -             | \$ -            | 0.00%            | 0.00%      | 100.00%                   | 0.57%                     |                                       |
| Mechanical (Including Plumbing)       | ASP                              | \$ 490,000     |                                  |                                    | \$ 490,000             | \$ -             | \$ -            | 0.00%            | 0.00%      | 100.00%                   | 1.44%                     |                                       |
| Electrical                            | ICU                              | \$ 306,384     |                                  |                                    | \$ 306,384             | \$ -             | \$ -            | 0.00%            | 0.00%      | 100.00%                   | 0.90%                     |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
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|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |
|                                       |                                  |                |                                  |                                    |                        |                  |                 |                  |            |                           |                           |                                       |

| Scope of Work  | Firm Name                          | Role   | M/FBE Firm             |
|--|------------------------------------|--|------------------------|
| Relocation of Mangum Street / MLK Demo                                 | Reeves Contracting Company         | Roadways/ Rework   | N/A                    |
|  | Atlanta Paving                     | Asphalt  | HABE                   |
|  | C & C Fence                        | Fencing  | FBE                    |
|  | Clean Water Consultants            | Erosion Control/ Landscaping   | FBE                    |
|  | Grier Brothers                     | Trucking   | AABE                   |
|  | Highway Services                   | Marking and Signage  | FBE                    |
|  | M E Contractors Inc.               | Electrical   | FBE                    |
|  | MC Trucking                        | Trucking   | AABE                   |
|  | Navigators Construction            | Trucking   | AABE                   |
|  | The Corbett Group                  | Traffic Control  | AABE                   |
| Roadway Engineering/ Design  | Parsons Brinckerhoff               | Consultants  | N/A                    |
|  | Long Engineering                   | Civil  | FBE                    |
|  | Williams, Russell, Johnson (WHR)   | Site Lighting  | AABE                   |
| GA Dome Utilities, Erosion Control, NSP Site Demo (Incl. Mt Vernon)    | Dennis Taylor                      |  | N/A                    |
|  | Southern Site Development (SSD)    | Mt. Vernon Church Demolition   | HABE                   |
|  | C& C Fence                         | Barrier Wall and Fence   | FBE                    |
|  | Cornerstone Demolition and Grading | Sawcutting, demolition, hauling  | FBE                    |
| Mass Excavation/ Excavation Support- Includes ACP Support              | Reeves Contracting Co.             |  | N/A                    |
|  | TBD                                | Trucking   | TBD                    |
|  | Atlanta Paving                     | Paving   | HABE                   |
| Auger Cast Piles   | Berkel                             |  | N/A                    |
|  | Anasteel                           | Steel  | FBE                    |
|  | TBD                                | Trucking   | TBD                    |
| Drilled Piers  | ABE                                |  | N/A                    |
|  | Ram Tool & Supply                  | Construction Materials   | FBE                    |
|  | S. A. White Oil Company            | Fuel   | FBE                    |
|  | Anasteel & Supply Company          | Construction Steel and Supplies  | FBE                    |
| Sales Center   | Uptime                             | Electrical   | AABE/FBE               |
|  | Atlanta Contract Glazing           | Glass/ Glazing   | FBE                    |
|  | F & S Mechanical                   | Mechanical   | FBE                    |
|  | Alliance Fire Protection           | Fire Protection  | FBE                    |
|  | MBA Waste                          | Waste Services   | FBE                    |
|  | Southern Door and Plywood          | Doors/ Frames/ Hardware  | FBE                    |
| Construction Requirements/ General Conditions                          | C & C Fence                        | Fencing  | FBE                    |
|  | Contract Business Interiors        | FFE/ Cubicle   | AABE                   |
|  | C. D. Moody Construction           | JV Partner   | AABE                   |
|  | H. J. Russell                      | JV Partner   | AABE                   |
|  | Long Engineering                   | Engineering Services   | FBE                    |
|  | Ram Tools                          | Tools & supplies   | FBE                    |
|  | A Action Vending                   | Janitoial/ Vending   | FBE                    |
|  | Freeman Forms & Supplies           | Office Supplies  | FBE                    |
| PRECONSTRUCTION AWARDS ONLY  |                                    |  |                        |
| Roof/ Primary Façade- Design Assist<br>Mechanical (Including Plumbing) | Canam                              | Structural Steel   | N/A                    |
|  | Atlanta Stadium Partners (ASP)     | Mechanical Team Approach   |                        |
| Electrical   | ARS Mechanical                     | JV Partner- Insulation, fire stopping, coring, hydronic distribution piping, fabrication | AABE                   |
|  | F & S Mechanical                   | Mechanical   | FBE                    |
|  | ICU                                | Electrical Team Approach   |                        |
|  | Uptime                             |  | AABE                   |
| Summary  |                                    |  |                        |
|  |                                    |  |                        |
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|  | # Firms Approved                   |  | # M/FBE Firms Selected |
|  | 42                                 |  | 37                     |