Approval of Minutes
July 28, 2020
Financial Update

Janet Arsenault
Sr. Director of Finance, GWCCA
## Financial Snapshot – July 2020

<table>
<thead>
<tr>
<th></th>
<th>Budget</th>
<th>Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>$1,134,413</td>
<td>$1,460,844</td>
<td>$326K, 28.8%</td>
</tr>
<tr>
<td>Expense</td>
<td>$3,237,690</td>
<td>$2,754,928</td>
<td>$482K, 14.9%</td>
</tr>
<tr>
<td>Net Loss</td>
<td>($2,103,277)</td>
<td>($1,294,084)</td>
<td>$809K, 38.5%</td>
</tr>
</tbody>
</table>
Questions?
Capital Projects Update

Otto Johnson, Director
Project and Program Management, GWCCA
Project Information
• Project Manager: Taylor White (PPM)
• Project Scope: 100K sf facility expansion that creates a fixed gateway between Buildings B and C exhibit halls, creating over 1M sf of contiguous exhibition floor space
• Project Location: Between B4/B5 and C3/C4 exhibit halls
• Project Budget and Source: $55 million / Bond Funds

Project Status
• Current Phase: Construction Close Out
• Construction Schedule: PROJECT COMPLETE
Exhibit Hall BC
Project Information
- Project Manager: Taylor White (PPM)
- Project Scope: Replace existing Terrazzo with carpet
- Project Location: Building C Level 1 Concourse
- Project Budget and Source: $1 million / GWCCA

Project Status
- COMPLETE
Before and After
Inclement Weather Bridge

Project Information
- Project Manager: Ken Stockdell (PPM)
- Project Scope: Renovate existing Inclement Weather Bridge (IWB) to a more modern and welcoming feel
- Project Location: Red Deck Level 7 into GWCC Building B Lobby from the IWB
- Project Budget and Source: $576K / GWCCA

Project Status
- COMPLETE
Before and After: Entrance from Level 7
Before and After: Entrance from Level 7
Walk from IWB into Building B
Building B entrance from IWB
Orange Parking Deck

Project Information

- Project Manager: Taylor White (PPM)
- Project Scope: Six Level, 544 spaced parking deck with 12 EV Stations and 12 Truck Berths. Entry/Exit Points on AYIB, Home Depot Backyard, and Mangum Street.
- Project Location: Former GA Dome Slab
- Project Budget and Source: $27 million / Bond Funds

Current Status

- Current Phase: Construction Phase
- Construction Schedule: May 2018 – December 2020
Orange Deck view from Mercedes-Benz Stadium
Precast Schedule

**Phase 3 Scope**
- July 20th–Sept 4th
- 405 Pieces of precast
- Mangum St. and Gate 20 staging

**Phase 4 Scope**
- Sept 8th – Sept 21st
- 110 pieces of precast
- Gate 20 Staging

**Phase 5 Scope**
- Sept 22nd–Sept 24th
- 21 pieces of precast

**Phase 6-7 Scope**
- Sept 28th–Oct 9th
- Footing pour
- 6 pieces of precast
Andrew Young Intl Blvd Pedestrian Mall

Project Information
• Project Manager: Ken Stockdell (PPM)
• Project Scope: Extend COP pedestrian experience to GWCC building entrances, eventually leading to GWCCA Hotel. Create a safer pedestrian experience through GWCCA Campus.
• Project Location: Current sidewalks and traffic lanes along Andrew Young International Blvd from Marietta St. to Centennial Olympic Park Drive. Improvements also will be made to East Plaza.
• Project Budget and Source: $15 million / Bond Funds

Project Status
Current Phase:
• Design (Construction Documents): August 2020 – March 2021
• Construction (Structural Repairs): August – December 2020
• Estimated Construction Schedule: March – December 2021
Andrew Young Int. Blvd. Pedestrian Mall
Overall View
Project Information

• Project Manager: Ken Stockdell (PPM)
• Project Scope: Create a designated pick-up and drop-off area for all buses and taxi/rideshare vehicles. To improve traffic conditions by minimizing congestion and improving trip times. Create an alternative Red Deck entrance.
• Project Location: Current green space between International Plaza and State Farm Drive and current Red Deck entry and COP Drive.
• Project Budget and Source: $18 million / Bond Funds

Project Status

• Current Phase: Design Development Phase
• Estimated Construction Schedule: April 2021 – April 2022
GWCCA Roof Replacement

Project Information
Project Manager: Taylor White (PPM)
Project Scope: Replacing sections of roof on Buildings A and B classified as in need of “urgent” replacement status; total of 513,000 square feet of replacement
Project Location: Sections of Building A and B roofs
Project Budget and Source: $12 million / Bond Funds

Current Status
Current Phase: Procurement Phase
Construction Schedule: TBD
GWCCA “Urgent” Roof Replacement Areas

- **Area 1**
  - Exhibit Halls B4 & B5
- **Area 2**
  - Main Lobby (Outside Reg Hall)
- **Area 3**
  - Building A Level 4
- **Area 4**
  - Exhibit Hall A1
- **Area 5**
  - Building B Level 5
- **Area 6**
  - Exhibit Hall A3
Questions?
Action Item: Motorola Service Agreement

Paul Guerrucci, Chief of Police
Department of Public Safety, GWCCA
Prior to 2017, the Federal Communications Commission (FCC) mandated State and Local Governments (Project 25) improve Public Safety radio spectrum and efficiency through implementing digital technologies that:

✓ Improved voice quality and coverage
✓ Provided secure interoperability between public safety agencies (they can easily talk to each other)
✓ Be effective, efficient, and reliable
✓ Allow for encryption and data (secure communications, can’t be hacked)

In 2017, the Authority contracted with the City of Atlanta and their Motorola system to fulfill this need. This has allowed our department many communication advantages:

✓ Avoids radio spectrum congestion of too many users on too few channels (critical during large events or emergencies; was instrumental during the recent riots for command and control)
✓ Superior voice quality over the entire campus and structures, as well as the entire metro Atlanta area
✓ Recorded radio traffic for investigations or legal issues as needed
✓ We can talk with all supporting public safety/mutual aid departments as we have now shared channel programming
Motorola 2017-2019 Initial Investment

2017 Motorola Communication Project

- System completed, activated on April 27, 2018
- System maintenance was included in the original contract for a warranty period of one year (April 2018 – April 2019)
- Year two of maintenance covered May 2019 – April 2020 at a cost of $54,914.48
- A bridge contract was executed for maintenance and covered May 01, 2020 – June 30, 2020
- Modifications were made to accommodate for the installation microwave path on an existing tower off Huff Road
- Ongoing system maintenance and upgrade coverage agreements are a standard requirement of using the system

Total initial two-year system price

$1,450,000.00
Motorola 2020

$1,104,528

Total cost of proposed 10-year maintenance contract

$110,552.00

Average cost per year

Maintenance Network Updates Microwave Included in contract
With this Resolution, the Board essentially would authorize the Executive Director to contract with Motorola Solutions, Inc. for the provision of such services.
Questions?
Next Scheduled Board Meeting

GWCCA Board Planning Retreat
September 17, 2020