

MINUTES
GEORGIA WORLD CONGRESS CENTER AUTHORITY
BOARD OF GOVERNORS MEETING
AUTHORITY BOARD ROOM and by ZOOM TELECONFERENCE
MARCH 30, 2021
12:30 p.m.

The following twelve out of fourteen Board members were present:

Don Balfour (by Zoom)	Jeff Payne
Stan Conway (by Zoom)	Bill Rice (by Zoom)
Brian Daniel (by Zoom)	Brian Robinson
Glenn Hicks	Bill Russell
Bill Jones	Doug Tollett (by Zoom)
Aaron McWhorter (by Zoom)	Dexter Warrior

Chair Hicks called the meeting to order at 12:30 p.m.

APPROVAL OF MINUTES – February 23, 2021 Board of Governors Meeting
March 25, 2021 Board of Governors Special Called Meeting

A motion to approve the February 23, 2021 Board of Governors meeting minutes and the March 25, 2021 GWCCA Board of Governors Special Called meeting was made by Bill Russell, seconded by Doug Tollett, and unanimously approved.

FEBRAURY FINANCIAL REPORT

Frank Poe called on Janet Arsenault, Director of Finance, for the review of the February 2021 financial reports.

GWCCA HOTEL DEVELOPMENT UPDATE

Theonie Alicandro with The Drew Company presented a hotel development update to include the following.

- Remaining bond pricing steps to April 14, 2021 bond sale.
- Bond pricing information
- Schedule for issuance of notice to proceed for April 15, 2021 construction start.

ATLANTA CONVENTION & VISITORS BUREAU FORECAST UPDATE

William Pate, ACVB President and CEO, presented a forecast update which included the following.

- A 2020-2021 comparison of weekly hotel occupancy
- A comparison by month from March 2020 to February 2021 of leads generated
- Booking numbers for February 2021 and year-to-date
- A comparison of 2020 and 2021 group rooms
- A look at large group bookings from 2021 to 2027
- 2019 short term rentals

RESOLUTION – AMERICAN MAINTENANCE CUSTODIAL SERVICES AGREEMENT

A motion to approve the Resolution authorizing the Executive Director to execute an Agreement with A.C.A. Industries, Inc. for custodial services was made by Dexter Warrior, seconded by Doug Tollett, and unanimously approved.

The next regular meeting is scheduled for Tuesday, April 27, 2021.

With no further business to discuss, a motion to adjourn was made by Doug Tollett, seconded by Bill Russell, and unanimously approved.

RESPECTFULLY SUBMITTED:

APPROVED:

Dale Aiken
Assistant Secretary

Doug Tollett
Secretary