



Georgia World
Congress Center
Authority

BOARD OF GOVERNORS MEETING

FEBRUARY 25, 2025



Stacey Church

Chief Operating Officer

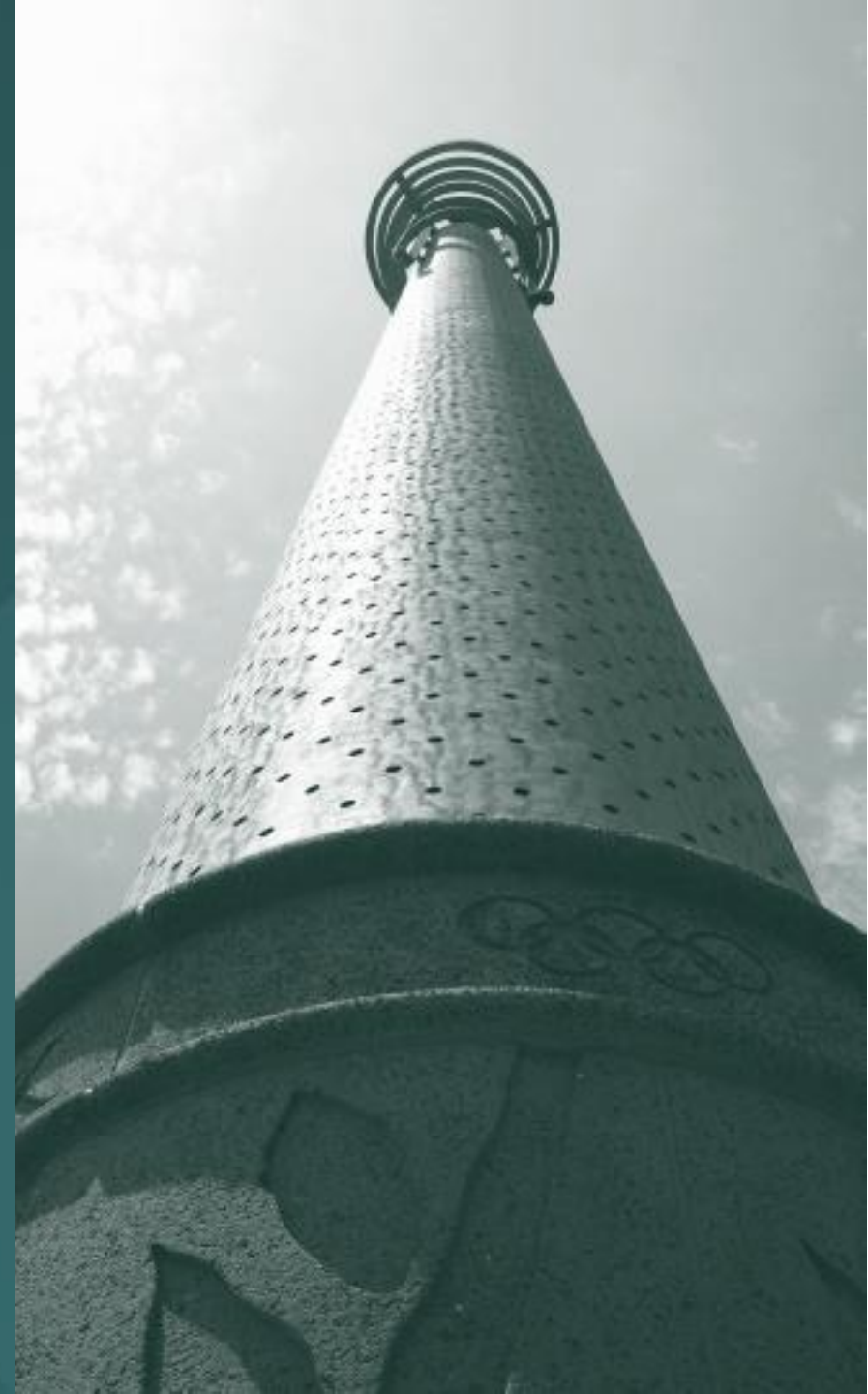
Action Item

Approval of Minutes January 28, 2025



Financial Update

Rey Rodriguez
Director of Finance



Financial Snapshot: January



Month	Budget	Actual	Variance
Revenue	\$7,831,227	\$8,312,482	↑ \$481.3K 6.2%
Expense	\$5,849,588	\$6,813,711	↑ \$964.1K 16.5%
Net Profit	\$1,981,639	\$1,498,771	↓ \$482.9K

Financial Snapshot: YTD thru January 2025



Month	Budget	Actual	Variance
Revenue	\$35,884,456	\$40,212,640	↑ \$4.3M 12.1%
Expense	\$35,041,950	\$36,543,975	↑ \$1.5M 4.3%
Net Profit	\$842,506	\$3,668,665	↑ \$2.8M

Questions?



Exterior Landscaping Maintenance Agreement

Erle Coleman
Director, Supply Chain

Bill Perkins
Director, Facility Management

Pargen Robertson
Chief Legal Officer



Procurement Overview

- Posted to Georgia Procurement Registry on November 25, 2024
- Proposals due December 30, 2024
- Proposal received from nine firms
- Evaluation Criteria
 - Qualifications
 - References
 - Demonstrated experience
 - Suitability and stability
 - Financial qualifications
- Evaluation committee members:
 - Facilities Management
 - Project Management

Overview

Focus

- Turf management, seasonal planting, fertilizing, chemical weed control, irrigation/hand watering, grooming/trimming, soil/tissue sampling, debris removal, tree management, inclement weather response

Scope

- GWCCA to partner with Landcare USA to provide landscape maintenance services to include but not limited to mowing, watering, fertilizing, weeding, spraying, policing, edging, mulching, re-seeding, re-sodding, irrigation, and pruning all exterior grounds of GWCCA's campus and Centennial Olympic Park (COP)

Term of Contract

- Term: 3 years (2025-2028) with two 1-year options to extend
- GWCCA main campus: \$343,910 (annual) / \$28,659 (monthly); excludes Signia by Hilton and MBS
- COP: \$203,472 (annual) / \$16,956 (monthly)

Resolution

NOW, THEREFORE, BE IT RESOLVED by the Board of Governors of the Geo. L. Smith II Georgia World Congress Center Authority that the Chief Executive Officer is authorized, though not required, to execute and deliver, in substantially similar form attached hereto as Exhibit A, but subject to the occurrence or satisfaction of any and all applicable contingencies, terms and conditions, an agreement for exterior landscape maintenance services and related equipment, goods, and services, but only so long as such agreement complies with applicable law and, in the judgment of the Chief Executive Officer, is consistent with the corporate purposes and mission of the Authority and the Authority's sound business practices.

BE IT FURTHER RESOLVED that the Chief Executive Officer is authorized to take any and all actions, to execute and deliver any and all documents, agreements, certificates and instruments and to take any and all steps deemed by the Chief Executive Officer to be necessary or desirable to consummate the execution of an agreement for such services and to carry out the purpose and intent of the foregoing resolution, and all actions heretofore taken in furtherance thereof are hereby ratified and confirmed in all respects.

Questions?



HVAC Maintenance Service Agreement

Erle Coleman

Director, Supply Chain

Bill Perkins

Director, Facility Management

Pargen Robertson

Chief Legal Officer



Procurement Overview

- Posted to Georgia Procurement Registry on December 2, 2024
- Proposals due December 23, 2024
- Proposal received from three firms
- Evaluation Criteria
 - Technical Expertise and Experience
 - Work Plan and Schedule
 - Safety and Compliance
 - Past Performance and References
 - Cost
- Evaluation committee members: Facilities Management, Project Management, Purchasing

Overview

Focus

- To provide consistent comfort; prevent system failure; and maximize energy efficiency

Scope

- Preventive maintenance on 245 air handler units (AHUs) and 97 power induction units (PIUs)
- Replace all filters on all equipment with MERV 13 filters to maintain LEED Gold certification
- Grease all fittings on bearings and motors
- Replace or tighten belts as needed
- Clean each condensation drain/pan
- Visual inspection on coil and exterior housing of equipment

Term of Contract

- One year, with option to extend for one additional year
- \$415,140 or \$34,595 per month

Resolution

NOW, THEREFORE, BE IT RESOLVED by the Board of Governors of the Geo. L. Smith II Georgia World Congress Center Authority that the Chief Executive Officer is authorized, though not required, to execute and deliver, in substantially similar form attached hereto as Exhibit A, but subject to the occurrence or satisfaction of any and all applicable contingencies, terms and conditions, an agreement for HVAC preventive maintenance services and related equipment, goods, and services, but only so long as such agreement complies with applicable law and, in the judgment of the Chief Executive Officer, is consistent with the corporate purposes and mission of the Authority and the Authority's sound business practices.

BE IT FURTHER RESOLVED that the Chief Executive Officer is authorized to take any and all actions, to execute and deliver any and all documents, agreements, certificates and instruments and to take any and all steps deemed by the Chief Executive Officer to be necessary or desirable to consummate the execution of an agreement for such services and to carry out the purpose and intent of the foregoing resolution, and all actions heretofore taken in furtherance thereof are hereby ratified and confirmed in all respects.

Questions?



GWCCA Team Member Recognition

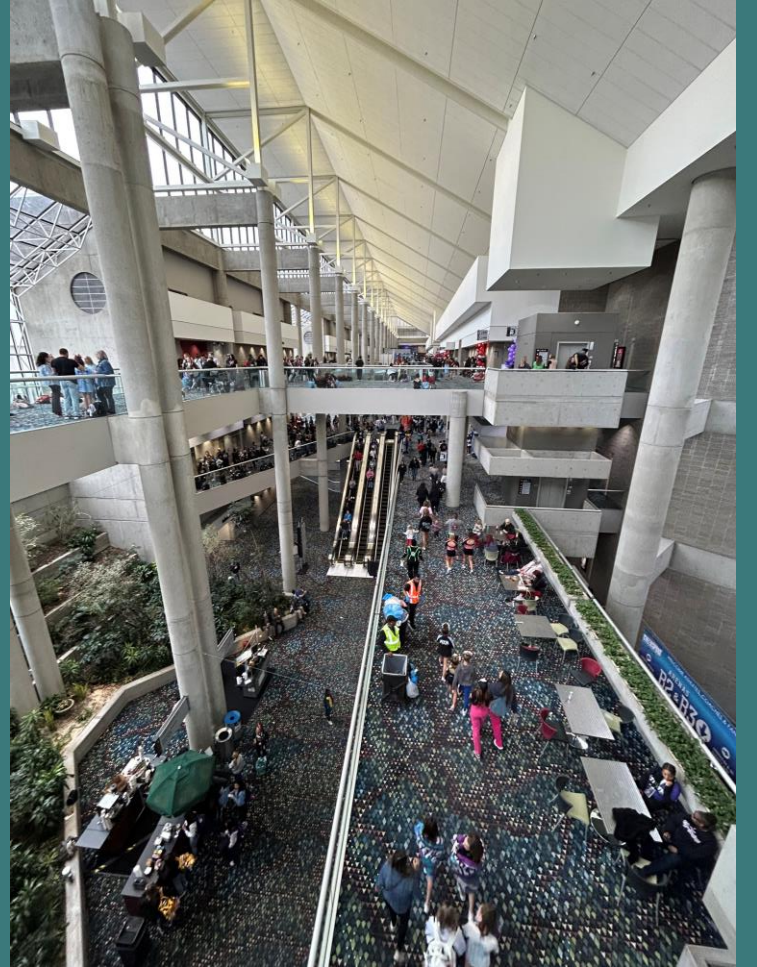
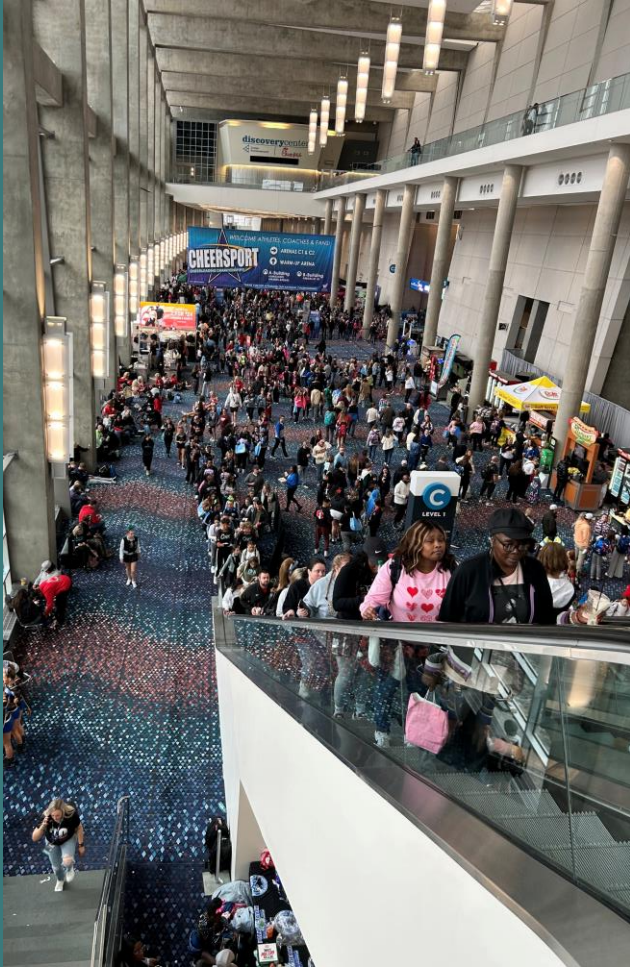
**Kevin Duvall
Chief Executive Officer**



Brandie Remmer, Security Manager

- Born and raised in Upstate New York
- 2010: started security career at University of Phoenix Stadium
- 2016: moved to Atlanta as security coordinator at MBS
 - Security lead for all private stadium and THDB events
 - Create, produce credentials for Falcons, United games; CFA Peach Bowl
 - Assist w/credential approval for MLS Cup and All-Star Game, Super Bowl, SEC championship games
- 2018: Certified Sports Security Professional (CSSP) certification
- 2022: transitioned to GWCCA as security manager
 - Create, implement security estimates and plans
 - Manage on-site security personnel and in-house security company
 - Review, approve Event Action Plans for events
- Hiking, camping, and building Legos
- 3 cats
- Recently hiked Akshayuk Pass in Baffin Island to the Arctic Circle and Thor Peak





Next Scheduled Meeting

Tuesday, March 25, 2025



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THANK YOU